

TRUE

ERP

HRM

BUDGETS

**FIXED
ASSETS**

SALES

SCHEDULING

PURCHASING

SERVICING

ERP

FINANCIALS

POS

CRM

MANUFACTURE

Software Solutions Service

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Industry Leader in Speed, Power and Stability Sold Complete, Not Broken into Modules

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ALL WITH REAL TIME REPORTING

For More Information on TrueERP
and Where to Find your Local Support per Country
Please contact us!

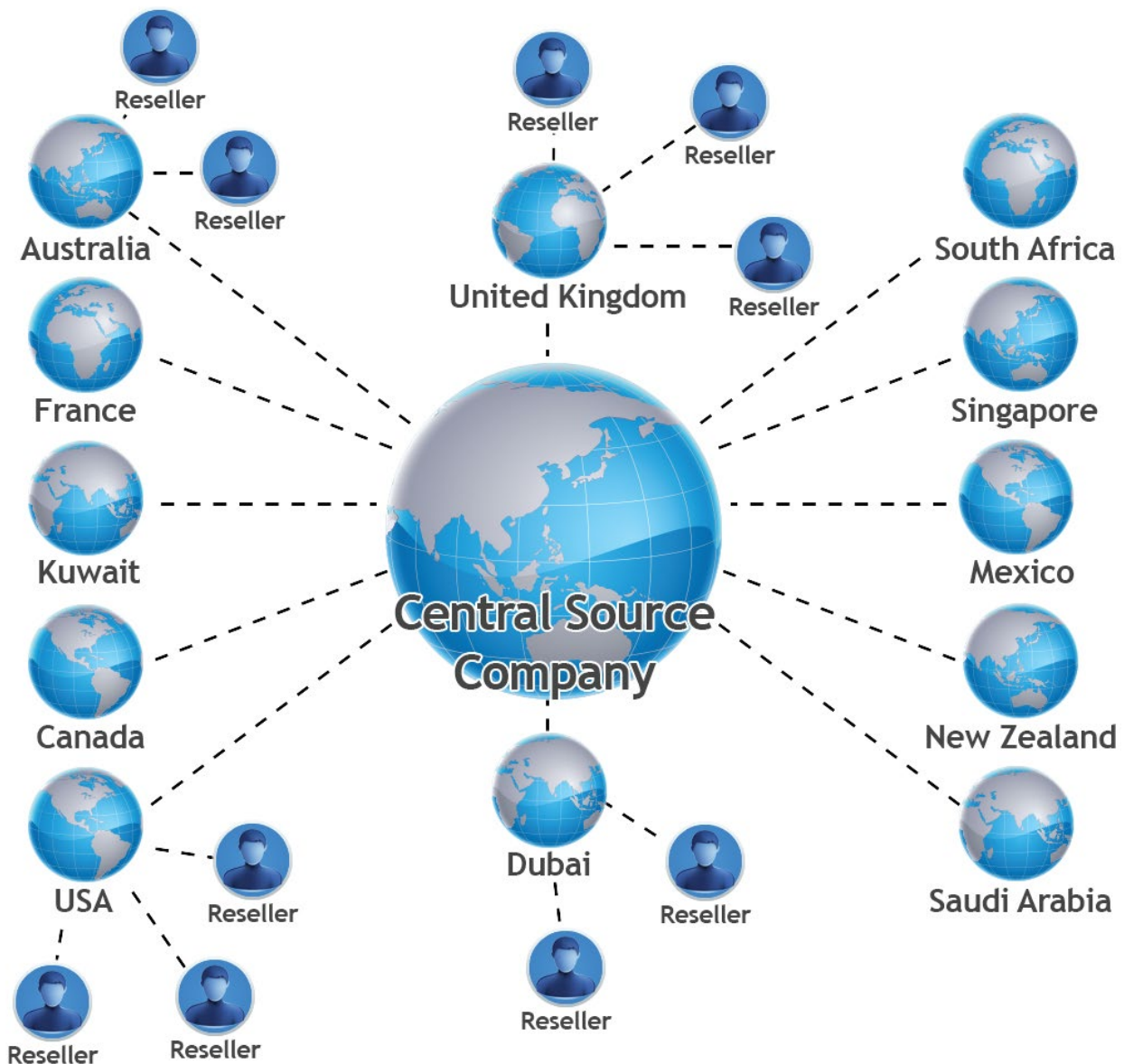
ABOUT US

TrueERP is a global organisation with more than 6000 customers and partners in over 12 countries around the world. An organisation that has been delivering Business Software* products and services that help accelerate business innovation for our customers, since 1994.

The source code for the ERP Suite is a combined effort from a number of ERP companies around the world and all additions and updates are fed back to a central global point and shared back out to everyone.

In short, worldwide all 6000 copies of the software, as used by our customers, are identical and any update remains as part of the original source code.

We are now in our second decade of service and are extremely proud of our reputation for bulletproof products and unrivaled customer service. We value highly the partnerships we have with each and every customer and look forward to continuing this service and relationship into the future.



(*) TrueERP defines Business Software as Enterprise Resource Planning and related applications such as supply chain management customer relationship management, product life cycle management and supplier relationship management.

COST SAVINGS

Fully Integrated

The TrueERP Software suite is sold complete with every function and module included in every package, so when you use the TrueERP Software Suite you can simply and quickly turn on any of these modules, at any time, and start using it immediately. By doing this TrueERP ensures that any data changes and additions to any module will immediately impact on all modules.

Real Time Reporting

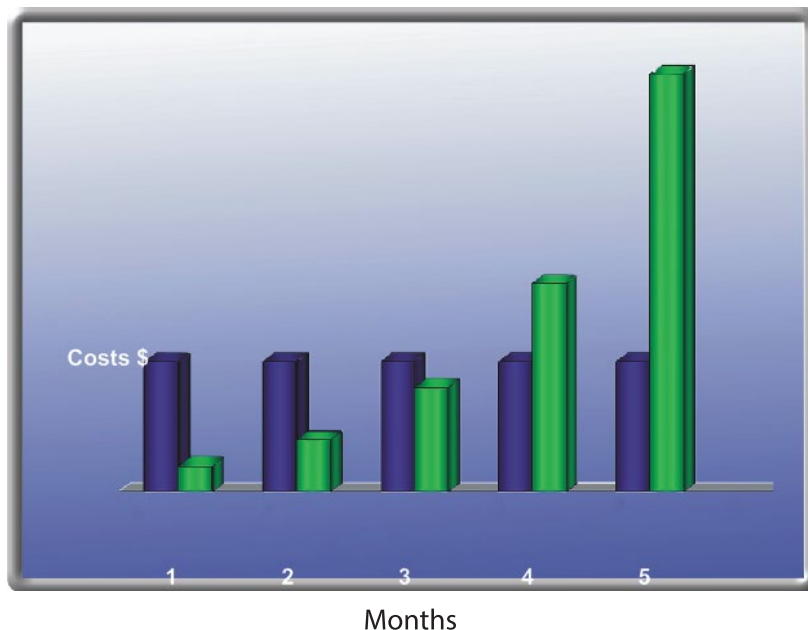
TrueERP uses what is called real time transaction reporting, or is otherwise known as a date driven system. This means that the moment a transaction is entered, it will immediately appear and adjust every other module associated, including stock and all reports, balance sheet, profit and loss, stock quantities etc. You don't have to wait for end of month rollovers or batch updating any more, your reports are instant and up to date to the milli-second.

As an added bonus, any piece of data that is displayed in any report, can be simply drilled into. This fantastic feature will give you extensive detail of what makes up the value displayed, right back to being able to open the original transactions on the report.

Recovering Costs

Extensive research has been done in and around the return on investment values associated with the cost of installing and implementing the TrueERP Software suite as a business and management package and while the initial costs are a factor, the medium to long term returns are fantastic and should not be ignored.

Ease of data entry alone has shown a significant improvement in staff efficiency, time savings measures and a massive drop in data entry errors. When combined with how your reporting is instant, control of the business can also be instant. The fact that the TrueERP Software suite is a true all in one package, when data is entered once, it flows everywhere, the overall savings to a business are enormous not only in money, but time as well.



Results are typical and may vary from business to business

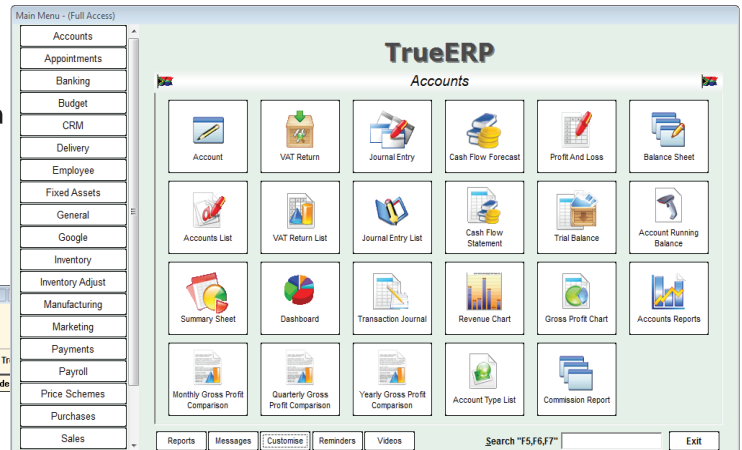
ACCOUNTS

TrueERP business accounting software gives you maximum flexibility from the creation of your Chart of Accounts and Cost Centres to Real Time Reporting and easy to use Graphical presentation of data. TrueERP is all about your accounting data and provides drillable access throughout its extensive reports. Drill into your Balance Sheet or Profit & Loss down to individual transactions in real time. Full Audit Trail is provided to track all transactions ensuring data integrity which is one of the key functions of accounting software.

Chart Of Accounts

Complete list of accounts as required for any business. This list can be added to or deleted from depending on your particular requirements. In addition you can start from scratch with your own set of accounts or simply merge together a combination of both.

| Name | Account No | Type | Balance | Level 1 | Level 2 | Level 3 | Acc Balance | Tot Balance | Tax Code |
|-------------------------|------------|------|-------------|---------|---------|---------|-------------|-------------|----------|
| Accounts Payable | | | -R1 300.69 | | | | | | |
| Accounts Receivable | | | R23 265.82 | | | | | | |
| Capital / Equity | | | R0.00 | | | | | | |
| Cheque or Saving | | | R138.60 | | | | | | |
| Cost of Goods Sold | | | R1 026.25 | | | | | | |
| Credit Card Account | | | R250.00 | | | | | | |
| Expense | | | R105 262.58 | | | | | | |
| Fixed Asset | | | -R23 190.00 | | | | | | |
| Income | | | R20 640.83 | | | | | | |
| Long Term Liability | | | | | | | | | |
| Other Asset | | | R0.00 | | | | | | |
| Other Current Asset | | | R14 653.36 | | | | | | |
| Other Current Liability | | | R16 902.51 | | | | | | |
| Other Expense | | | | | | | | | |
| Other Income | | | | | | | | | |



Dashboard

Look at a simple one page snap shot of your business, including accounts receivable, accounts payable, sales of different periods, cost of different periods and profit and loss over different periods. All figures within this report are drill-able to further investigate how these values are created.

Budget Projections and Actual Business Performance

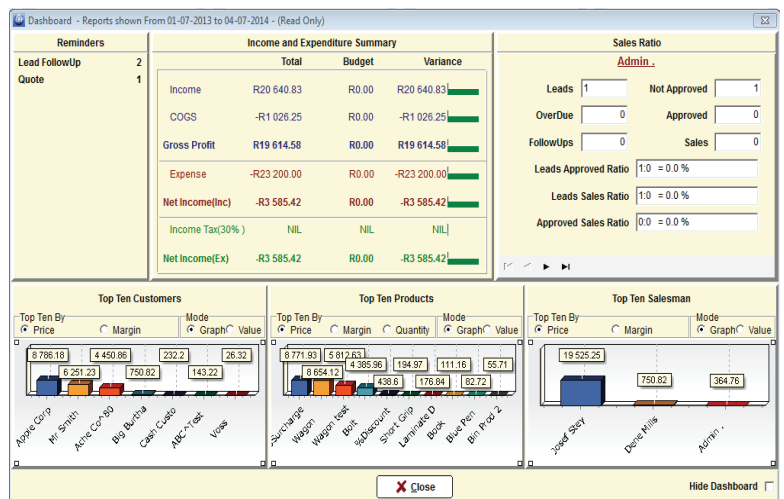
Take full control of Budgets by Department or Account with TrueERP. You can create multiple budgets or consolidated budgets and view a list of budgets created to easily monitor each and every budget set.

Foreign Exchange

Allows selling and purchasing from Foreign Countries. Fixed foreign currency values per supplier can be set as well as auto loading of a currency adjustment values when payment is made. Products can also be pre-assigned with a supplier who has a fixed value in the supplier's currency, which auto loads and adjusts the current currency amount, by the foreign amount. Assign expenses and import costs directly to an item so that a full landed cost of the product is known including freight, customs and import duties

Landed Costs

Costs against the product can be treated as a base cost or landed cost. You have the choice of applying all expenses associated with the original order, or only applying a small number of them.



ACCOUNTS

Business Cost Centres

Allocating Business Cost Centres allows for breaking down of each individual transaction into different cost centres. Great for doing Profit and Loss reports by departments etc to track individual sections within your company to see how they are performing.

General Ledger Reporting

Full reporting capabilities on any aspect of the accounts. With an almost unlimited range of reports, using different printouts and styles that will allow a user to create a new report or modify any existing report and save as their own.

Trial Balance Reporting

Run a trial balance at any time as required. As the TrueERP Software suite is a true real time system, any transaction created will appear on the report instantly.

Profit and Loss Reporting

Full Customisable Reporting with complete drill down features. Profit and Loss reporting for each and every cost center, or a consolidated report for all cost centers. You can also run multiple companies in the one file, which in turn will create either a consolidated report on the group of companies or an individual report per company.

Business Activity Statement Reporting

Instant BAS report printout. Preloaded with the correct codes, just requires date selection to load the numbers. If running multiple companies in the one file, you can report on the group of companies or produce an individual BAS report per company. The reports are also fully drillable allowing you to see the transactions that make up the field.

ACCOUNTS

Tax Codes

The accounting software is designed to minimize human error by allowing you to assign tax codes to products and accounts which TrueERP will then auto load into any transaction, the instant the account or product is selected. The BAS report is also instantly updated with the new transaction that has just been added due to the tax code already being assigned.

EFT or Electronic Banking

Pay suppliers directly using Electronic Funds Transfer. Transfer the funds directly into the bank account of any supplier with the click of a button from your PC.

| Supplies you have made | | Acquisitions you have made | |
|---|---------------|---|----------------|
| GST Accounting Method Non-Cash (Accruals) | | Amounts G1, G7, G10, G11, G13, G15, G18 are GST inclusive | |
| Total sales & income & other supplies | G1 \$ -400810 | Capital acquisitions | G10 \$ -990 |
| Exports | G2 \$ -1818 | Other acquisitions | G11 \$ -163356 |
| Other GST-free supplies | G3 \$ -1940 | Total of your acquisitions | G12 \$ -164346 |
| Input Taxed Sales & income & other supplies | G4 \$ 0 | Acquisitions for making input taxed sales & income & other supplies | G13 \$ 0 |
| Total of your GST-free and input taxed supplies | G5 \$ -3758 | Acquisitions with no GST in the price | G14 \$ -235 |
| Total of your taxable supplies | G6 \$ -397052 | Total of estimated private use of acquisitions + non-deductible | G15 \$ 0 |
| Adjustments | G7 \$ 0 | Total of your non-creditable acquisitions | G16 \$ -235 |
| | | Total of creditable acquisitions | G17 \$ -164111 |
| | | Adjustments | G18 \$ 0 |
| | | Total of your creditable acquisitions after adjustments | G19 \$ -164111 |
| | | Divide G19 by Eleven | G20 \$ -14919 |

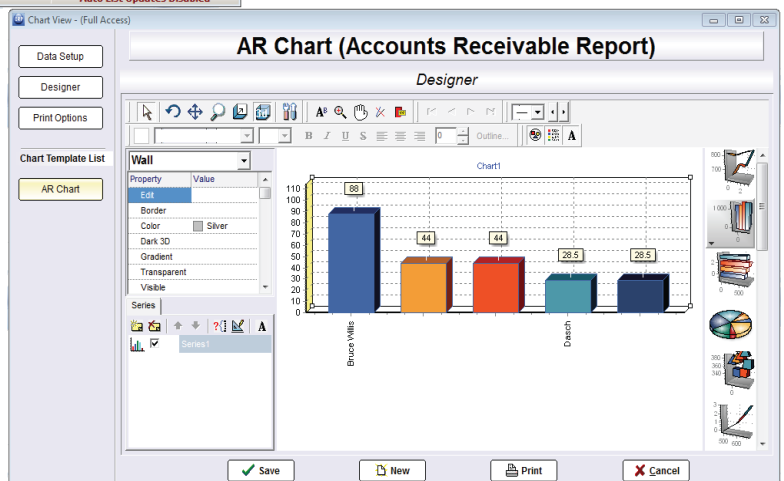
| Audit Date | Changes Details | Trans Type | Data Description | Employee Name |
|------------------------|--------------------------|--------------|------------------|---------------|
| 05/08/2014 10:57:38 AM | Double Click for details | Preference | Main | Admin. |
| 05/08/2014 10:57:36 AM | Double Click for details | CustomFilter | Cancellation | Admin. |
| 05/08/2014 10:57:27 AM | Double Click for details | Preference | Main | Admin. |
| 05/08/2014 10:50:47 AM | Double Click for details | BASReturn | Main | Admin. |
| 04/08/2014 01:42:36 PM | Double Click for details | Preference | Main | Admin. |
| 04/08/2014 01:42:36 PM | Double Click for details | Preference | Main | Admin. |
| 04/08/2014 01:41:55 PM | Double Click for details | Preference | Main | Admin. |
| 04/08/2014 01:41:55 PM | Double Click for details | Preference | Main | Admin. |
| 04/08/2014 01:41:55 PM | Double Click for details | Preference | Main | Admin. |
| 04/08/2014 01:24:22 PM | Double Click for details | Preference | Main | Admin. |
| 30/07/2014 02:27:07 PM | Double Click for details | RefundSale | Main | Admin. |
| 30/07/2014 02:25:01 PM | Double Click for details | Preference | Main | Admin. |
| 30/07/2014 02:25:01 PM | Double Click for details | Preference | Main | Admin. |
| 23/07/2014 03:16:50 PM | Double Click for details | Preference | Main | Admin. |
| 23/07/2014 12:54:54 PM | Double Click for details | Preference | Main | Admin. |
| 22/07/2014 11:42:48 AM | Double Click for details | Preference | Main | Admin. |
| 22/07/2014 11:42:48 AM | Double Click for details | Preference | Main | Admin. |
| 22/07/2014 11:42:24 AM | Double Click for details | Preference | Main | Admin. |

Full Audit Trail

In business accounting software data integrity is key. The audit trail will track any, and all, changes made to True ERP, and report on (eg) who did them, when they did them and what they did. This gives you the ability to go back to any transaction and view any changes

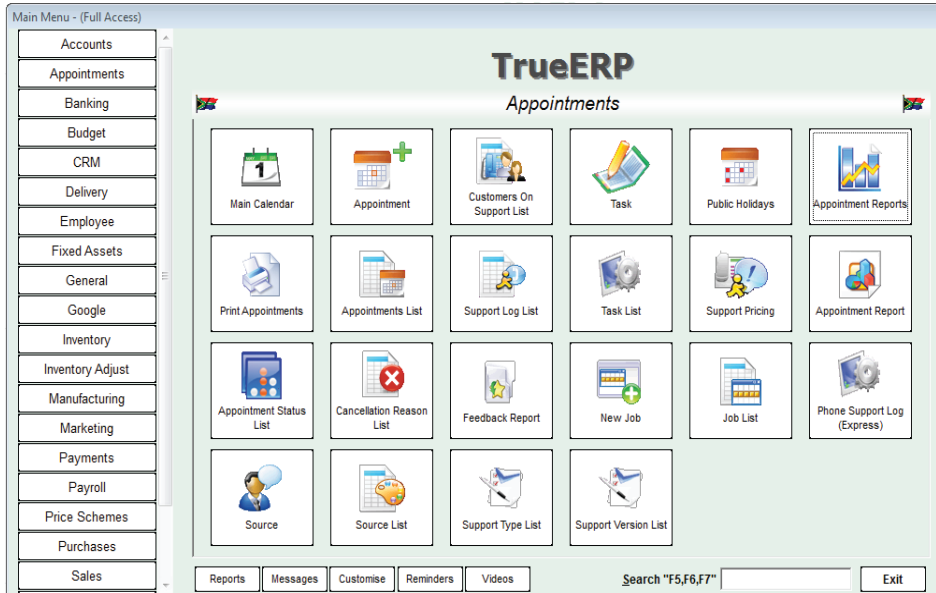
Extensive Reporting Features on all Aspects

You can customise any one of the existing standard reports in the TrueERP Software Suite in hundreds of different ways. These reports can then be saved and viewed at any time. With an almost unlimited range of reports, using different printouts and styles that will allow a user to create a new report or modify any existing report and save as their own. Set your columns of data to not only total as a sum, but display an average, a maximum or minimum value or any other range of totalling features. These reports can then be used to create any number of charts, with an almost unlimited range of designs and styles within the charts and graphing areas. As an added bonus any piece of data that is displayed on any of these reports can be simply drilled into. This fantastic feature will give you extensive detail of what makes up the value displayed, right back to being able to open the original transaction on the report.



APPOINTMENTS

Within the Appointments tab you are able to create Appointments, Print Itineraries and log phone calls via a Support List. You can also view a range of related reports using the report selector and view and enter public holidays for the year. The drop down menu for appointments has all of the above functions as well as the ability to load in a new job, see a list of existing jobs, load in a new repair and view the repair list. The drop down menu also has the ability to load in new sources and view existing sources .



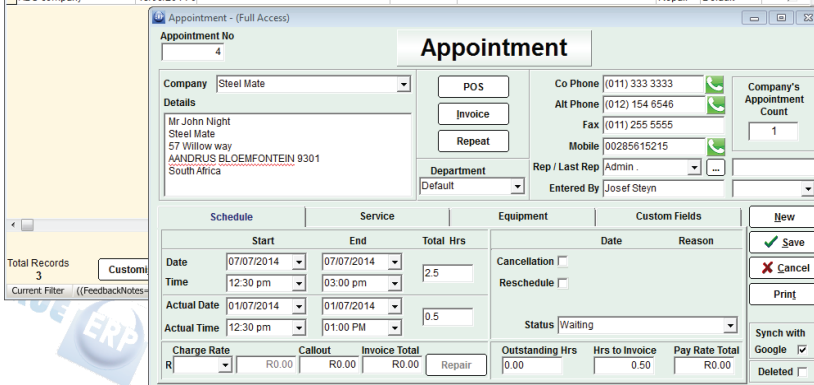
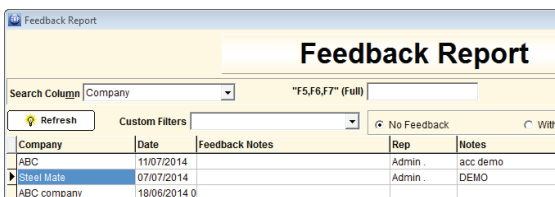
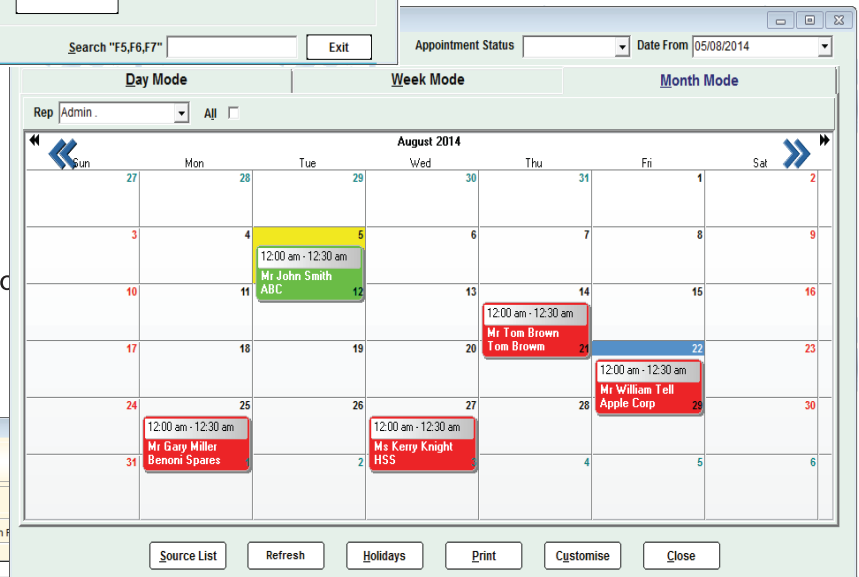
TrueERP gives you enormous Flexibility and maximum control in managing all aspects of your workshop, servicing and maintenance requirements, from tracking warranty costs, on site calls to automated scheduled servicing, time and labour costs.

Job Costing from Bookings

You can track and report on costs associated with call-outs, appointments etc. This will give you a complete job costing analysis.

Calendar Options

See multiple Reps and their appointments within a day, week or month, all on the one screen or customise your screen so that you only see certain reps. Great for keeping track of where everyone should be at any time.



Feedback Reports

Reports on customer responses to any meeting or contact they have had with any Rep or Employee. Great for getting info on how the appointments are being handled and what customers think of the Reps that attended.

Batch Printing and Emailing

You can print and email one, or all, appointments for a Rep. A full itinerary can also be printed for each Rep, or for all Reps.

Auto Maintenance Call-Outs

You can memorise repairs to auto prompt you to revisit. Great for regular maintenance work or warranty calls.

APPOINTMENTS

Appointment Tracking

Complete breakdown of all required details for any type of meeting, including income generated and costs involved. Great for time tracking etc.

Appointments List

Search Column: Company "F5,F6,F7" (Full) Ignore Dates: Custom From: 06/06/2014 To: 10/08/2014

Refresh Custom Filters Non Converted Converted Deleted All Appointments

| Company | Rep | From Date | From Time | To Date | To Time | Hrs | Service Description | Street | Suburb | State | Pos |
|------------|---------|------------|-----------|------------|----------|------|---------------------|-----------------|---------|-------|-----|
| ABC | Admin . | 11/07/2014 | 01:00 pm | 11/07/2014 | 01:30 pm | 3.00 | | 12 Somewhere Pl | Secunda | 275 | |
| Steel Mate | Admin . | 07/07/2014 | 12:30 pm | 07/07/2014 | 01:00 pm | 2.50 | | 57 Willow way | AANDRUS | BLOE | 930 |

Invoice Conversion Total Records: 2 Customise Invoice Export New Delete Print Close

Current Filter: (Converted = 'F' AND Deleted = 'F') Auto List Updates Disabled

Appointments List

Within the Appointments_List you can view all Active, converted, non converted and deleted appointments, for specific date ranges

Repair Maintenance Scheduler

Book in repair work with a client, or warranty calls etc. Also track repair work for assets that you own, giving a complete breakdown of any and all costs involved with keeping that asset.

Phone Support

Telephone support tracking and agreement section. You can even record the call made, which can be replayed at any time.

Public Holidays

The Public Holiday list is referenced by the Main Calendar so that when entering an appointment you can view public holidays. Public Holidays are also referenced by the Manufacturing (Capacity Planning) sections of ERP.

Support Pricing - (Full Access)

Company: ABC Contact 1: Mr John Smith Address: 12 Somewhere PI City: Secunda State: Postcode: 2756

Period 1: 3 Months Period 2: 6 Months Period 3: 12 Months Amount R0 Amount R0 Amount R0

Phone Support Notes: (Enter Text Here)

Save New Email

Public Holidays - (Full Access)

| X Day | Description |
|------------|-----------------|
| 01/01/2008 | New Year's Day |
| 28/01/2008 | Australia Day |
| 21/03/2008 | Good Friday |
| 22/03/2008 | Easter Saturday |
| 24/03/2008 | Easter Monday |
| 25/04/2008 | Anzac Day |
| 09/06/2008 | Queens Birthday |
| 26/07/2008 | Boxing Day |
| 25/12/2008 | Christmas Day |
| 01/01/2009 | New Years Day |
| 26/01/2009 | Australia Day |
| 10/04/2009 | Good Friday |
| 11/04/2009 | Easter Saturday |

Save Cancel

Support Log, List and Pricing

Create a history of conversations, a record of events, and times they call. Record who you spoke to and the problems and solutions discussed. Full list of clients using support. This will indicate if they have a support agreement in place and for the cases that don't, TrueERP will auto generate an invoice for the customer, based on the time taken on the phone call. With Support pricing you just add the company name, contact and address. Then select amounts chargeable for different periods.

APPOINTMENTS

Reports

Profit and Loss reports on appointments, Feedback Reporting, Employee and Rep Reporting and Job Profitability, with an almost unlimited range of reports, using different printouts and styles that will allow a user to create a new report or modify any existing report and save as their own.

Fully Integrated

The TrueERP Software Suite is sold complete with every function and module included in every package, so when you use the TrueERP Software Suite, you can simply and quickly turn on any of these modules, at any time, and start using it immediately. By doing this TrueERP ensures that any data changes and additions to any module will immediately impact on all modules.

Appointment Status

Appointment Status types are used to help you track appointment activity in progress. You can define Appointment Status in any way that suits your business such as by activity, outstanding issues, finance etc.

| Type | Description | Default | Active |
|------------------|---|--------------------------|-------------------------------------|
| Approved | The appointment has been qualified by the sales rep. This will | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| Cancelled | This should never have become an appointment. This will not | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| Changed Customer | | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| Converted | Has been converted to a sales order or invoice. This will be co | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| Deleted | | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| Follow-up | This is an appointment that is un-contactable or has postpone | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| N/A | Is for when a hotel or car hire appointment is made. ie any non | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| Not Approved | The appointment has been cancelled either by the sales rep, a | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| Rescheduled | | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| Sat | | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

Print Appointments

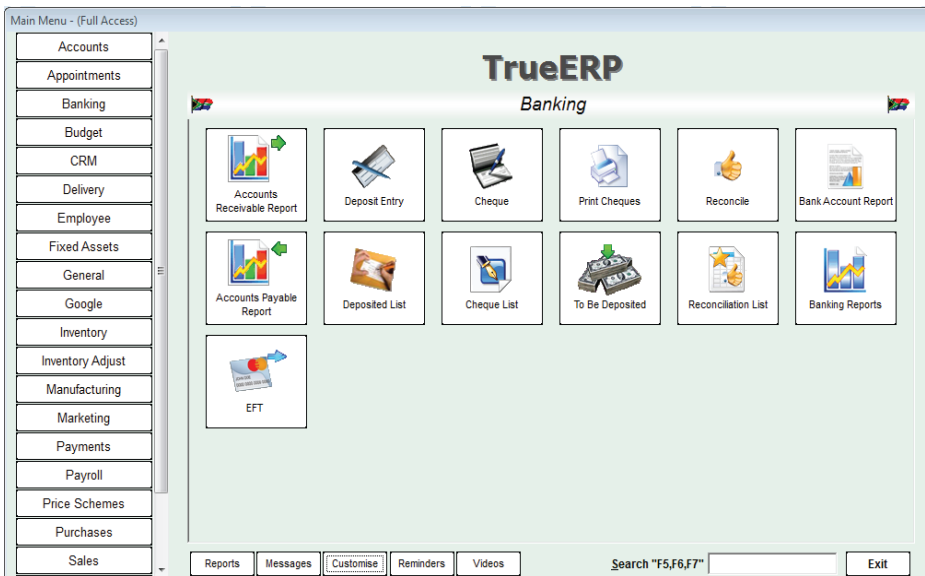
The Print Appointments section in ERP is used for Employees / Reps to view, print, or email their Itinerary. Selecting the Print Itinerary tick box enables the Employee to view summarised details for the Appointments. If you select the Print List tick box this will enable the user to view all details entered on the specific appointments.

BANKING

The Banking tab maintains Savings and Cheque accounts for your Company, once the required data is entered. From within this tab you can enter and modify Electronics fund transfers (EFT), you can set up Bank accounts and view monies owed and owing. The user can also write and print cheques and reconcile Bank Accounts.

To Be Deposited

To Be Deposited provides a list of all amounts that have been posted to the Un-deposited Funds account and are yet to be deposited to the Company's bank account/s. The user has the ability to select manually, or auto select payments received to record them as deposits. ERP depositing allows the user to Group Cash Sale as one cash deposit. The deposit slip is printable and can be used to submit to your bank as a record of all items included in each deposit. Once the deposits have been processed, all data flows through to the selected bank account to be reconciled.



Accounts Receivable

This button allows you to view the Accounts Receivable Report as at the time of your last Update Batch (see Report Selector). The Accounts Receivable Report displays unpaid Sales Invoices. You have the ability to display the Accounts Receivable Report by All Departments (Cost Centres), or by one Department at a time. The Report can also be displayed by Date Range selection if required.

Accounts Receivable Report

Department: Default All ☒ Ignore Dates: Custom From: 05/06/2014 To: 09/08/2014

Search Column: Name Search Text:

Refresh Custom Filters: Within Terms Phone Notes

| Name | Amount Due | Within Terms | Phone | Notes | 1-30Days | 30-60Days | 60-90Days | >90Days | Avg Days Customer Takes to pay |
|--------------|------------|-------------------------|-------|-------|-----------|------------|-----------|---------|--------------------------------|
| ABC (Test) | R163.27 | R0.00 (012) 555 5555 | | | R0.00 | R0.00 | R163.27 | R0.00 | |
| Ache Co | R812.06 | R0.00 (012) 555 555 | | | R812.06 | R0.00 | R0.00 | R0.00 | |
| Ache Co | R5 073.98 | R0.00 (013) 555 555 | | | R0.00 | R5 073.98 | R0.00 | R0.00 | |
| Apple Corp | R21 575.85 | R2 376.00 (755) 555 555 | | | R8 327.68 | R10 016.24 | R855.93 | R0.00 | |
| Cooke | R7 200.00 | R0.00 (755) 961 161 | | | R7 200.00 | R0.00 | R0.00 | R0.00 | |
| Ian Blakeley | R144.00 | R0.00 (755) 544 646 | | | R144.00 | R0.00 | R0.00 | R0.00 | |
| John Henry | R635.04 | R0.00 (758) 87 8 965 | | | R635.04 | R0.00 | R0.00 | R0.00 | |
| Mr Smith | R7 126.40 | R0.00 (755) 987 856 | | | R0.00 | R7 126.40 | R0.00 | R0.00 | |
| Smith & Co | R1 513.62 | R0.00 (011) 555 8888 | | | R1 513.62 | R0.00 | R0.00 | R0.00 | |
| Steel Mate | R3 240.00 | R0.00 (011) 333 3333 | | | R0.00 | R3 240.00 | R0.00 | R0.00 | |
| Voss | R30.00 | R0.00 (755) 875 878 | | | R30.00 | R0.00 | R0.00 | R0.00 | |

Totals are Within Closing Dates. Click To Update

Group Jobs with Customer

Total Records: 11 Current Filter: ((Details = 0))

Customise Export New Bulk Received Print

Accounts Payable

This button allows you to view the Accounts Payable Report as at the time of your last batch update. The Accounts Payable screen opens by default in summary form by supplier.

Accounts Payable Report

Department: Default All ☒ Ignore Dates: Custom From: 05/06/2014 To: 09/08/2014

Search Column: Name Search Text:

Refresh Custom Filters: Within Terms Amount Due 30 - 60 Overdue 1 - 30 Overdue 60 - 90 Overdue 90 - 120 Overdue Type Order Date

| Due Date | Name | PO Number | within Terms | Amount Due | 30 - 60 Overdue | 1 - 30 Overdue | 60 - 90 Overdue | 90 - 120 Overdue | Type | Order Date |
|------------|---------------|-----------|--------------|------------|-----------------|----------------|-----------------|------------------|----------|------------|
| 29/05/2014 | Coke | 11 | | R0.00 | -R0.70 | R0.00 | R0.00 | -R0.70 | R0.00 PO | 29/05/2014 |
| | Misc Supplier | | | R0.00 | -R8.66 | R0.00 | R0.00 | -R8.66 | R0.00 | |
| 27/05/2014 | Misc Supplier | 1 | | R0.00 | -R0.79 | R0.00 | R0.00 | -R0.79 | R0.00 PO | 27/05/2014 |
| 28/05/2014 | Misc Supplier | 4 | | R0.00 | -R7.87 | R0.00 | R0.00 | -R7.87 | R0.00 PO | 28/05/2014 |

Totals are Within Closing Dates. Click To Update

Total Records: 5 Current Filter: ((Details <> 1))

Customise Export New Bulk Pay Pay Approved Print Close

Review Total: R0.00 Approved Total: R0.00

Auto List Updates Disabled

Once a Purchase Order has been generated, and the goods or services have been received, the Invoice Number and date entered, and the Purchase Order is saved, the account then becomes payable as per the terms of the Supplier. The Accounts Payable Report can also be viewed by 'Age By Transaction Date'.

BANKING

Cheque

The Cheque button allows you to design and print your cheques directly from the system this will allow you to maintain a better audit trail of the cheque numbers. A cheque does not update quantities of products. It is a payment made to a supplier updating a particular account (in Chart of Accounts). You can still manually write out your cheque and enter the cheque number into the system.

Cheque - (Full Access)

Account: Bank
Supplier Name: Bridgestone
To: Bridgestone, Unit 4, 56 Wheels Road, Vereeniging Gauteng 2176
Date: 04/08/2014
Area Number: [blank]
Cheque Total: \$0.00
Status: [blank]
Rep: Admin
Cheque Number: 123150
Reference No: [blank]
Payment No: 789
Buttons: New, Save, Cancel, Preview, Print, PDF
Table: Account Name, Amount (Ex), Code, Tax (Dbt Click), Memo, Customer/Job, Departments, Relations
Comments: (Enter Text Here) : 04/08/2014 - 01:40:47 PM
Entered By: Admin
Entered At: 01:29 PM
Printed By: [blank]
Printed On: [blank]
Printed At: [blank]
Sub Total: \$200.00
Tax Total: \$20.00
Total Amount: \$220.00

Cheque Details List & Cheque List

The Cheque Details List allows you to view cheques prepared by using TrueERP in more detail than in the standard cheque list. You can from this area print a list of cheques previously issued and create a new cheque.

The Cheque List button allows you to view cheques prepared by using TrueERP and sort these cheques by various criteria, you can from this area print a list of cheques previously issued and create a new cheque. Lists in TrueERP can be Filtered, Searched, Customised, Printed and Exported.

Reconciliation Reports

The Reconciliation Reports in TrueERP Software are designed to allow you to keep track of future cashflow by knowing what amounts are expected to be deducted from your bank account (represented cheques) as well as ensuring that monies recorded in TrueERP have been deposited in the correct bank account. The reconciliation report also provides a balance that should reconcile to the Bank balance on the Balance Sheet

Reconcile

Reconciling your Bank Accounts regularly is essential to keeping good financial records. Reconciliation's ensure the monies processed through your bank account/s, matches the data entered into your TrueERP database. NB - TrueERP discourages you from reconciling a future dated transaction as this can put your accounts out of balance. In the rare circumstance where a future dated transaction needs to be reconciled untick the Filter On Date box otherwise any transactions dated after the statement date will not be available to reconcile.

Report Selector

Search: [blank] Search: [blank]

Reports: Cash Flow Forecast, Cash Flow Statement, Cheque List, Deposited List, General Ledger, Profit and Loss, Profit and Loss (By Period), Profit and Loss Summary, Reconciliation List, Reconciliation List (Details), Statements, To Be Reconciled, Transaction Journal

Banking Charts: All Banking Charts, AR Chart, Profit & Loss, Balance Sheet, Statement

Default Range: [blank] From: 2014/06/07 To: 2014/08/11
Note: Week begins on Monday & Date Ranges are inclusive

Buttons: OK, Update Batch, Email, Schedule, Cancel

Bank Reconciliations - (Full Access)

Reconciliation

Account to Reconcile: Bank
Statement #: 241616
Statement Date: 04/08/2014
Filter on Date: [checked]
Opening Balance: R0.00
Ending Balance: [blank]

Deposits

| OK | Date | Ref / Chq # | Payee | Notes | Notes | Total |
|-------------------------------------|------------|-------------|-------|---------------|---------------|---------|
| <input checked="" type="checkbox"/> | 28/05/2014 | | | Deposit Entry | Deposit Entry | R250.00 |

Withdrawals

| OK | Date | Ref / Chq # | Payee | Notes | Notes | Total |
|-------------------------------------|------------|-------------|------------------|------------------|---------------|-----------|
| <input type="checkbox"/> | 28/05/2014 | | Bridgestone | Cheque | Supplier Paym | R1 288.00 |
| <input checked="" type="checkbox"/> | 16/07/2014 | 1545 | Frozen Funds Inc | Supplier Payment | | |
| <input checked="" type="checkbox"/> | 16/07/2014 | | Cole | Supplier Payment | | |
| <input type="checkbox"/> | 16/07/2014 | 6461 | Misc Supplier | Supplier Payment | | |

Items you have marked cleared

| 1 | Deposits and Other Credits | R250.00 |
|---|----------------------------|-----------|
| 2 | Cheques and Payments | R1 288.05 |

Ending Balance: -R1 038.05
Cleared Balance: [blank]
Difference: [blank]

The TrueERP reconciliation process has been designed to ensure efficiency and ease of use. All reconcilable transactions processed within TrueERP that affect the Bank Account, i.e. Customer payments (deposits), Supplier payments and cheques, other deposits, payments and journal entries, are automatically loaded into the reconciliation screen upon selection of the relevant bank account and Statement Date. From here it is a simple task of clicking to tick off items appearing on your Bank Statement. Reconciliation's can be completed (saved) once the difference between the cleared and ending balance is \$0, or held pending completion, ensuring correct figures are maintained. TrueERP produces detailed reports on what has been reconciled and what has not been reconciled upon the completion of any reconciliation.

BANKING

Bank Account Report

Ignore Dates ☒ Custom
From 06/06/2014 To 10/08/2014

Search Column Account Name "F5,F6,F7" (Full)

Refresh Custom Filters

| Date | Account Name | Type | Chq/Ref No | Amount | Reconciled | Notes | Department Name |
|------------|--------------|------------------|------------|------------|--------------------------|-------|-----------------|
| 16/07/2014 | Bank | Supplier Payment | 1646 | -R1 276.05 | <input type="checkbox"/> | | Default |
| 16/07/2014 | Bank | Supplier Payment | | -R12.00 | <input type="checkbox"/> | | Default |
| 16/07/2014 | Bank | Supplier Payment | 6461 | -R22.00 | <input type="checkbox"/> | | Default |

Total Recs: 3
Current Fil

Make Supplier Payments - (Full Access)

Supplier Payment

Supplier: Frozen Funds Inc.
Foreign Currency: ZAR
Payment Amount: R1 276.05
Payment Date: 16/07/2014
Payment Method: Cheque
Chq / Ref No.: 1646
Opening Balance: -R1 276.05
Department: Default
Bank Account: Bank

| Trans Date | Type | Trans No | Ref No | Apply | Payment Amount | Foreign Amount | Outstanding Amount | Foreign Exchange Rate | Invoice Date | Invoice Number | Amount |
|------------|----------------|----------|--------|-------------------------------------|----------------|----------------|--------------------|-----------------------|--------------|----------------|-----------|
| 28/05/2014 | Purchase Order | 2 | | <input checked="" type="checkbox"/> | R1 276.05 | R1 276.05 | R0.00 | R0.00 | 1 28/05/2014 | 1253 | R1 276.05 |

Notes: 16/07/2014 - 04:35:53 PM
16/07/2014 - 04:36:56 PM

Entered By: Josef Steyn
Entered At: 16/07/2014
Foreign Applied = R1 276.05
Foreign Unapplied = R0.00
Applied = R1 276.05
Unapplied = R0.00

Add to E.F.T. ☐ Save ☒ New

Bank Account Report

The Bank Account Report button takes you straight into your Bank Account Report instead of selecting it via the Report Selector. The Bank Account Report displays a list of all transactions relating to all of your Bank Accounts entered into TrueERP. Here you can view the total balance of 'All' accounts, or 'Individual' accounts simply by utilising the Filter function. The Report can be viewed by Date Range or Custom Range, and you can view the reconciled quantities as a combined total with the un-reconciled, or as a stand-alone figure. To allow more flexibility you can also Export the list to a spreadsheet for further manipulation if required.

Deposit Entry

The Deposit Entry allows the user to enter funds that have been received without attributing the payment to a Customer account within TrueERP, e.g. Bank Interest received; OR a miscellaneous cheque payment may be received that you need to account for within your banking/cashflow records, but it is not for an invoice issued to a Customer.

Deposit Entry

Account: Bank
Deposit Total: R0.00
Date: 06/08/2014
Deposit No.: 10

| From Account | Amount | Payment Method | Reference No | Department | Received From |
|-------------------------|-------------|----------------|--------------|------------|---------------|
| Master Card | R51 641.00 | Prepayment | 1551 | Default | |
| Visa | R65 854.00 | Money Order | 154 | Default | |
| Admin Fee (Credit Card) | R1 145.00 | Cash | 155 | Default | |
| Bank | R221 451.00 | Direct Deposit | 111 | Default | |
| * [Open List] | R0.00 | | | Default | |

Reference No: (Enter Text Here)
06/08/2014 - 02:25:46 PM

Total Deposited = R340 091.00

Electronic Funds Transfer - (Full Access)

Electronic Funds Transfer

Account: Bank
Bank Name: ABSA
Processing Date: 06/08/2014
Name of User: Josef
Number of User: 61
Transaction Description: Supplier

| Apply? | Account Name | BSB | Account No | Transaction Code | Lodgement References | Amount | From BSB | From Account No |
|-------------------------------------|----------------|-----|------------|------------------|----------------------|-------------|----------|-----------------|
| <input checked="" type="checkbox"/> | Default | -- | 651116161 | Pay | | R5 464.00 | -- | |
| <input checked="" type="checkbox"/> | PR Cheque | -- | 464564646 | Pay | | R88 547.00 | -- | |
| <input type="checkbox"/> | Bridgestone SV | -- | 767867864 | Credit Items | | R44 452.00 | -- | 222222222 |
| <input checked="" type="checkbox"/> | CR Savings | -- | 456456786 | Pension | | R250 336.00 | -- | |

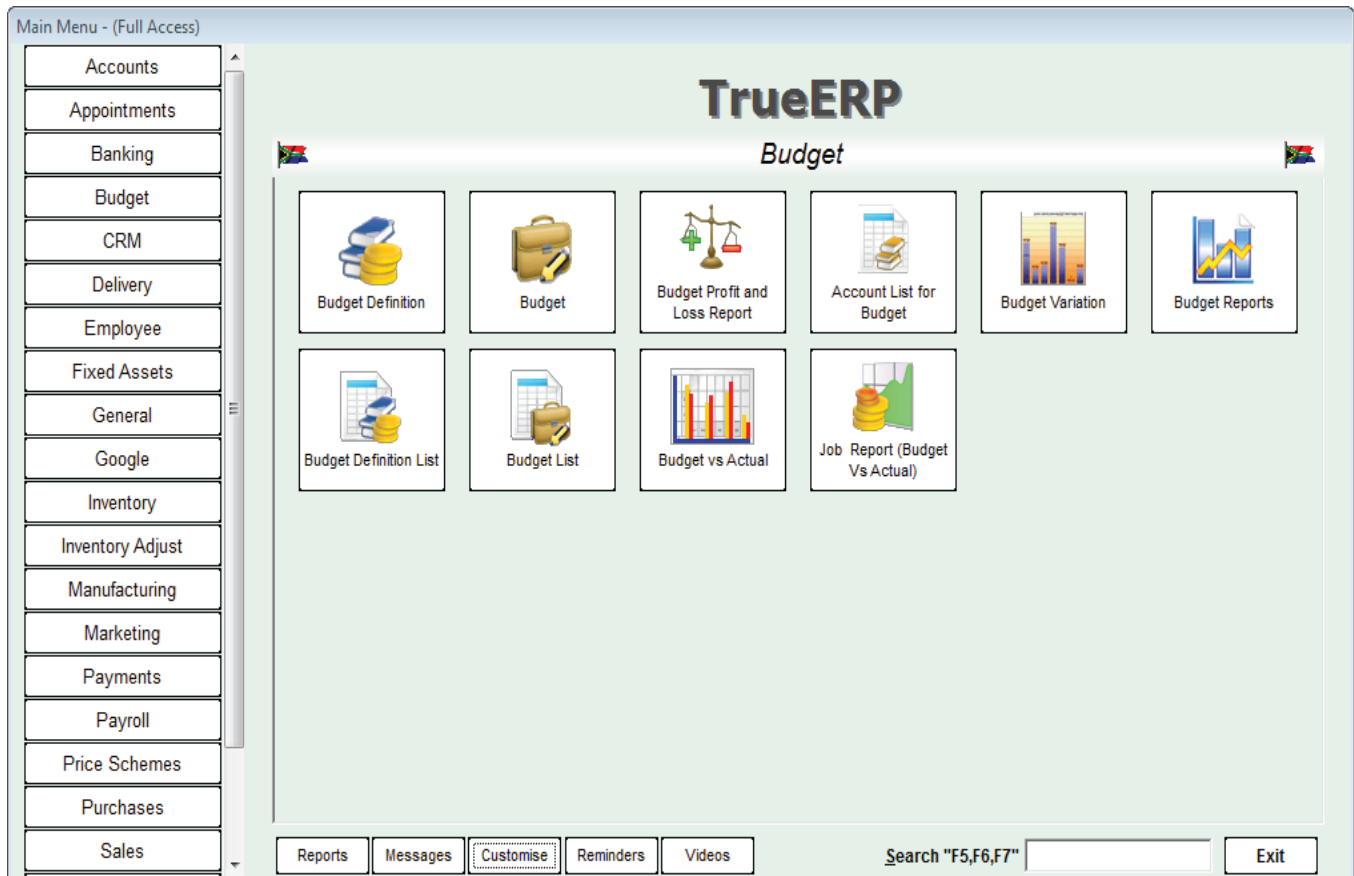
R338 883.00

EFT

The EFT function enables your Company to process funds ready for electronic transfer. This function will create an ABA file ready to be processed by your bank. You must register with your bank which will issue you with an APCA number to enable you to access the EFT system. EFT (Electronic Funds Transfer) is an efficient means of processing single or multiple payments via a direct bank transfer.

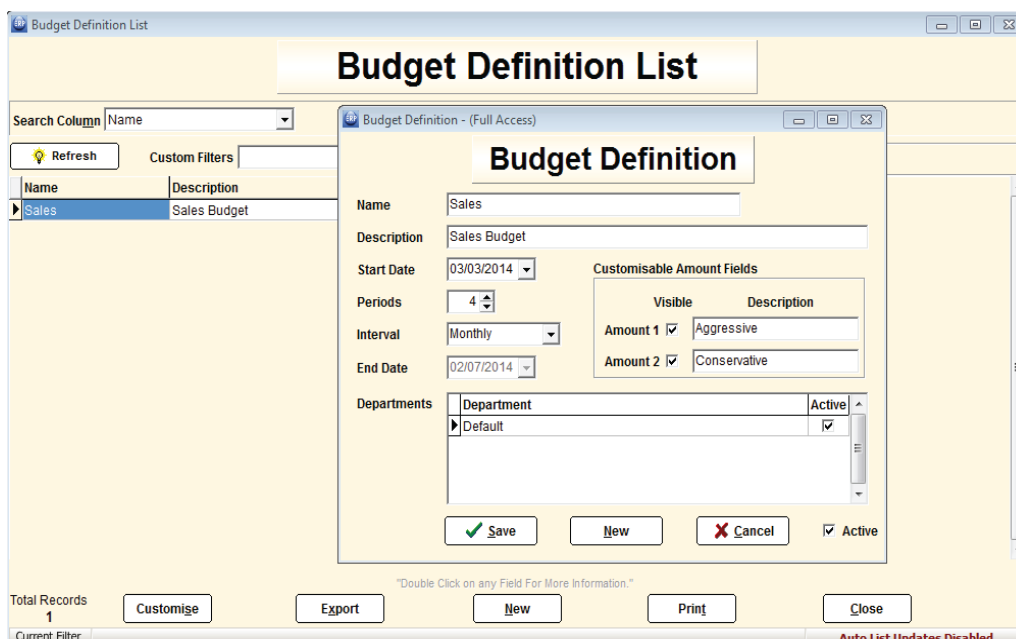
BUDGET

Within the Budget of TrueERP you are able to create new budgets for the company or any Department/Cost Centre thereof. You are able to have multiple budgets and “what-if scenarios” for an unlimited number of fiscal periods. You are able to create budgets for either daily, weekly, monthly, quarterly or yearly.



Budgets

Prior to creating a new budget you will need to create a new Budget Definition. A budget is a tool for creating a forecast for a business. Within a budget you can predict the outcome for specific areas of the company and track those predictions against actuals for any time period you choose. For more about time periods within budget refer to the new budget definitions. Budgets can be created on an account by account basis.



Budget Definition

Budget Definition
Budget Definition allows the user to create multiple budgets. Each can be for different financial reporting periods. These include Daily, Weekly, Fortnightly, Monthly, Quarterly, Half - Yearly and Yearly. Each budget can be relevant to just one department (cost centre) or can apply to all departments, or a combination of departments.

BUDGET

Job Budgeting

Create budget for jobs, with all the features and functions available as though running the budget on the entire company.

The screenshot shows the 'Budget (Full Access)' window with a 'Budget' tab. The 'Budget Name' is 'Sales', 'Start Date' is '03/03/2014', 'End Date' is '02/07/2014', and 'Interval' is 'Monthly'. The 'Period No' is '3'. Below this, there is a table with columns: 'Account Name', 'Job Name', 'Budget Date', 'For Date', 'Default Aggressive', 'Default Conservative', 'All class Aggressive', and 'All Class Conservative'. The 'Budget for Advertising' window is open, showing a table with columns: 'Budget Period', 'For Date', 'Date', 'Default Aggressive', 'Default Conservative', 'All class Aggressive', and 'All Class Conservative'. The table has three rows of data. At the bottom, there are 'Save' and 'Cancel' buttons.

Budget Profit and Loss Report

It is important to note that this report will be visible only if a budget has been set up and if transactions have taken place.

In business, budgets are created to act as a forecast or prediction for the future based on the skill and knowledge of the people that create them. To be of benefit, the budgets must then be accurately tracked against actual figures to ensure that the company is on track. If for example, the expenses blow out - then the management of the company will need to see that and act on it quickly. The budget profit and loss report allows for exactly that.

Job Report

The Job Reports screen shows you a comparison of your actual figure to your budgeted figures for a specified Job and shows the variance for each account.

Budget v Actual

Run reports comparing what has happened to what you had budgeted to happen. Will then give you a variation amount with percentages based on the variation. In business, budgets are created to act as a forecast or prediction for the future based on the skill and knowledge of the people that create them. To be of benefit, the budgets must then be accurately tracked against actual figures to ensure that the company is on track. If for example, the expenses blow out - then the management of the company will need to see that and act on it quickly. The budget profit and loss report allows for exactly that.

The screenshot shows the 'Budget Vs Actual' window. The 'Budget' dropdown is set to 'Sales'. The 'Search Column' is 'Account type' and the 'Custom Filters' are 'F5,F6,F7' (Full). The 'Department' is 'Default'. The table has three columns: 'Account Type', 'Account Name', and 'Actual'. The table lists various account types and their actual values. At the bottom, there are buttons for 'Customise', 'Export', 'New', 'Print', and 'Close'. The 'Total Records' is 18 and the 'Current Filter' is 'Auto List Updates Disabled'.

| Account Type | Account Name | Actual |
|-------------------------|----------------------|-------------|
| Accounts Payable | Accounts Payable | -R1 300.69 |
| Accounts Receivable | Accounts Receivable | R1 049.20 |
| Cheque or Saving | Bank | -R238.60 |
| Cheque or Saving | Petty Cash | R100.00 |
| Credit Card Account | Master Card | R250.00 |
| Cost of Goods Sold | Cost of Goods Sold | R651.64 |
| Expense | Fixed Asset Expenses | R23 200.00 |
| Fixed Asset | Vehicles | R23 190.00 |
| Fixed Asset | General Depreciation | R20 000.00 |
| Fixed Asset | Vehicle Depreciation | -R20 000.00 |
| Income | Sales | R1 152.56 |
| Other Current Asset | Undeposited Funds | -R264.72 |
| Other Current Asset | Inventory Asset | -R5 531.22 |
| Other Current Asset | WIP | -R9 232.03 |
| Other Current Liability | Tax Collected | R161.36 |
| Other Current Liability | Tax Paid | -R161.14 |
| Other Current Liability | Uninvoiced PO | R4 941.91 |

Charts

Create any form of chart you desire for your budget and general reports. Design everything from pie charts to bar graphs, financial pyramids to line charts. Switch between these charts at any time and save your designs so you can simply open them whenever you need them.

BUDGET

Account List For Budget

This button will display a Chart of Accounts list with the display default set to show only accounts that have a Budget set against them.

Ways that lists in TrueERP can be Manipulated:

Filtering Lists.

Searching with f5 f6 f7.

Customising Lists.

Report Printing Options.

Export Data.

Variations

Adjust pre-defined budgets as required. Increase or decrease by values or a percentage. The Budget Variation allows you to select an entire budget or a specific period within that budget and either change or copy the selection you make. You can select to either choose specific accounts for the budget or period or alternatively choose to alter all account entries for that budget. This feature within the program allows you to keep up to date with all of the budgets and entries within those budgets. If something changes within the company - those changes will need to be reflected in the budget. If we won the big account - we may need to increase anticipated sales, if we sold the warehouse (examples only) we may need to decrease outgoings and expenses. A budget variation allows those changes to be entered and update future forecasts and predictions.

Dashboard

From within your dashboard you can create simplified budgets for a quick summary view of all your numbers. Fantastic way of at a glance, seeing where you stand at any point in time.

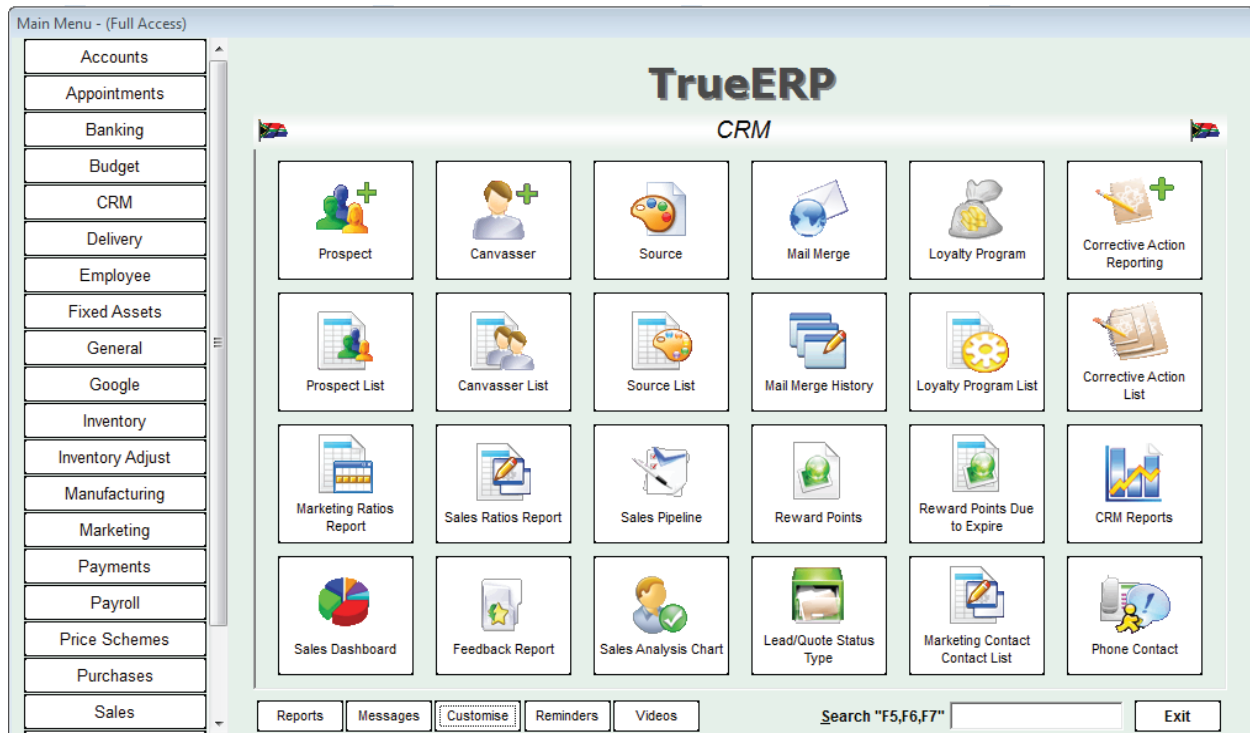
Reports

Budgets can be overlaid into a number of reports or simply exported to a spreadsheet for further analysis.

The screenshot shows the 'Report Selector' window. On the left is a sidebar with a list of categories: Accounts, Appointments, Banking, Budget (selected), CRM, Employee, Fixed Assets, General, Google, Inventory, Jobs, Manufacturing, Marketing, POS, Payments, Payroll, Price Schemes, Purchases, Sales, Utilities, and Workshop. The main area displays a list of reports under the heading 'Reports'. The reports listed are: Account List For Budget, Balance Sheet (highlighted in red), Budget Definition List, Budget List, Budget Profit and Loss Report (highlighted in red), Budget Vs Actual, and Budget Vs Actual(Job). At the bottom, there is a 'Default Range' dropdown, a 'From' date field set to 2014/06/07, and a 'To' date field set to 2014/08/11. A note below these fields states: 'Note: Week begins on Monday & Date Ranges are inclusive'. At the very bottom are buttons for OK, Update Batch, Email, Schedule, and Cancel.

CRM

CRM is a term used to describe a wide range of software applications. Within ERP, CRM stands for Customer Relationship Management. By definition the CRM module is for managing the relationship with customers as opposed to the Marketing module which is for working with new contacts.



Seamless Office Links

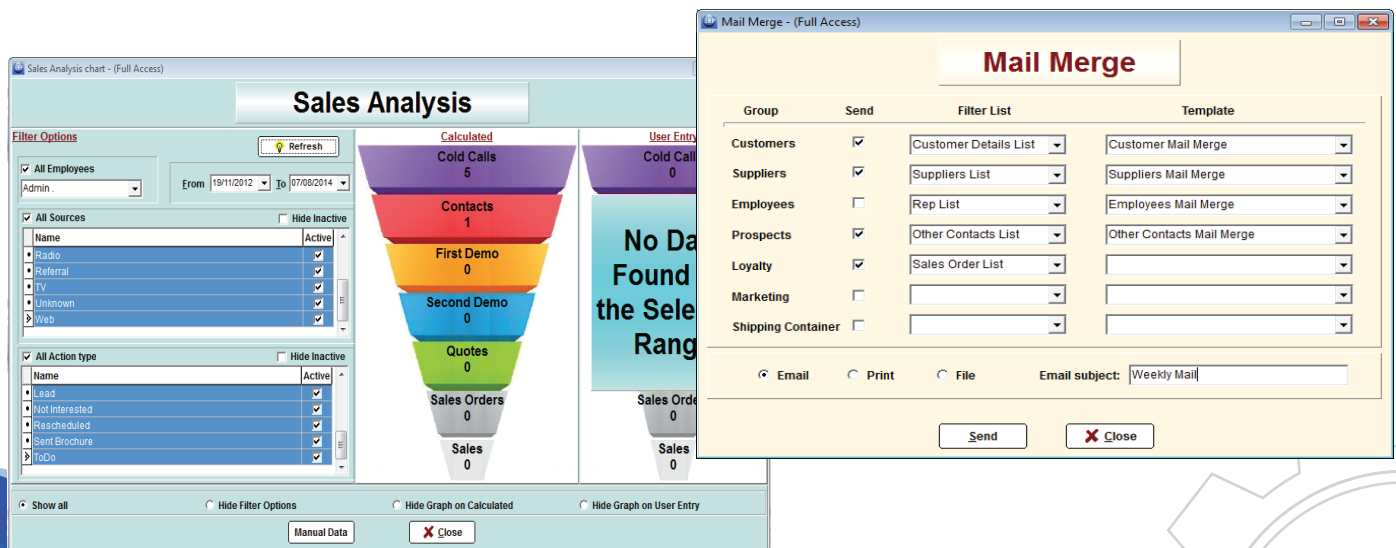
One click on a button to automatically create Spreadsheets, Letters or Emails in Microsoft Office, including Word, Excel, Publisher and Outlook etc using any data from within the TrueERP Software suite.

Telemarketing Database

The TrueERP Software suite will track phone contacts made and also prompt follow up calls. Give reports on any individual telemarketer, right down to the number of calls made, how many of those calls become appointments and which of those then become sales. Conversion ratios can be viewed, not only from a telemarketer viewpoint but also from the sales team. Great for getting an exact count of how many calls need to be made, to produce a sale.

Mail Merge

TrueERP has a powerful mail merge capability allowing you to personalise bulk mail-outs to leads and customer contacts. With our integrated email and fax capability, the sending of documents takes seconds, not hours. An extremely powerful communication tool giving you greater control of your marketing.



CRM

Customer Contact List

Keeps a list of all contacts associated with the customer, which can be added to, or deleted from, depending on your requirements.

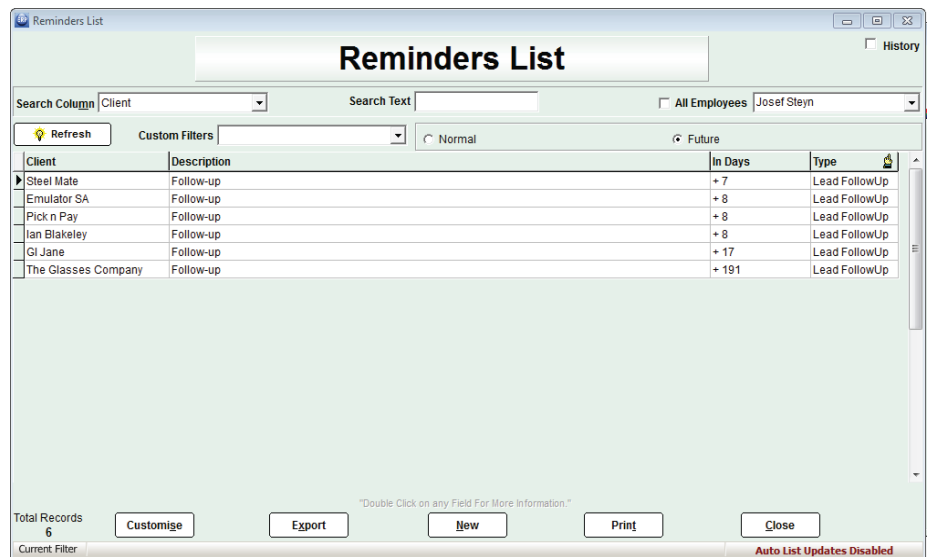
Sales Lead Tracking

Full follow-up prompting, which will automatically load for each individual representative when they log onto any computer on the network.

Auto Loading Reminders

As with the 'To Do List', when the staff are logging on to their system, a screen will pop up to remind them to complete these tasks, or prompt them that they have appointments, quotes to finish, or follow-up calls to make etc. A great tool for ensuring that even the simplest thing that

keeps getting overlooked is completed, efficiently, and on time. There is a huge range of reminders and prompts that can be turned on or off as each staff member see fit, enabling them to customise the TrueERP Software suite to suit their personal requirements.

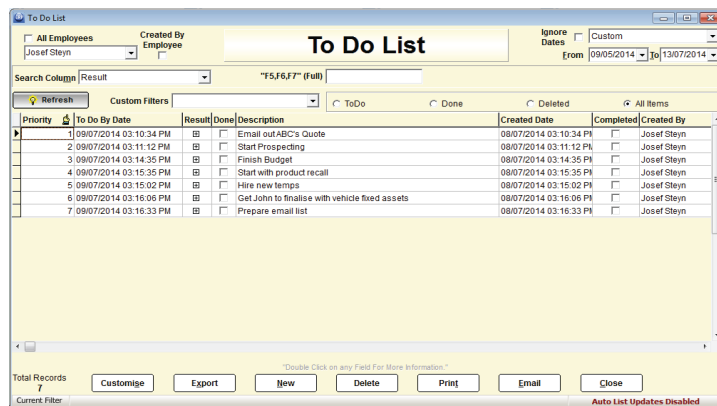


Quote Status

Estimate sales by using the status options to reflect the likelihood of making the sale. Turn this into a percentage and a value to help predict cash flows and product workloads.

To Do List

Tasks can be assigned to different employee's who, when logging on to their system, a screen will pop up to remind them to complete these tasks. These can be viewed and altered at any time and also reported on.



Customers

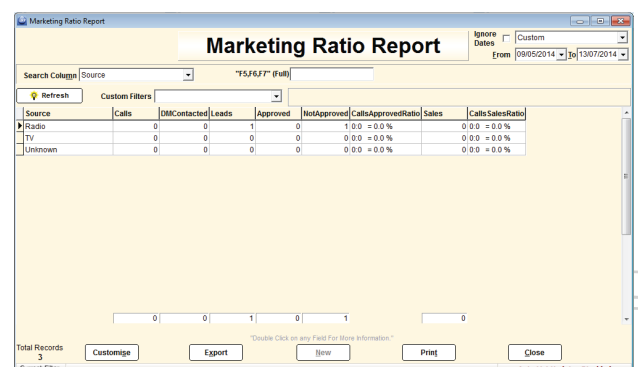
Complete details as required to keep an accurate customer database, which can be added to, or deleted from, depending on your requirements. The customer database is live to all areas of the TrueERP Software suite which ensures that if any transactions involving a client are processed, the correct details including credit limits, pricing levels, past history, contact and shipping details are automatically loaded and updated. No longer do you have to have multiple software packages to run your business.

Complete Customer Document Tracking

Keeps a record from within the TrueERP Software suite of the exact location of every letter, fax or email sent to each and every individual customer.

Customer History

An extensive and complete history of every quote, sales order, invoice, cash sale, statement appointment etc that you have made with this customer. These transactions can be simply drilled into at any time, to open the original transaction that makes up the report.



CRM

Canvasser

A canvasser is an employee who is employed to go out and canvass on the business's behalf - someone who is a telemarketer, door to door canvasser etc. From a system point of view a canvasser is a category of employee and the canvassers information is maintained mainly from the Employee List.

Canvasser List

The Canvasser List displays the list of all employees that have been allocated as a Canvasser for Marketing purposes. The Canvasser List allows you to enquire on and list employees who have been added to the Canvasser file.

Single Product Loyalty Rewards

Multiple

Product: %Discount Points: 1 Value: R5.00 Product List

Customer Type: Default

☒ Use Unit of Measure Units: From: 08/08/2014 To: 01/08/2015

☒ Use Expiry Date Points Expires on: 01/08/2015 Or Expires no of months from Date of Purchase: 12

Save Mail... New Cancel Active

Canvasser

Admin . "Edit Canvasser from the Employee Screen"

Rep Info Address Info History

Appointments Source

Search Column "F5,F6,F7" (Full) 08/06/2014 To 12/08/2014

| Source Name | Success Rate | Enquiries | Appointment Count | Account Name | Estimat |
|-------------|--------------|-------------|-------------------|--------------|---------|
| Unknown | 0.0% | 0 | 0 | | |
| Web | 0.0% | 0 | 0 | | |
| TV | 0.0% | 0 | 0 | Advertising | |
| Radio | 0.0% | 0 | 0 | Advertising | |
| | | Enquiries 5 | | | |
| Referral | 0.0% | 0 | 0 | | |
| | 0.0% | 0 | 1 | | |

Save Cancel New Notes Canvasser is Active

Loyalty Program

Setting Reward Points for a Single Product with ease. Once you have assigned the reward points the next time you go into do an invoice for any Customer of the selected type you will notice the Reward Points will show in the invoice.

Customisable Fields

Add your own specific fields to categorise your customers. These fields can be text fields as well as 'Drop Down' boxes. By making them drop downs you force a certain value to be selected, thus making your database consistent with what is displayed. There is even an option that you can turn on or off, with these fields, that prevents the form from being closed if one of the values has not been entered.

Loyalty Programs

TrueERP has built in Loyalty Program software that gives you unprecedented flexibility and control over how and when loyalty points are earned and redeemed. The Loyalty Program software is integrated with both invoice sale and Point of Sale modules.

Extensive Integrated Reporting

You can customise any one of TrueERP's existing standard CRM reports in hundreds of ways. These reports can be saved and viewed with real time data at any time. With an almost unlimited range of reports customisations, using different printouts and styles, a user can create a new report or modify any existing report and save as their own.

Report Selector

Search Search

Reports

- Canvasser List
- Feedback Report
- Global List
- Marketing Ratio Report
- Phone Contact / Follow Up List
- Product Reward Points List
- Prospect List
- Sales Ratios Report
- Source List

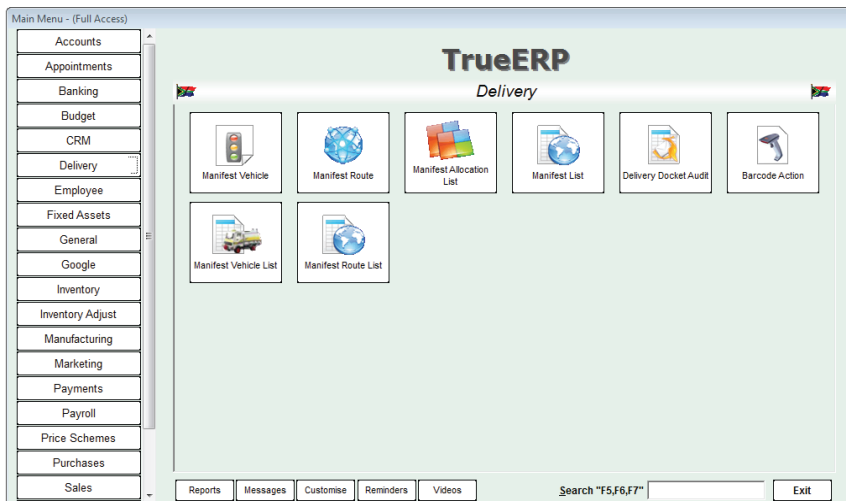
Default Range From 2014/06/08 To 2014/08/12

Note: Week begins on Monday & Date Ranges are inclusive

OK Update Batch Email Schedule Cancel

DELIVERY

The purpose of the delivery module is to enable the transfer of data from an invoice to a manifest which can then be assigned to a route and a vehicle for delivery.



Despatch and Delivery Reports

All the relevant and required despatch dockets, run allocation sheets, tax invoices, loading summary, and detail sheets are automatically generated, at a time and sequence of your choosing.

Manifest Vehicle List

The Manifest Vehicle List is a list of vehicles that have been created for the purpose of allocating manifests and routes.

Trucking and Delivery Manifest

The TrueERP Software suite has a fully integrated trucking and delivery manifest module, generated directly from invoicing. These manifests are user customisable and can be arranged by truck, location and/or route.

Multi-Site Enabled

Supports unlimited different store and warehouse locations all feeding from and back to one head office. Each site can make alterations or additions, which in turn update to every other site, instantly.

The screenshot shows the 'Manifest Vehicles List' window. It has a search bar with 'Search Column' set to 'Owner Name' and a search term 'F5,F6,F7 (Full)'. Below the search bar are tabs for 'Active Vehicles', 'Inactive Vehicles', and 'All Vehicles'. The main table lists vehicles with columns: Owner Name, Vehicle Name, Registration No, Trailer, Driver, Phone, Notes, Rate (%), and Active. The table contains 6 records. At the bottom, there are buttons for 'Customise', 'Export', 'New', 'Print', and 'Close'. A status bar at the bottom indicates 'Current Filter: (Active = "T")' and 'Auto List Updates Disabled'.The screenshot shows the 'Manifest Allocation List' window. It has a search bar with 'Search Column' set to 'Sale #' and a search term 'F5,F6,F7 (Full)'. Below the search bar are tabs for 'Active Vehicles', 'Inactive Vehicles', and 'All Vehicles'. The main table lists allocations with columns: Sale #, From, State, From City, From Post Code, To, and Add To Manifest. The table contains 6 records. At the bottom, there are buttons for 'Customise', 'Export', 'Create New', 'Add To', 'Print', and 'Close'. A status bar at the bottom indicates 'Current Filter: (Active = "T")' and 'Auto List Updates Disabled'.

Subcontractors

The TrueERP Software suite will even automatically generate the purchase orders required to hire subcontractors and their vehicles. These can be calculated on a formula of your choosing, based on distance, pallets, weight etc.

Freight and Forwarding

Freight and forwarding charges can be automatically applied to sales and complex calculation tables from your preferred courier or forwarding company can be loaded into the TrueERP Software suite which will then produce their own unique bar-coded labels.

Vehicle Tracking

When interfacing with the fixed assets and workshop module a complete breakdown of the truck's history can be maintained, including profitability and service history.

DELIVERY

Manifest Assignment

This is done quickly and easily using simple single mouse click or group selection options. Assign Invoices to the Manifest Allocation List to enable that your goods get delivered correctly and on time.

Delivery Templates

Set routes for repeated runs that will deliver to a customer in whichever order you choose. Even to the point of setting a run to do one side of the street and then the other.

The image shows two overlapping software windows. The background window is titled "Delivery Docket Audit" and contains a table with columns: Sale Date, Type, Trans No #, Customer, On, From, Printed, and Em. The table lists various transactions from 2014, including Sales Orders and Invoices for customers like ABC, Big Burtha, Voss, Cooke, and Apple Corp. The foreground window is titled "Manifest Vehicle - (Full Access)" and is labeled "Vehicle". It contains form fields for Supplier Name (Bridgestone), Registration No (YTR898GP), Vehicle Name (Mac), Driver (Josh), and Phone Number ((082) 222 2222). There are also checkboxes for Trailer (Single, B Double) and a Notes section. At the bottom are buttons for Save, New, Cancel, and Active.

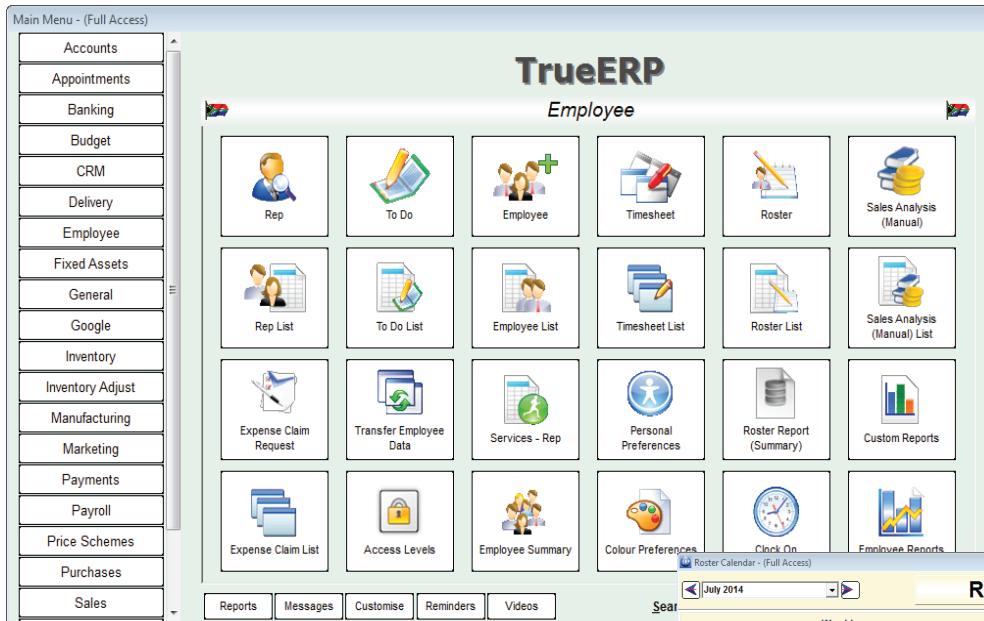
Manifest Vehicle and Routes

Create a vehicle with ease. Choose your supplier and your vehicle. This will need key information such as the driver, phone number, registration number and name of the vehicle. You will then need to create a route for your vehicle. Set long range routes, for distances and return loads. Great when used with the multi-site functionality. Also add descriptions as well as distance and pallet rate for billing purposes.

The image shows two overlapping software windows. The background window is titled "Manifest Route - (Full Access)" and is labeled "Manifest Route". It contains form fields for From (ACTONVILLE) and To (ABBOTSFORD), Route Description (ACTONVILLE to ABBOTSFORD), Distance (958), and Pallet Rate (Inc) (R2 215.00). There are buttons for Save and New. The foreground window is titled "Manifest Route List" and contains a table with columns: From, To, Route Desc, Distance, and Palette Rate. The table lists various routes between locations like WITPOORTJIE EXT 12, ALBERTON UIT 28, AANDRUS, HORISONPARK, TSHEPO EXT, ACKERVILLE, KILNER PARK, ADCKOCK VALE EXT, and LENGAU. At the bottom are buttons for Customise, Export, New, Print, and Close. A status bar at the bottom right says "Auto List Updates Disabled".

EMPLOYEE

Complete details as required to keep an accurate and extensive employee database or collection of information that is fully integrated with a complete business management and accounting system. This collection of information can be added to or deleted from depending on your requirements, even down to creating your own customisable fields and drop downs. True ERP also provides the software tools to manage measure and increase employee productivity. Integration of jobs, Sales, Timesheets and Rosters within True ERP means you can track in real time, measure and respond immediately to fine tune employee activities.

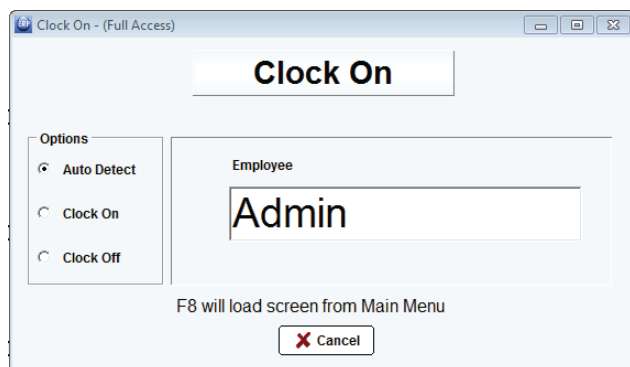
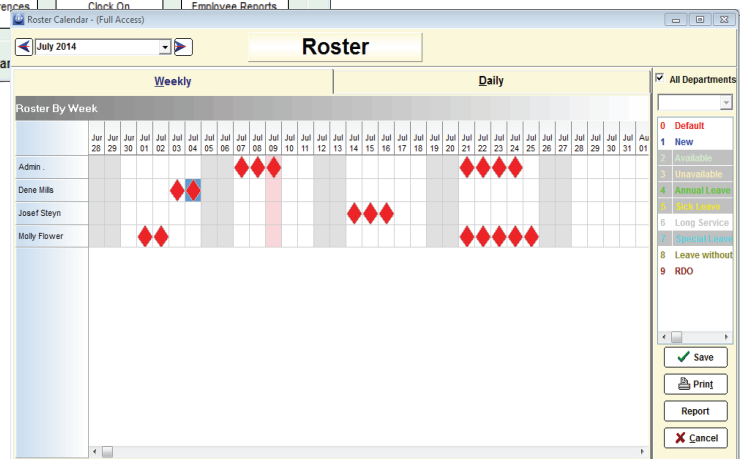


Representative - Trainer List

Complete details as required to keep an accurate and extensive Rep - Trainer database or collection of information that is fully integrated with a complete business management and accounting system. This collection of information can be added to or deleted from depending on your requirements, even down to creating your own customisable fields and drop downs.

Roster

TrueERP's fully integrated roster software can be linked to all or selected employees. Assign all forms of leave on the roster, such as sick and annual leave, for each employee and track at which location and what times staff need to be at work.



Clock On/Off

The Clock On, Clock off feature allows Employers to track the 'actual' attendance times of each employee. Full reporting is available on who has turned up late or finished early. Combine this with the counter tracking systems and you get an accurate picture of conversion ratios per staff member and what your staffing levels need to be at certain times of the day on certain days.

Job Profitability Reports

Jobs can be fully reported on, at any time, right back to and including time sheet entry work for each staff member. This will give you all the costs associated with any job, from repairs to service work, products and services used, even labour costs from staff members.

EMPLOYEE

To Do List

Tasks can be assigned to different employees, who when logging onto the TrueERP Software suite, a screen will pop up to remind them to complete these tasks. Everything from sales follow-up calls and simple prompts to account reminders. Great for ensuring that even the simplest thing that keeps getting overlooked, is completed, efficiently and on time.

Personal Preferences

Allows each employee to set their own personal preferences without accessing vital data or areas of no access. They can be completely customised to suit, even down to the fields that the cursor tabs and stops on, including colours displayed and columns or reports that are seen

Employee Barcodes

Employee Barcodes are created automatically and can be printed with or without a photo from within the employee file Employee Barcodes are used in processes including:

Five Level Security

Employees can be assigned up to five different levels of security into each individual window, form or report, ranging from being able to delete a transaction, view only, through to no access at all. In addition you can create access level groups, where staff can be assigned to a pre-defined group.

Custom Reports

The Employee Custom Reports enables the User to create new Template Reports with the use of SQL strings. These Reports should only be created by someone with a very good understanding of the SQL layout.

Time Sheet

Set your times by shift or hours, periods or rates. Allocate accurate labour times to jobs and areas. Great for job profitability etc.

Time Sheet List

The list allows you to view all time sheet entries for a selected date range. Standard radio button filters include Current (timesheet entries not converted to a pay), Converted to Pay and All.

EFT or Electronic Banking

Transfer payroll directly from your bank account into the employees bank account with a simple click of a button.

Appointment Interfacing

When using the roster software with your reps, TrueERP will indicate on the appointment calendar when, by the roster entry, the rep is available or has been booked out. Again because TrueERP is a fully integrated system, the data need only be entered once to fully populate the rest of TrueERP.

EMPLOYEE

Employee Summary Report

The Employee Summary Report enables the User to view all Employee Sales for any given point in time. The Report enables the User to view transactions made by the employee, giving details of profit and value for each transaction. When you are in the Employee screen click on the Employee Reports, (located at the bottom left of the page) this will take you to the Report Selector. The Report Selector will offer you a selection of reports to run regarding the employees.

The screenshot shows two overlapping windows from the TrueERP system. The 'Employee Summary' window on the left displays a table of employee sales data. The 'Employee Settings - (Full Access)' window on the right shows the 'Employee' information form.

| Name | CustomerName | LineCost (Ex) | LineCost (Inc) | Total Amount (Ex) | Total Amount (Inc) | SaleProfit (Ex) |
|-----------------|-----------------------|---------------|----------------|-------------------|--------------------|-----------------|
| Admin . | Go 4 Gold Enterprises | \$343.36 | \$387.07 | \$1 485.23 | \$1 678.58 | \$1 141.87 |
| Admin . | Go 4 Gold Enterprises | \$374.87 | \$421.73 | \$1 792.96 | \$2 017.08 | \$1 418.09 |
| Admin . | 4X4 World | -\$100.00 | -\$110.00 | -\$350.00 | -\$385.00 | -\$250.00 |
| Admin . | Ache Co | \$13.95 | \$15.34 | \$16.36 | \$18.00 | \$2.41 |
| Admin . | Dasch | \$54.55 | \$60.00 | \$25.91 | \$28.50 | -\$28.64 |
| Dene Mills | Bruce Willis | \$40.00 | \$44.00 | \$80.00 | \$88.00 | \$40.00 |
| Dene Mills | Bruce Willis | \$20.00 | \$22.00 | \$40.00 | \$44.00 | \$20.00 |
| Dene Mills | Bruce Willis | \$20.00 | \$22.00 | \$40.00 | \$44.00 | \$20.00 |
| Maureen Poppins | Gl Jane | \$454.55 | \$511.36 | \$909.09 | \$1 022.73 | \$454.54 |
| Maureen Poppins | Gl Jane | \$454.55 | \$511.36 | \$909.09 | \$1 022.73 | \$454.54 |

The 'Employee' form on the right includes fields for personal information (Name, Phone, Email), employment details (Department, Date Started, Position), and a sidebar with various settings like Accounts, Address, Allowances, and Deductions.

New Employee

All staff that are on the Payroll must be entered into TrueERP, even if they are not required to Log on to the system. All Employees that are required to use TrueERP must be assigned a Log on and Password. All Reps must first be an Employee before they can become a Rep. If using Payroll you should create the necessary payroll items (awards, allowances, deductions etc) before creating the employee records.

Rep's

If employees are required to be out of the office "on site" they must be added to the "New Rep" section to enable all appointments to be added to the Main Calendar. Sales Reps are attached to each quote, sales order or invoice. You will need to transfer data from the employee card to the sales rep area to enable this function to work properly. A Rep must be entered as an Employee before they can be made into a Rep.

The screenshot shows the 'Rep - (Full Access)' window. The 'Representative' form is displayed with the name 'John McKenzie'. The form is divided into tabs: Rep Info, Address Info, Rate Info, and History. The 'Rep Info' tab is active, showing fields for Mr./Mrs., First Name, Last Name, Phone Number, Fax Number, Mobile, and Alt Contact. A 'Notes' section at the bottom contains the text: '(Enter Text Here) - (JP) Friday August 8 2014 at 12:20 PM'. There are buttons for 'Save', 'Cancel', 'New', 'Notes', and 'Add Date & Time'.

Personal Preferences

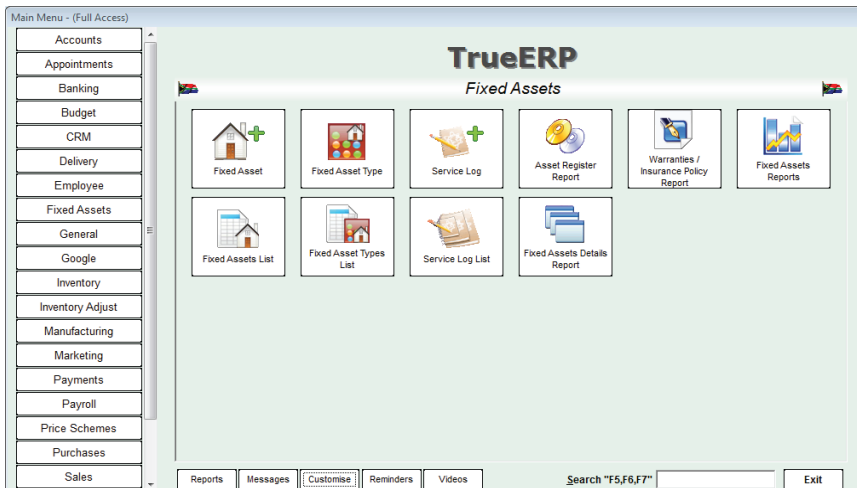
Allows each employee to set their own personal preferences without accessing vital data or areas of no access. They can be completely customised to suit, even down to the fields that the cursor tabs and stops on, including colours displayed and columns or reports that are seen.

FIXED ASSETS

An important distinction is made in accounting between "current assets" and "fixed assets".

Current assets are those that form part of the circulating capital of a business. They are replaced frequently or converted into cash during the course of trading. The most common current assets are stocks, trade debtors, and cash.

Compare current assets with fixed assets. A fixed asset is an asset of a business intended for continuing use, rather than a short-term, temporary asset such as stocks. Fixed assets must be classified in a company's balance sheet as intangible, tangible, or investments. Examples of intangible assets include goodwill, patents, and trademarks. Examples of tangible fixed assets include land and buildings, plant and machinery, fixtures and fittings, motor vehicles and IT equipment.



Disposal

A fixed asset will eventually be disposed of, either after it has been depreciated to a zero value or at some point during the asset life. The disposal screen calculates the book value at the time of disposal. Track the disposal of any asset or treat an asset as a salvaged value. Input automatically any depreciation values to give you the final book or tax value.

Fixed Asset Register

Allows for the complete tracking of Fixed Assets where you can choose between multiple depreciation methods, including No Depreciation, Straight Line and Declining Balance. You can have two sets of depreciation, allow tax values and Book value.

Asset Details

Track everything from codes to purchase price, insurance details and warranty periods, service logs to salvage values. Track your ongoing costs associated with keeping the asset and add your own notes or create your own customisable fields.

Fixed Asset Type lists

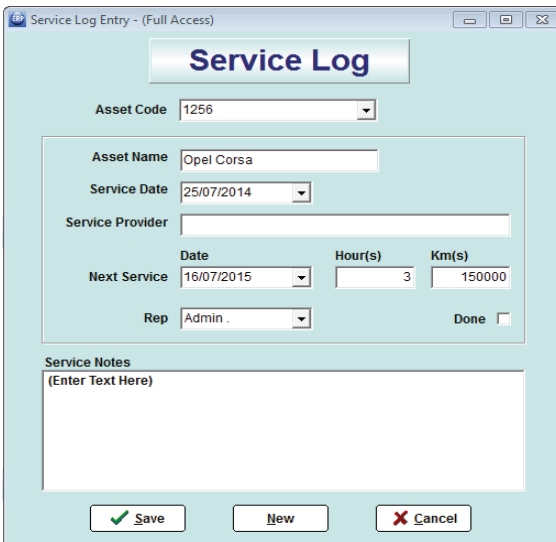
Create lists of all different asset types, which allow you to group your assets and define them quickly and easily. Each group can have its own depreciation method and values allowing the updating of all assets within the group very easy.

The screenshot shows the 'Fixed Asset Type' form. It includes fields for 'Asset Type Code' (Business) and 'Asset Type Name' (General Business). There is a 'Depreciation Option' dropdown set to 'Straight Line Depreciation'. Below this are fields for 'Salvage Value' (70.00%) and 'Asset Life' (5 Years). A 'Notes' section with a text area is also visible. At the bottom are buttons for Save, New, Cancel, and Active.The screenshot shows the 'Fixed Asset' form. It has tabs for Asset Info, Add Info, Deprec #1, Deprec #2, Disposal, Custom Fields, Notes, Pictures, Attachments, and History. The 'Asset Info' tab is active, showing fields for 'Asset Code' (1256), 'Asset Name' (Opel Corsa), and 'Asset Type' (General Assets). The 'Purchase Info' section includes 'Date of Purchase' (20/05/2014), 'Purchase Price' (R20 000.00), 'Bought From' (Opel), and 'Total Asset Cost' (R20 000.00). The 'Room / Location' section has fields for 'Room / Location', 'Department' (New), 'Parent Asset ID' (NO Parent), 'Last Test Date', and 'Next Test Date'. The 'Asset's Product' section has fields for 'Asset's Product', 'Serial Number', and 'Barcode'. At the bottom are buttons for Save, Clone, New, Print, Service Log, and Cancel.

FIXED ASSETS

Service Log

Each asset can be fully maintained and tracked via the service log. The TrueERP Software suite will also log against the asset all work done, including any internal labour costs and products used.



The 'Service Log Entry - (Full Access)' window contains the following fields and controls:

- Asset Code:** Dropdown menu with '1256' selected.
- Asset Name:** Text field with 'Opel Corsa'.
- Service Date:** Dropdown menu with '25/07/2014'.
- Service Provider:** Text field.
- Next Service:** Section with three sub-fields: 'Date' (dropdown with '16/07/2015'), 'Hour(s)' (text field with '3'), and 'Km(s)' (text field with '150000').
- Rep:** Dropdown menu with 'Admin'.
- Done:** Check box.
- Service Notes:** Text area with placeholder '(Enter Text Here)'. Below it are 'Save', 'New', and 'Cancel' buttons.

Fixed Assets Preferences

Part of the Fixed Asset Preference is that you can choose your default asset accounts. This can be done for 'Fixed Assets Account', 'Fixed Assets Bank Account', 'Fixed Assets Depreciation Asset Account' and 'Fixed Asset Depreciation Expense Account'. So when you load a fixed asset, by setting the preference will determine what will automatically load for that account. Now the other part to the Fixed Asset Preference is that you also have Depreciation Options. This is how often you want your depreciation to post automatically. You can also include the purchase of the asset in the depreciation and same with the disposal of the asset.

Warranties/Insurance Policy Report

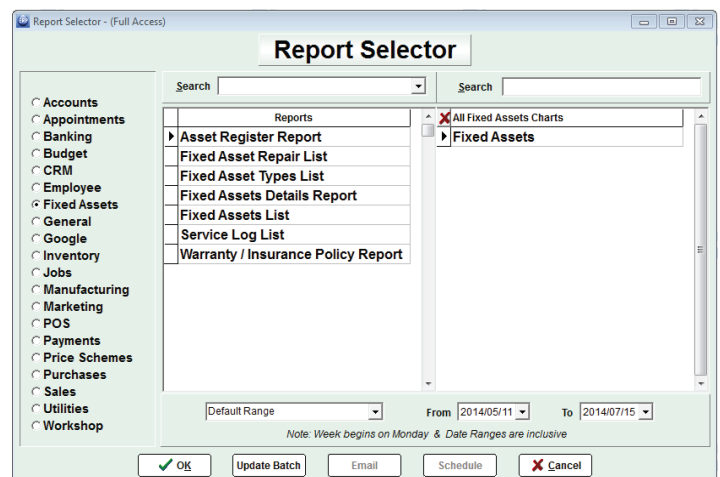
The Check Warranties / Insurance Policy button allows the user to track the Asset Warranty and Insurance details including expiry dates and repeat service calls, due dates for renewal etc. This also allows for full tracking of all insurance details in regards to each and every asset.

Accumulated Depreciation

Allows you to track the accumulated depreciation of assets by any period you choose. Set your percentage of business use so that when the calculation is followed through each year it can be displayed for the life of the asset including business use.

Fixed Assets Reports

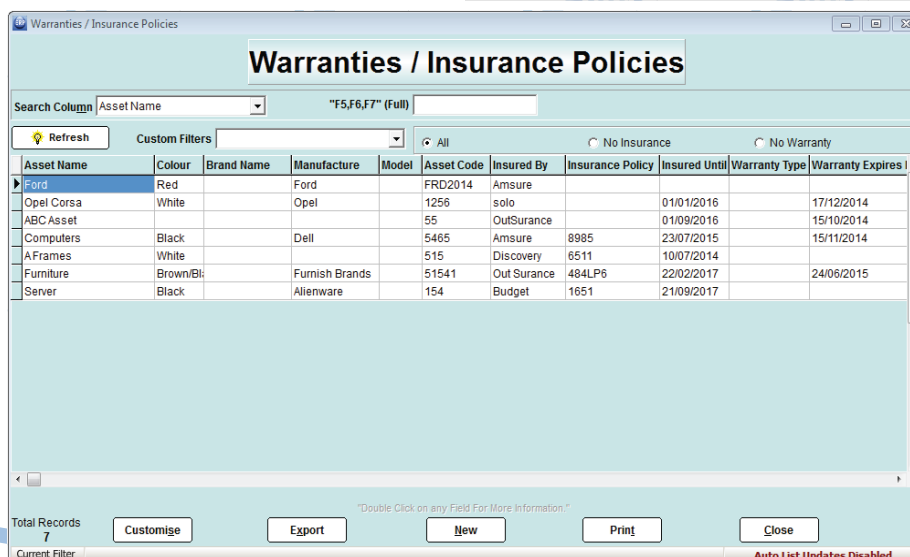
Select the Fixed Assets Reports icon will open the Report Selector menu displaying the list of Fixed Assets such as, Asset register Report, Fixed Asset Repair List, Fixed Asset Types List, Fixed Assets Details Report, Fixed Assets List, Service Log List and Warranty and Insurance policy Report.



The 'Report Selector - (Full Access)' window features a sidebar with a tree view of categories: Accounts, Appointments, Banking, Budget, CRM, Employee, Fixed Assets (selected), General, Google, Inventory, Jobs, Manufacturing, Marketing, POS, Payments, Price Schemes, Purchases, Sales, Utilities, and Workshop. The main area shows a list of reports under the 'Fixed Assets' category, including 'Asset Register Report', 'Fixed Asset Repair List', 'Fixed Asset Types List', 'Fixed Assets Details Report', 'Fixed Assets List', 'Service Log List', and 'Warranty / Insurance Policy Report'. At the bottom, there are search filters, a date range selector (From: 2014/05/11, To: 2014/07/15), and buttons for 'OK', 'Update Batch', 'Email', 'Schedule', and 'Cancel'.

Warranty

Track the assets warranty details including expiry dates and repeat service calls. Great for keeping up to date with the maintenance etc on any asset.



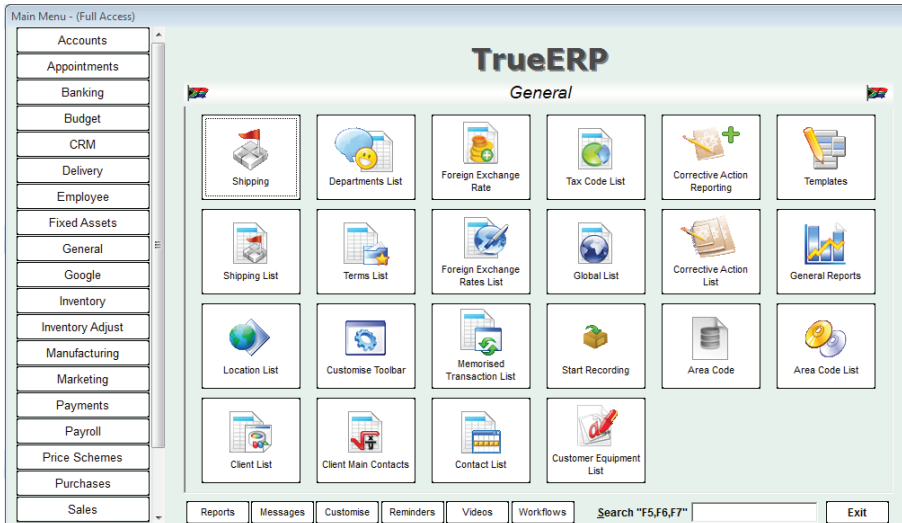
The 'Warranties / Insurance Policies' window displays a table of asset warranty and insurance data. The table has columns for Asset Name, Colour, Brand Name, Manufacture, Model, Asset Code, Insured By, Insurance Policy, Insured Until, Warranty Type, and Warranty Expires. The data is filtered by 'Asset Name' and 'F5,F6,F7' (Full). The table shows 7 total records.

| Asset Name | Colour | Brand Name | Manufacture | Model | Asset Code | Insured By | Insurance Policy | Insured Until | Warranty Type | Warranty Expires |
|------------|----------|------------|----------------|-------|------------|-------------|------------------|---------------|---------------|------------------|
| Ford | Red | | Ford | | FRD2014 | Amsure | | | | |
| Opel Corsa | White | | Opel | | 1256 | solo | | 01/01/2016 | | 17/12/2014 |
| ABC Asset | | | | | 55 | OutSurance | | 01/09/2016 | | 15/10/2014 |
| Computers | Black | | Dell | | 5465 | Amsure | 8985 | 23/07/2015 | | 15/11/2014 |
| A Frames | White | | | | 515 | Discovery | 6511 | 10/07/2014 | | |
| Furniture | Brown/Bl | | Furnish Brands | | 51541 | Out Surance | 484LP6 | 22/02/2017 | | 24/06/2015 |
| Server | Black | | Alienware | | 154 | Budget | 1651 | 21/09/2017 | | |

At the bottom of the window, there are buttons for 'Customise', 'Export', 'New', 'Print', and 'Close'. A status bar at the bottom indicates 'Auto List Updates Disabled'.

GENERAL

The General Tab contains features that have an overall effect on various areas within TrueERP. This tab contains lists of key functions such as your Global List which displays all your Suppliers, Customers, Employees, and Contacts within the one list. Here is where you will find answers to 'general' aspects of your TrueERP database. The following notes will display the basic functionality for each button found within the General Tab. For further instructions on 'How To' fully utilise these functions, please refer to each button for guidance.



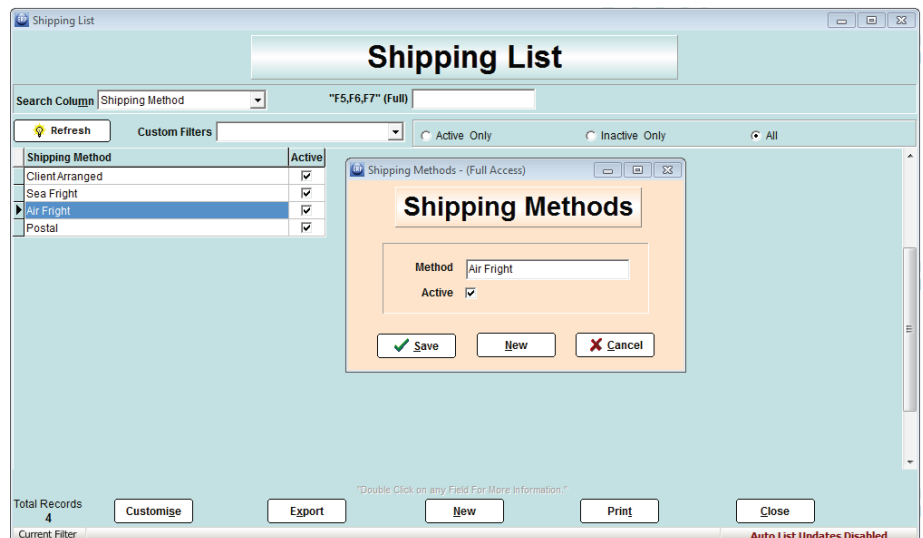
Shipping

TrueERP allows you to specify a list of acceptable Shipping methods, that can be selected in Sales Orders and Invoices. Using the Shipping button in the General Tab you will be able to add methods of shipping that may be used by your organisation. These will then appear as a list of options available for shipping when orders are placed. The ability to add a default Shipping Method to a Customer Card ensures the preferred method of delivery is used for that Customer.

Shipping List displays a list of all shipping types you have created. Radio button selections allow you to filter by Active, Inactive or All shipping types.

Regions

The format consists of three fields with semicolons separating them. The first part of the format is the format itself. The second part is the character that determines whether the literal characters of a format are saved as part of the data. The third part of the format is the character used to represent unentered characters in the format.



Corrective Action Reporting

Corrective Action Reporting: To access this function. Go to General and click Corrective Action Reporting function button.

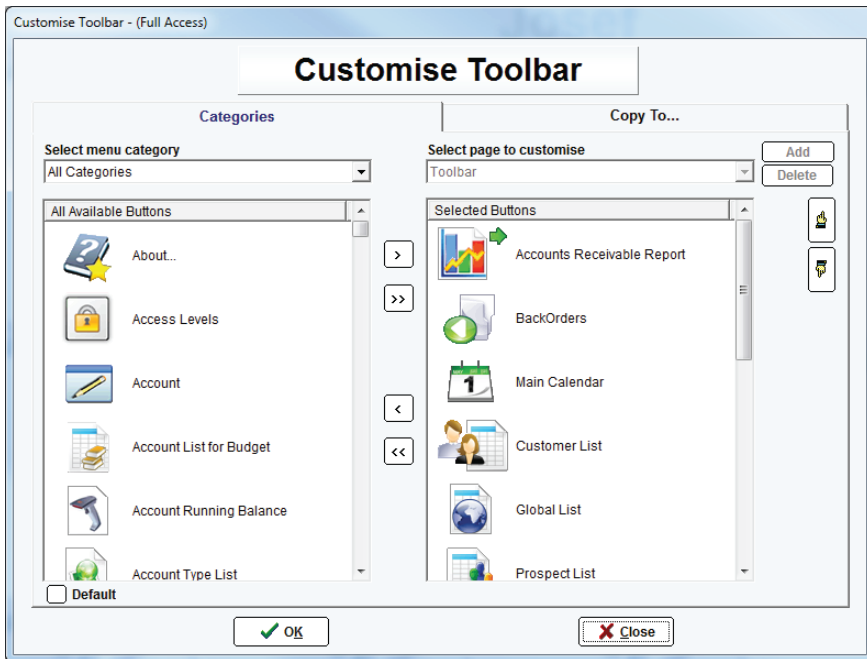
This function is about the complaints on the sale or purchase you have done and what actions need to be taken. In the Corrective Action Reporting screen you can see six tabs.

CAR Details - Imm. Action - Prev. Measures - Mgmt Review - Outcome Review - Outcome Review Options

GENERAL

Customise Toolbar

The TrueERP Toolbar is customisable down to individual user level to give you maximum flexibility in adopting a look and feel that meets your needs.

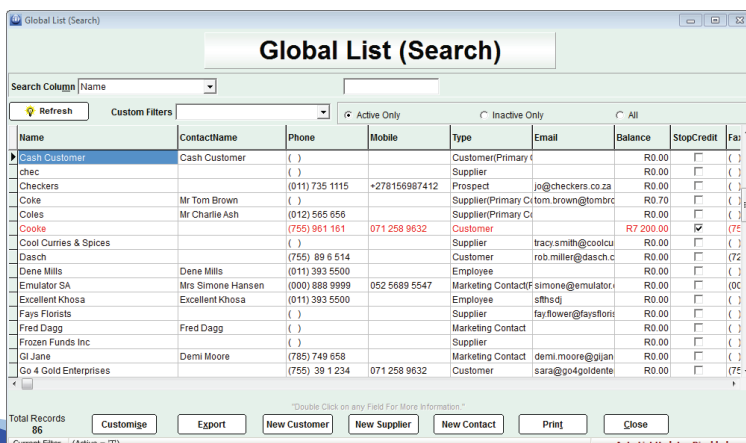
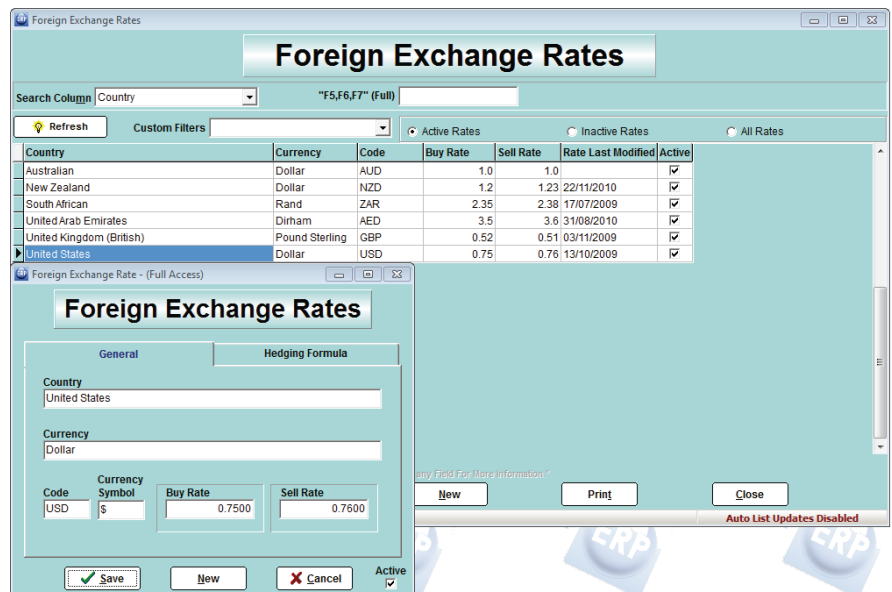


Foreign Exchange Rates & List

Whether you are part of the International Business community or perform your business on a Local or National level it's possible that you will at some point deal with transactions that involve Foreign Currency. By using the Foreign Exchange Rates window in TrueERP you are able to define the rates for Purchase and Sales transactions for each Currency and/or Country and also define a Hedging Formula. There is a default list of all major foreign currencies already in TrueERP and you are able to enter as many more as you wish. Variation Accounts should be set up to account for any variation in the price between order/invoicing the goods and making/receiving payment.

Global List

The Global List displays a record of all entities (Contacts, Customers, Employees, Other Contact's and Suppliers), entered into your TrueERP database, all within the one easy to access list. Every entry has a reference number called a Global Ref. This number is a combination of the site code of the data entry point, and the next sequential number for the type of contact. Global Reference numbers are unique within the entity type but different entities (e.g. Customer and employee) can have identical Global Reference numbers.



Think of the Global List as your address/phone book for your Company.

GOOGLE & EDI



Integration

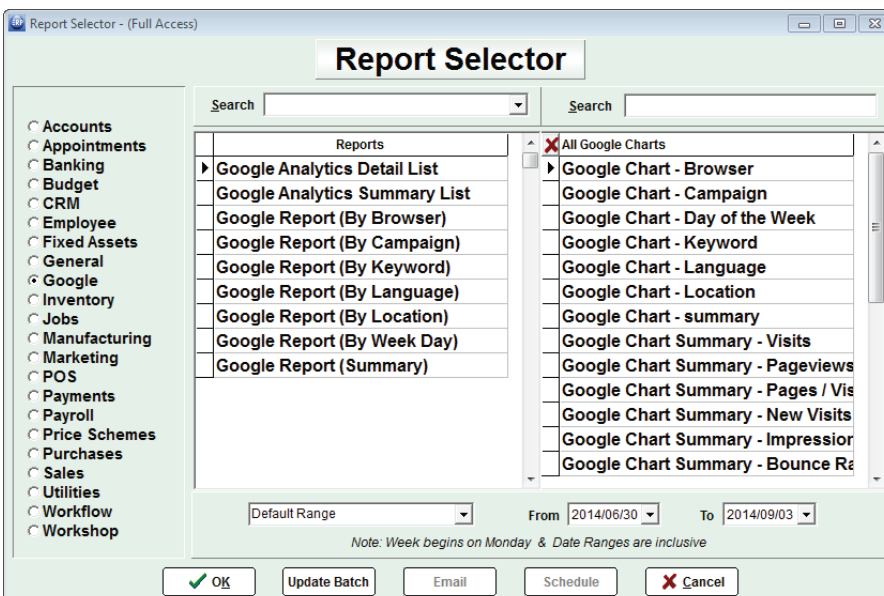
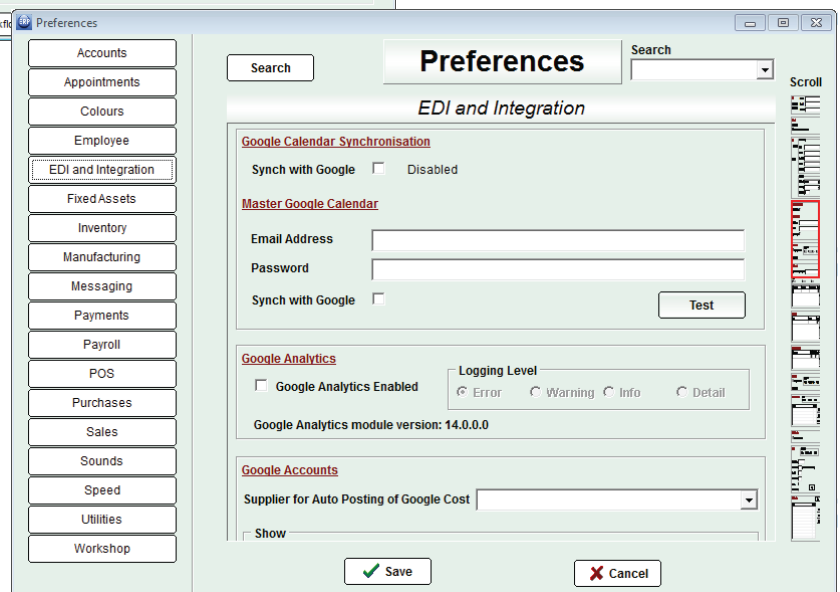
TrueERP comes complete with a built in Application Programming Interface (API). This interface allows the communication with the tables within TrueERP to communicate directly with any other application using Extensible Markup Language (XML). These can include but are not limited to things like web pages, Handhelds, PDA, mobile phones etc or in fact any other application that can read XML.

EDI

This integration method allows for the use of Electronic Data Interchange (EDI) with ease. Given any format as defined by the supplier of the original EDI exchange, TrueERP can be adjusted quickly and easily to accommodate any EDI requirement from any of your suppliers.

Instant Updates

Using TrueERP's Application Programming Interface (API) your data will instantly update both ways. Update a record directly in TrueERP and based on your settings within the API, the data will immediately appear on your web page or application. In return any data changed or added to your web page such as orders etc will immediately appear in TrueERP.



Orders

On-line orders will instantly appear from the web page in TrueERP ready for processing. These can come in as Sales Orders, Invoices or cash sales or any manner as you see fit.

Shopping Carts (Yours or Ours)

Design on-line shopping carts, including account and cash payments or talk to the support people at TrueERP about buying a ready made shopping cart that is pre-loaded with everything needed to have you up and running with minutes.

EDI COMPATIBILITY

Australian Tax Office



Fuel Pump Systems



Australian Post Parcel



Google Analytics



Canada Post



Google Calendar



Customer Portal



OPOS



Cytrack



PNET



Ebay



Shopping Carts



Eftpos



SMS



FedEx



Telstra



EDI COMPATIBILITY

TNT



Seagate



UPS



Erico



USPS



Solid Works



Web



ePadLink



XML



Barcode Scanner

TrueERP Recommends:
Motorola MC9190-G Mobile
Computer



Walmart



Target

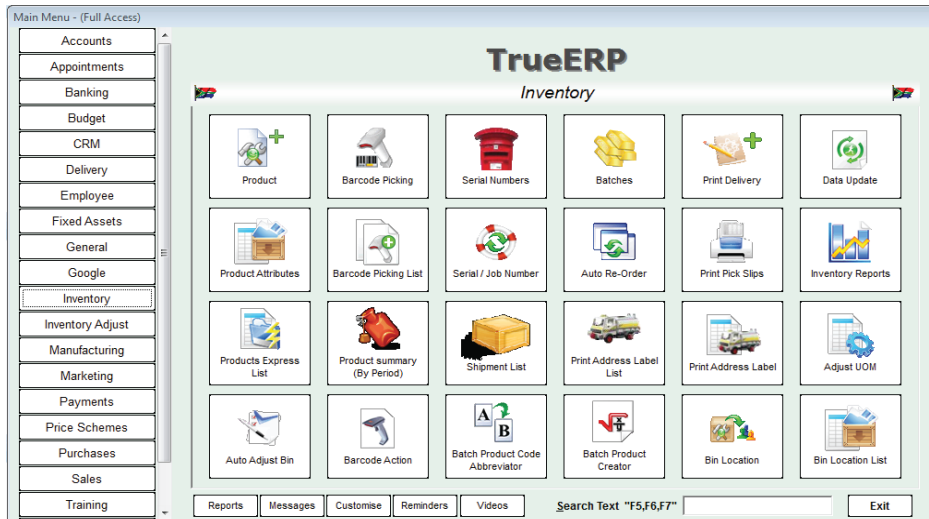


Sony



INVENTORY

Controlling your Inventory is crucial for any business whether you are a manufacturer, wholesaler or retailer. Selecting the right inventory management software for your business is critical to controlling costs and ensuring the smooth operation of your business. TrueERP gives you real time information on current stock levels and values including work in progress, stock on order, finished goods and raw materials. More than that it can accurately predict future requirements so that you can better manage purchasing decisions. In short, TrueERP is an affordable Supply Chain Management solution.



Pop-Up Notices

Set pop-up reminders per product. These are great as a reminder to your staff to on sell other products as well as the one selected e.g. if they buy printer, do they want the cable with that as well.

Related Products

Used for auto loading any associated product automatically e.g. when you do sell the printer it automatically loads the required cable. This can be extended to any level where you can have a related product within a related product.

Multiple Stores

The TrueERP Software suite will automatically track stock levels, changes and updates across multiple stores or locations. All information is transferred automatically and seamlessly within milli-seconds. In simple terms every remote location is an identical copy of the other.

Multiple Warehouses

Run multiple warehouses in TrueERP with instant reports on any warehouse, from anywhere within the system including sales transactions etc.

Multiple Bins

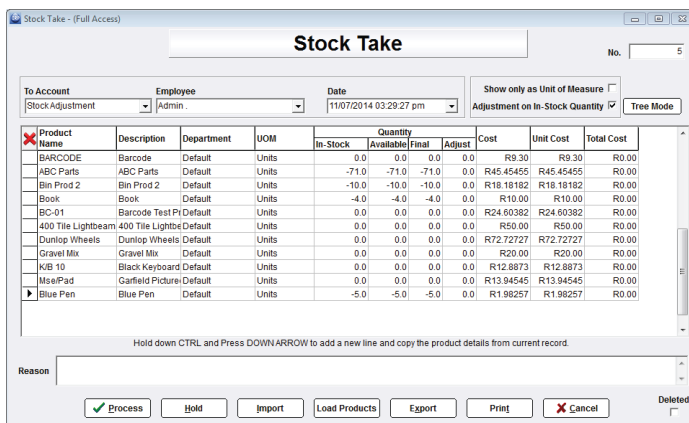
The TrueERP Software suite has an enormous range of inventory management options, including tracking multiple bins, racks and levels. All options can be shown in the one screen or any number of reports and lists. These will give you an instant understanding of where your stock is at any time.

Stock Take

There are three ways to adjust stock quantities. Stock Adjustment, Stock Transfer. Stock Transfer adjusts stock quantities between departments whereas Stock Adjustment and Stock take make absolute changes to the quantity of stock the company holds. Generally a Stock Adjustment is used for "ad hoc" adjustments such as when an item is damaged and Stock take is used when overall quantities are being checked at regular intervals of time.

Quantities

View stock levels in any store or warehouse location, instantly from almost any where within TrueERP. Enormously beneficial when in POS or sales to know that while you don't have it, one of your other stores does.



INVENTORY

Products

Complete details as required to keep an accurate and extensive stock management database, a database or collection of information which is fully integrated with a complete business management and accounting system. This collection of information can be added to or deleted from, depending on your requirements, even down to creating your own customisable fields and drop downs.

New Product

A New Product is created when you have the need to select it from the Inventory List when entering an Invoice, Purchase Order etc. New Products need to be set up as a specific Product Type to ensure correct data flow. Product Types have been locked to prevent conversion from non-inventory to inventory without taking into account the Cost Of Goods Sold still outstanding. Following is a list of the Products Types available in ERP:

Inventory Part A physical product that has its amount tracked as inventory.

Stock Adjustment

This can be used to correct the stock levels at any time eg. The system says there is 20 in stock of a product in a particular bin but on count there is only 19. An adjustment can be made at that time, ie. you do not have to wait to carry out a stock take to make the adjustment. Typically Stock Adjustment is used for adjustments to stock due to loss/damage or Wastage.

Accounts

Once set TrueERP will auto assign all required accounting information including Cost Of Goods Sold, Inventory Assets and Sales Income, even down to what tax codes are required from this product to auto load the BAS Report and GST Returns.

Volume Prices

Enter different prices for purchasing and selling at different volumes ie. if you sell one of the product or if you sell 50, you can set a price for each.

Date Range Price Adjustments

Great if you want to run specials for a period of time, TrueERP will automatically adjust the product price to match the special price assigned for that period and then return to the standard price once outside the date range.

Product Discounting

Set up each individual customer or group of customers to have either a one off discount, special product discount, type discounts, grouped product discounts, permanent discounts or volume sales discounts to name but a few.

INVENTORY

Stock Transfers

The Stock Transfer button allows the user to perform a transfer of stock from one Department (Cost Centre) to another. Stock Transfers are transferred at Cost Price. Stock Transfers are directly linked to Product Re-order points allowing Auto Transfers to be processed.

| Product Name | Description | UOM | Quantity Available | Transfer To | Allocation From | To | Unit | Cost UOM | Total |
|--------------------|--------------------|-------|--------------------|-------------|-----------------|----|------|----------|---------|
| ABC Parts | ABC Parts | Units | -71 | 0 | + | + | | R48.36 | R48.36 |
| 400 Tile Lightbeam | 400 Tile Lightbeam | Units | 0 | 0 | + | + | | R48.36 | R0.00 |
| Beer | Beer | Units | 11 | 0 | + | + | | R1.06 | R1.06 |
| Bin Prod 2 | Bin Prod 2 | Units | -10 | 0 | + | + | | R19.78 | R19.78 |
| Batch product | Batch product | Units | 949 | 0 | + | + | | R4.94 | R4.94 |
| Stock Product | Stock Product | Units | 0 | 0 | + | + | | R10.64 | R10.64 |
| Tractor | John Deer Tractor | Units | 0 | 0 | + | + | | R140.45 | R140.45 |

Quantities

View stock levels in any store or warehouse location, instantly from almost any where within TrueERP. Enormously beneficial when in POS or sales to know that while you don't have it, one of your other stores does.

Units Of Measure

Track your products in virtually any way you can think of, from cartons to pallets or kilograms to litres, sheets to rolls. Have these shown in these different units of measure ie. we have 240 bottles, 10 cartons and 1 pallet.

Mass Price Updates

Prices can be altered on mass by department, product code, group or any number of ways, with the click of a single button. You can set adjustment values by a fixed amount or a percentage, in the positive or negative. Preferences will allow this to be automated, so that the moment there is any movement in the cost of the product the sell price will adjust automatically maintaining the margin.

The Auto Adjust Bin

This function allows you to adjust quantities in Bins to match quantities IN STOCK. These figures may have got out of balance as a result of a transaction not being allocated to a bin.

Product List

This button allows you to view your product list. This list (as with all lists within ERP) is customisable, exportable, and printable. In addition to the information displayed in the Express Products List, the Products List shows Stock Quantity and Stock Valuation information as well as cost and price information without having to open the product file. The Product List also allows printing of Barcodes for selected products.

Serial Number Tracking

The Serial Numbers button is a report of all Serial Number transactions within ERP, allowing the user to track all the purchases, sales, hire and fixed asset information attached to the serial number, for all products with 'Serial Number Tracking' selected. When products (with Serial Number Tracking selected) are purchased, each serial number will have to be entered into ERP, and as each product (with Serial Number Tracking selected) is sold, you will need to select the serial number/s for the item being sold.

| Serial Name | Serial Number | Status | Last Transaction Date | Department | Batch Number | UOM | Bin Location | Bin Number |
|-------------|---------------|----------|-----------------------|------------|--------------|-------|--------------|------------|
| serial# | 35363937 | In-Stock | 18/06/2014 | Default | | Units | | |
| serial# | 35363938 | In-Stock | 18/06/2014 | Default | | Units | | |
| serial# | 35363939 | In-Stock | 18/06/2014 | Default | | Units | | |
| serial# | 35363940 | In-Stock | 18/06/2014 | Default | | Units | | |
| serial# | 35363941 | In-Stock | 18/06/2014 | Default | | Units | | |
| serial# | 35363942 | In-Stock | 18/06/2014 | Default | | Units | | |
| serial# | 35363943 | In-Stock | 18/06/2014 | Default | | Units | | |
| serial# | 35363944 | In-Stock | 18/06/2014 | Default | | Units | | |
| serial# | 35363945 | In-Stock | 18/06/2014 | Default | | Units | | |
| serial# | 35363946 | In-Stock | 18/06/2014 | Default | | Units | | |
| serial# | 35363947 | In-Stock | 18/06/2014 | Default | | Units | | |
| serial# | 35363948 | In-Stock | 18/06/2014 | Default | | Units | | |
| serial# | 35363949 | In-Stock | 18/06/2014 | Default | | Units | | |
| serial# | 35363950 | In-Stock | 18/06/2014 | Default | | Units | | |
| serial# | 35363951 | In-Stock | 18/06/2014 | Default | | Units | | |
| serial# | 35363952 | In-Stock | 18/06/2014 | Default | | Units | | |
| serial# | 35363953 | In-Stock | 18/06/2014 | Default | | Units | | |

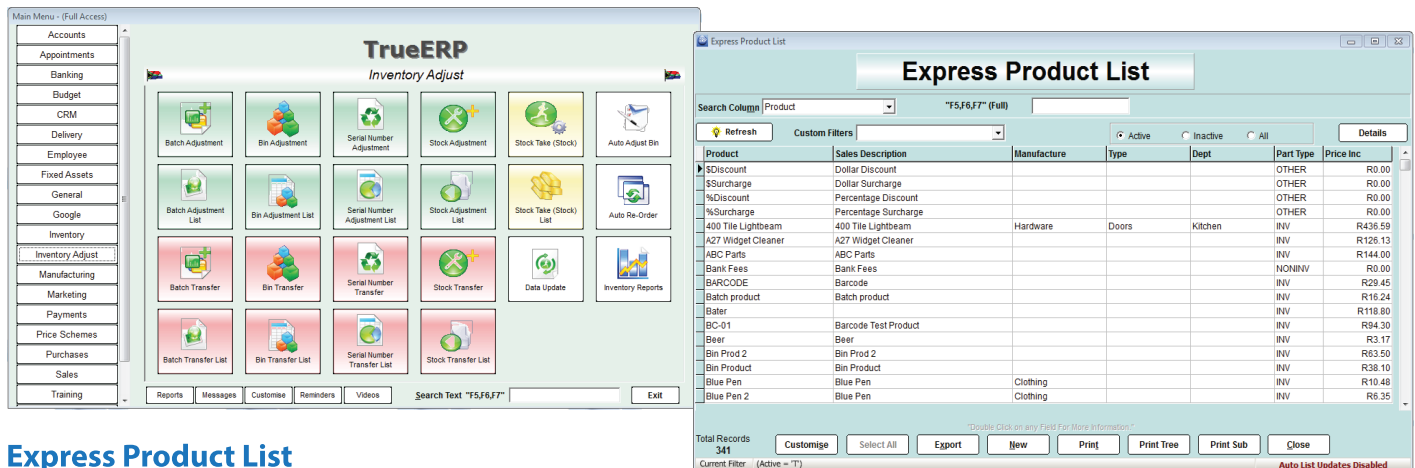
Multiple Barcodes

Assign any type of barcode to a product including multiple barcodes for the same product. Great for running specials on that product and adding a different tracking code for how many of the specials you sell.

INVENTORY

Barcode Picking

This area within TrueERP virtually removes human error in the warehouse picking and packing area. This module of TrueERP allows orders to be placed or received in the office, the warehouse would simply scan in their employee barcode which activates the next prioritised picking slip to be actioned. TrueERP will then track how long it takes to pick the goods for the order and how long it takes to pack the goods. All relevant documentation is automatically produced from con notes to delivery dockets, including box labels and what goods are in each carton shipped.



Express Product List

The Product Express List is a faster way to view a list of products than Product List but the trade off is that product quantity, value and price are not displayed. You can switch to the Product List view from within the Product Express List by selecting the Product button, top right.

Price Movement Tracking

Any price movement to do with a product is clearly shown over a period of time, so that you can see what changes there have been with the product from sales or purchases.

Extra Supplier Pricing

List every supplier you buy a particular product from and what their prices are including foreign values. List their names and codes for the product which can be used on your purchases orders to that supplier.

Formula Pricing

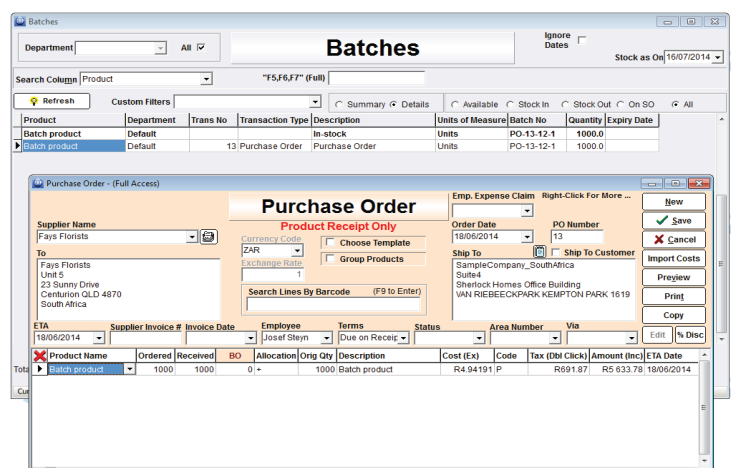
Where you may need to price something with an ever changing variable, formula's are fantastic. For example you want to know how much is a window that is 1278mm high x 689mm wide x 4mm thick. Formula's will work a price for you based on the values entered. In addition you can set it to load a set of products as well ie. how much paint is required on a door 2040mm high x 820mm wide. Not only will it work out the price, but it will load the product for the paint and what is required of that product as well.

Insert Pictures

Easily insert multiple pictures for the product. These pictures will display when sold, and can be easily uploaded onto your web page.

Batch Number Tracking

Will track a batch of stock automatically showing where the oldest stock is and how it can be easily identified. Keep accurate records of exactly which customer has which product, when they bought it and which supplier it came from. Great for warranties, repairs and servicing.



INVENTORY

Picking Slips

Produce a range of picking slips from orders placed or print them individually in prioritised order. Show rack and bin numbers on these printouts for efficient picking. Pick Slips can be printed as you create Sales Orders or Invoices, or you can print them as a batch from the Picking Slip List screen.

| Sale Date | Product | Manufacture | Type | Dept | Sales Description | Shipping | Comments | Pick Print Flag |
|------------|--------------------|-------------|-----------|-------|--------------------------------------|-----------------|----------|-----------------|
| 09/07/2014 | Bin Prod 2 | | | | Bin Prod 2 | | | F |
| 09/07/2014 | Bridgestone Wheels | Wheels | Wagon | | Bridgestone Wheels | | | F |
| 09/07/2014 | ABC Parts | | | | ABC Parts | | | F |
| 09/07/2014 | Bater | | | | ABC Parts | | | F |
| 09/07/2014 | ABC Parts | | | | ABC Parts | | | F |
| 09/07/2014 | ABC Parts | | | | ABC Parts | | | F |
| 09/07/2014 | Batch product | | | | Batch product | | | F |
| 08/07/2014 | Related Part | | | | 2 Mice and Mouse Pads with 1 Monitor | | | F |
| 10/06/2014 | Wallet | | | | Wallet | Client Arranged | | F |
| 29/05/2014 | Wagon | Steel | Wagon | | Childs Red Wagon | Client Arranged | | F |
| 29/05/2014 | Wagon | Steel | Wagon | | Childs Red Wagon | Client Arranged | | F |
| 28/05/2014 | Short Grip | Steel | Handies | Wagon | Short Grip | Client Arranged | | F |
| 28/05/2014 | Short Grip | Steel | Handies | Wagon | Short Grip | Client Arranged | | F |
| 28/05/2014 | Blue Pen | Clothing | | | Blue Pen | Client Arranged | | F |
| 28/05/2014 | Book | | | | Book | Client Arranged | | F |
| 28/05/2014 | Hat | Clothing | Head Gear | | Hat | Client Arranged | | F |

Auto Product Coding

Have the TrueERP Software suite automatically create product codes for any new products created. You can simply copy an entire product, change the name, to create a new product.

Report Selector

Search: [] Search: []

Reports

- Barcode Picking List
- Barcode Picking Manifest Report
- Batches
- Bin Location List
- Bin Usage Report
- Customer Type Price List
- Insurance Report
- Product Barcodes
- Product Buy Price List
- Product Category List
- Product Commission List
- Product Department List
- Product Formula List

Default Range: [] From: [2014/05/12] To: [2014/07/16]

Note: Week begins on Monday & Date Ranges are inclusive

OK Update Batch Email Schedule Cancel

Multi Discount Options

Set a huge range of discount and mark-up options for your product. From individual pricing to product groups; customer types to date range specials. One off, end of run, even where you can set "buy two get one free" options.

Auto Price Adjustments

Set preferences to automatically adjust your stock prices either up or down depending on external pressures. If the price from a Supplier changes on receipt of a purchase order, TrueERP will automatically adjust the selling price of that product to maintain the gross margin as set.

Batch Product Creation

Set up a default template for a range of products and have TrueERP create hundreds of products based on this template, with slight name changes for each individual products.

Product - (Full Access)

Product Batch Product 1

Customer History Supplier History Serial # Picture Manufacture Product Movement Custom Fields

Main Quantities Miscellaneous Batch/Bin Sell Price Extra Buy Price Related Parts

Product: [Batch Product 1] Manufacture: [] Type: [] Dept: [] Product Type: [Inventory Part]

Description on Purchase Transactions:

Batch Product

Qty Buy: [1] [1] [1]

Cost (Ex): [R49 410.00] [R49 410.00] [R49 410.00]

COGS Account: [Cost of Goods Sold]

Preferred Supplier: [Coke]

Supplier Code: []

Purchase Tax Code: [P] Use in Man? []

Purchase Default UOM: [] Change

Asset Account: [Inventory Asset]

Average Cost: [R0.00] Last Cost: [R0.00]

Man. Cost: [] Landed Cost: [R0.00]

Double Click on Average Cost To See the Details

Special Discount []

Serial Number Tracking []

Auto Re-Order []

Discontinued []

Include in Analysis []

Hide on Print []

Hide on Del Docket []

Hide on Picking Slip []

Is Equipment? []

Auto create Smart Order []

Publish on Website []

Has Formula Attached []

Can Delete in POS? []

Is BOM Template? []

Income Account: [Sales]

Sales Tax Code: [S]

Sales Default UOM: [] Change

Product Tree: [Batch Product 1]

Product Comments: []

Save New Copy Print Cancel Active

Product Movement

Every product has a Sales and Purchase Movement record that gives you Qty Sold, Average and movement percentage over a select period month to month.

Mass Import

Load all your products onto a spreadsheet and import them into the TrueERP Software suite on mass, instantly creating your product list. Done in seconds, not days.

INVENTORY

Customer History

Every product has a complete history of every customer that has ever bought this product at any time. You can drill back down on these records to see the original transaction that made up that sale.

The screenshot shows the 'Product - (Full Access)' window with the 'Customer History' tab selected for the product 'Blue Pen'. The window displays a table of transaction history with columns: Original No, Sale ID, Invoice Number, Sale Date, Transaction Type, Customer Type, Ship Date, Product, Type, Description, and Manufacture. The data shows several transactions for 'Blue Pen' between 11/07/2014 and 28/05/2014, including POS and Invoice transactions. The bottom of the window has buttons for Save, New, Copy, Print, Cancel, and an Active checkbox.

| Original No | Sale ID | Invoice Number | Sale Date | Transaction Type | Customer Type | Ship Date | Product | Type | Description | Manufacture |
|-------------|---------|----------------|------------|------------------|---------------|------------|----------|----------------|-------------|-------------|
| DEF38 | 38 | 38 | 11/07/2014 | POS | Default | 11/07/2014 | Blue Pen | Inventory Parl | Blue Pen | Clothing |
| DEF25 | 25 | 25 | 18/06/2014 | Invoice | Default | 18/06/2014 | Blue Pen | Inventory Parl | Blue Pen | Clothing |
| DEF20 | 20 | 20 | 18/06/2014 | POS | Default | 18/06/2014 | Blue Pen | Inventory Parl | Blue Pen | Clothing |
| DEF13 | 13 | 13 | 04/06/2014 | POS | Default | 04/06/2014 | Blue Pen | Inventory Parl | Blue Pen | Clothing |
| DEF13 | 13 | 13 | 04/06/2014 | POS | Default | 04/06/2014 | Blue Pen | Inventory Parl | Blue Pen | Clothing |
| DEF7 | 7 | 7 | 28/05/2014 | Invoice | Default | 28/05/2014 | Blue Pen | Inventory Parl | Blue Pen | Clothing |

Set Loyalty Values

Great when tied-in with the Customer Relationship Management (CRM) and Marketing modules, to allow the tracking of customer loyalty programs set around each product.

Attributes in Product Matrix

An Attribute is a variable aspect of what would otherwise be identical products. A very simple example of an attribute would be a clothing size. Attributes are what differentiates one tee shirt from another. Usually you would have multiple attributes requiring a matrix to display them. eg. Size, Colour, length. Using a Matrix to display these products gives you an easy visual display of product in stock, being purchased or sold. It also allows you to create multiple products very quickly. eg. If an item that comes in 5 sizes, 3 colours and 2 lengths you can either manually create a product for each of the 30 combinations or create all at once using the Matrix.

Supplier History

Every product has a complete history of every supplier that you have bought this product from. You can drill back down on these records to see the original transaction that made up that purchase.

Pay Commission

Set commission values for each product or on a group of products. These can be based on a number of factors from profit margin to the invoice being paid.

The screenshot shows the 'Auto Re-Order - (Full Access)' window. It has a 'Department' dropdown set to 'Default' and an 'Every Department' checkbox checked. The 'Supplier' dropdown is set to 'Bridgestone' and the 'Every Supplier' checkbox is unchecked. Under 'Based On', 'In-Stock Qty' is selected. There are checkboxes for 'Forecast reorders based on lead times' (checked) and 'Select from Product List' (checked). At the bottom, there are buttons for 'Start', 'Show Order' (checked), and 'Close'.

Auto Re-Order

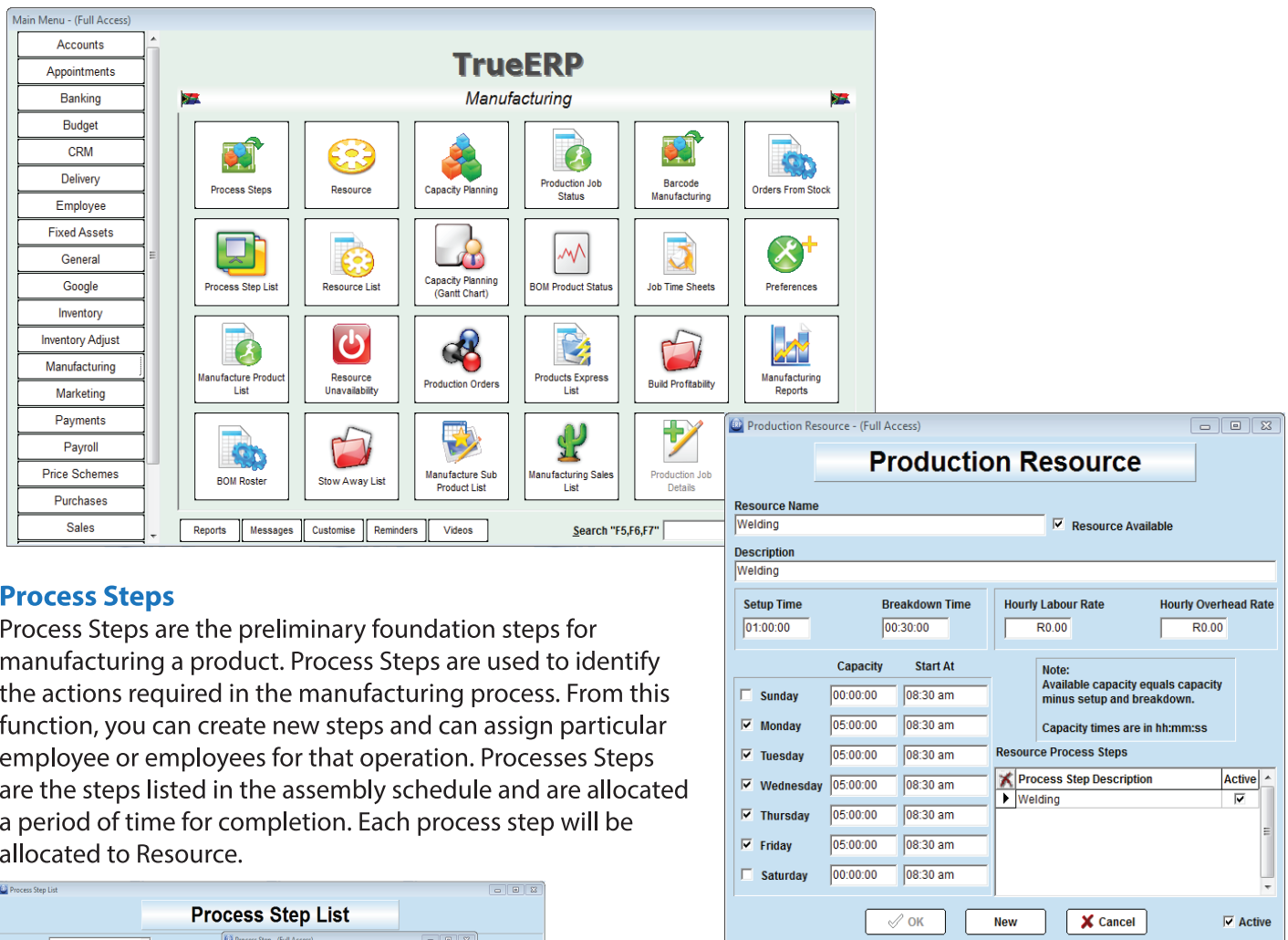
True ERP will check your entire product list, including satellite stores, then report on how many products you need to order for each store per Supplier. Then with the push of a button, TrueERP can produce every purchase order required from each Supplier.

Customisable Fields

Add your own specific fields to the product card. These can be text fields, date picker fields or drop downs. Drop downs force a certain value to be selected, thus making your database consistent throughout. There is even an option for a field to be required, i.e. you can not save the product until the field has been updated. Again great for consistency.

MANUFACTURING

The TrueERP Software suite has a fully integrated manufacturing module for the manufacturing of almost any product. A manufactured product is one that is made up of a number of inventory and non inventory items. The manufacturing module allows you to manage the manufacturing process including raw materials, processes, resources and scheduling.



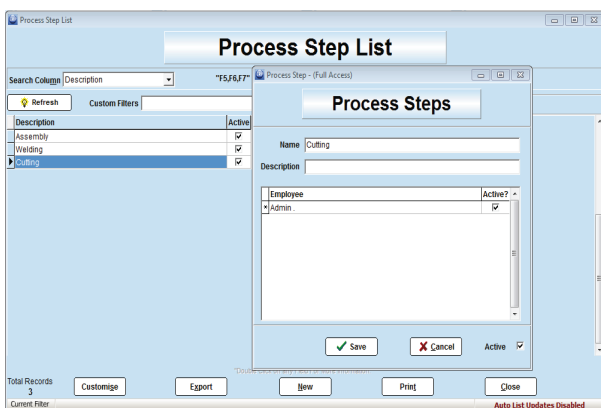
The image displays the TrueERP Manufacturing module interface. The main menu on the left lists various modules: Accounts, Appointments, Banking, Budget, CRM, Delivery, Employee, Fixed Assets, General, Google, Inventory, Inventory Adjust, Manufacturing, Marketing, Payments, Payroll, Price Schemes, Purchases, and Sales. The central area shows a grid of icons for Manufacturing functions: Process Steps, Resource, Capacity Planning, Production Job Status, Barcode Manufacturing, Orders From Stock, Process Step List, Resource List, Capacity Planning (Gantt Chart), BOM Product Status, Job Time Sheets, Preferences, Manufacture Product List, Resource Unavailability, Production Orders, Products Express List, Build Profitability, Manufacturing Reports, BOM Roster, Stow Away List, Manufacture Sub Product List, Manufacturing Sales List, and Production Job Details. A search bar at the bottom right contains the text "F5,F6,F7".

The Production Resource window is open, showing the following details:

- Resource Name:** Welding
- Description:** Welding
- Setup Time:** 01:00:00
- Breakdown Time:** 00:30:00
- Hourly Labour Rate:** R0.00
- Hourly Overhead Rate:** R0.00
- Capacity:** 00:00:00
- Start At:** 08:30 am
- Resource Process Steps:** Welding (Active)

Process Steps

Process Steps are the preliminary foundation steps for manufacturing a product. Process Steps are used to identify the actions required in the manufacturing process. From this function, you can create new steps and can assign particular employee or employees for that operation. Processes Steps are the steps listed in the assembly schedule and are allocated a period of time for completion. Each process step will be allocated to Resource.



The Process Step List window shows a list of process steps. The table below represents the data shown in the window:

| Description | Active |
|-------------|-------------------------------------|
| Assembly | <input checked="" type="checkbox"/> |
| Welding | <input checked="" type="checkbox"/> |
| Cutting | <input checked="" type="checkbox"/> |

The window also includes a search bar, a list of employees (Admin), and buttons for Save, Cancel, and Active.

No Limits

With no limits to how many stages, processes or resources that can be allocated to any or all jobs, you can with confidence, manage the entire manufacturing floor with ease.

Resource and Resource List

Manage your resources with ease. Add a resource with its specifics such as, Name, Description, Hourly Labour Rates, Breakdown time etc. Your Resource List allows you to track Active and Inactive resource results as well as filtering on any custom resource and to break down its capacities.

Job Costing

Superbly accurate job costing, with total job costs continually and instantly updated as product and resource costs change, from purchases to labour costs.

MANUFACTURING

Capacity Planning

Full tracking of all jobs and work orders sold, be they external or internal. Plan ordering resources and labour required for any period chosen.

Within Capacity Planning you can add, amend and view the production schedule by customer, Resource and/or Process.

Barcode Manufacturing

Control your whole manufacturing floor from this one simple function. Scan your employees in as they start work, then as they start a job, complete a step or finish the job. Giving accurate, to the second information on time taken to complete each and every step of a job.

Barcode Scanner

TrueERP Recommends: Motorola MC9190-G Mobile Computer



The Motorola MC9190-G mobile computer has a higher resolution display, better scanning performance and more scanning options than its predecessors. Gives your workers the ability to process information and take action quickly and accurately, even in the harshest of environments. The MC9190-G offers the very latest in scanning technology, so no matter what type of barcodes you need to scan or their condition, you can count on accurate first-time split-second scanning. The MC9190-G's revolutionary 2D imager engines deliver high performance and easy omnidirectional scanning.

Production Job Status

The Production Job Status displays production jobs filtered by Not Completed, Completed or All. from this you can manage most aspects of manufacturing from scheduling to completion.

Product Costing

Manufacturing in TrueERP is live, in all areas including product cost updating. As the cost and sell of any product, item or service used in the manufacturing process is changed, you have the choice to immediately update all jobs associated with this change. Again ensuring accurate costs are always kept with the job.

Job Time Sheets

The Job Time Sheets screen displays a list of time sheet entries for manufacturing jobs showing scheduled time vs actual times and enables you to convert the entries into actual time sheets. Standard filters allow for a Summary view, Details View and Extra Details view.

MANUFACTURING

Build Profitability

With Build Profitability you allow yourself to narrow down into certain periods in time to manage the profitability of your sales and customers etc. This shows you detail on a selected filter you wish to filter on such as the Sale, which Customer, which Product and even the Quantity Shipped or Sold.

Purchases

Scheduling and manufacturing, link directly to your purchasing module with triggers set to prompt your purchasing manager, when and how much to order for upcoming job requirements, or to simply re-stock your inventory levels. These triggers can be designed around stock levels, re-order points or simply due dates and delivery dates.

A manufactured product is one that is made up of a number of inventory and non inventory items.

The manufacturing module allows you to manage the manufacturing process including raw materials, processes, resources and scheduling.

Production Orders

This function and screen gives you the information on what items are currently on production order. Each column is self explanatory, which product is associated with which sales order and customers, whether manufactured or not.

| Sale # | Customer | Sale Date | Product | UOM | Sold | Shipped | Backorder | Amount | Manufacturing? |
|--------|-----------------------|------------|---------|-------|-------|---------|-----------|------------|--------------------------|
| 67 | 4X4 World | 27/08/2014 | Wagon | Units | 114.0 | 114.0 | 0.0 | R51 355.67 | <input type="checkbox"/> |
| 66 | Steel Mate | 27/08/2014 | Wagon | Units | 85.0 | 85.0 | 0.0 | R38 291.51 | <input type="checkbox"/> |
| 65 | Pick n Pay | 27/08/2014 | Wagon | Units | 158.0 | 158.0 | 0.0 | R71 177.16 | <input type="checkbox"/> |
| 64 | Go 4 Gold Enterprises | 27/08/2014 | Wagon | Units | 5.0 | 5.0 | 0.0 | R2 252.44 | <input type="checkbox"/> |
| 63 | ABC*Test | 27/08/2014 | Wagon | Units | 11.0 | 11.0 | 0.0 | R4 955.37 | <input type="checkbox"/> |
| 58 | ABC*Test | 26/08/2014 | Wagon | Units | 12.0 | 12.0 | 0.0 | R5 405.86 | <input type="checkbox"/> |

Sales Tracking

The sales team can at any time, confirm where the job is at, by simply opening the original quote or order and viewing the updated status.

BOM Roster

This function is integrated with the employees roster. This allows you to see which employee is indulged and committed to a operation in the Manufacturing process. This helps in analysing what time a particular employee finishing the job assigned to him/her in the BOM.

| Employee | Au 03 | Au 04 | Au 05 | Au 06 | Au 07 | Au 08 | Au 09 | Au 10 | Au 11 | Au 12 | Au 13 | Au 14 | Au 15 | Au 16 | Au 17 | Au 18 | Au 19 | Au 20 | Au 21 | Au 22 | Au 23 | Au 24 | Au 25 | Au 26 | Au 27 | Au 28 | Au 29 | Au 30 | Se 01 | Se 02 | Se 03 | Se 04 | Se 05 |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Admin | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Dene Mills | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Josef Steyn | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Marcelle Greyven | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Philip Smith | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

Greatest Feature

Easily our greatest feature and constant source of amazement from our clients, is our incredible ease of use, combined with one of the most powerful, fully integrated, revolutionary and feature rich software packages available today. The TrueERP Software Suite must be seen to be believed and as we have only briefly touched on some of the features available with this truly awesome software, please feel free to contact us, anytime to arrange a free, full demonstration of the TrueERP Software Suite.

MARKETING

TrueERP's Marketing module is designed around the need to manage the marketing and sales process from cold call to order taking. Track the full history of a Contact from the first contact by a telemarketer through to becoming a qualified Prospect or Customer.



Sales Pipeline

See what quotes are out there and what the likely hood is that they will convert into an invoice. From this you can predict cash flows and production work loads.

CRM

As the TrueERP Software suite is a fully integrated suite, your CRM module will feed directly into and from your marketing module. Fantastic for linking mail merge campaigns with your marketing profiles.

Contact Selection Range

A Contact Selection Range is a filter that is applied to the Marketing Contact List in order to create a filtered or targeted list for the purpose of telemarketing. It can also be selected as a criteria for filtering the Marketing Contact List e.g. If targeting a geographical area, you would create a Contact Selection Range that filters the Marketing Contact List by Postcode.

Marketing Contact

This is a person or company that has not yet been contacted by you. Marketing Contacts are used to build filtered lists for the purpose of telemarketing or can be accessed as a new Lead. eg. Marketing Contacts may be names and phone numbers collected at a trade show, a purchased marketing list or simply names collected from the Phone Book.

Marketing Ratios

By using the built-in telemarketing modules TrueERP will generate call conversion ratio's for each member, including how many calls have to be made to create a telemarketing sale. The Marketing Ratio Report enables Department Heads to establish the efficiency of their Marketing procedures. It gives you vital information pertaining to each source of contacts and the success ratio for each step in the sales pipeline.

| Company Name | Contact Name | Phone | Mobile | Email | Employee | Street | Suburb | State | Postcode | Count |
|---------------------------------|--------------|----------------|----------------|----------------------|-------------|------------------|--------------|--------|----------|-------|
| Checkers | | (011) 735 1115 | +278159987412 | jo@checkers.co.za | Admin | 10 Pongola road | ACTIVAPARK | GERM | 1429 | South |
| Josefs Car Hire | | (014) 125 9241 | 0849658855 | anywhere@hotmail.com | Josef Steyn | 33 Anywhere str | PHAHAMENG | VENTI | 9450 | South |
| Spar | Okey Milone | (011) 258 9325 | +2700 366 6654 | quant@dfg.co.za | Josef Steyn | 24 Willow str | ALAN MANOR | JOHA | 2091 | South |
| The Glasses Corn John Wayne | | (011) 555 7777 | 079 5566 7689 | lw@mybusiness.co.za | Josef Steyn | 225 Bessopie str | AMIDRUS | BLQE | 9301 | South |
| Benoni Spares | Gary Miller | (032) 045 5420 | | garyspares@gmail.com | Josef Steyn | 33 Grove Street | KENSINGTON | JOHA | 2094 | South |
| Kempston Truck R Bradley Cooper | | (011) 555 5555 | | brad@hotmail.net | Josef Steyn | 223 Oak Street | KEMPTON PARK | Gautie | 1619 | South |
| HSS | Kerry Knight | (032) 060 0160 | | kerry@gmail.co.za | Josef Steyn | 99 Valley Avenue | PARKVIEW | MITCH | 7785 | South |

Prospects

Again complete details as required to keep an accurate and extensive Prospect database. A database or collection of information which is fully integrated with a complete business management and accounting system. Prospects are either a marketing contact that has shown interest in your product, but not yet become a customer, or a list of contacts that you wish your sales people to follow-up on.

MARKETING

Lead

A Marketing Contact becomes a Lead when accessed from the Lead screen and an action has been recorded. An action may be to schedule a follow-up, email a brochure or any other action resulting from contacting the Lead. The recorded actions/follow-ups are fed into the Sales Pipeline report to allow you to analyse the activity necessary to convert a Marketing Contact to a Customer. The moment you record that you have contacted, attempted to contact or scheduled a date to contact a Marketing Contact, they become a Lead. Leads are a fantastic way of monitoring and tracking your sales representative. Leads will tell you how many calls they have made, how many they are late in making, how many follow-ups they have and again are they doing their follow-ups on time and efficiently

| Company | Contact Name | Lead Status | Phone | Mobile | Alt Phone | Rep | Street | SUBURB | STATE | Country |
|-----------------|------------------|-------------|----------------|---------------|----------------|-------------|------------------|---------------|---------|---------|
| The Glasses Com | John Wayne | | (011) 555 7777 | 079 5566 7681 | () | Admin | 235 Bespoke str | AANDRUS | BLOEMF | South |
| Emulator SA | Simone Hansen | | (000) 888 9999 | 052 5689 5541 | () | Josef Steyn | 12 Bridge street | ACTIVIA | GERMIST | South |
| Steel Mate | John Night | | (011) 333 3333 | 00285615215 | (012) 154 6546 | Josef Steyn | 57 Willow way | AANDRUS | BLOEMF | South |
| Cl Jane | Demi Moore | | (785) 749 658 | | () | Josef Steyn | Unit 5 | Limpop | South | |
| Ian Blakeley | Ian Blakeley | | (755) 544 646 | | () | Josef Steyn | 123 | Johannesburg | Limpop | South |
| Pick n Pay | Henry van den Be | | (132) 856 2542 | | (456) 254 4564 | Josef Steyn | 22 Something ST | TANTUJ | GRAHAMS | South |
| Checkers | Jo Slovo | | (011) 735 1115 | +2781569874 | () | Josef Steyn | 10 Pongola road | ACTIVIA | GERMIST | South |
| Ache Co | David Paine | | (655) 555 555 | 687578788 | () | Josef Steyn | Paine House | Pretoria | Gauteng | South |
| Acme Rockets | Willie Coyote | | (955) 555 555 | | () | Josef Steyn | 12 Beep Beep | Johannesburg | Limpop | South |
| Big Burtha | Jack Nicolson | | () | | () | Josef Steyn | 12 Golf Drive | Potgietersrus | Gauteng | South |
| xw imports | x | | () | | () | Josef Steyn | | | | |
| Grant Pty Ltd | Grant Williams | | (755) 555 55 | | () | Josef Steyn | tdjklaj | Pretoria | | |
| Mary Lamber | Mary Lamber | | () | | () | Admin | Potgietersrus | Gauteng | South | |

Lead/Quote Status Type

Lead/Quote Status Types are status types that you can create to measure the relative status of Leads and Quotes in the Sales Pipeline Report

Leads Conversions

Every lead will record what it took to turn a marketing contact or prospect into a customer. How many calls, appointments, emails and quotes were sent or made, before they bought a product.

Telemarketing

Run a complete and comprehensive team of telemarketers by using the telemarketing area within the TrueERP Software suite. This will automatically feed into the leads, prospects and sales areas within TrueERP.

Telemarketing List

The Telemarketing List is a list of all actions recorded by a telemarketer including the time taken for the call. Actions are recorded as a result of a phone contact or transaction and can range from "No Answer" to "Invoice". The Marketing Action list can be filtered by action or by employee and used to check productivity

| COMPANY | First Name | Last Name | Phone | Action Date | Action Type | Duration | Employee Name | Street | SUBURB |
|---------------|------------|-----------|----------------|-------------|-------------|-------------|---------------|-----------------|---------------|
| Checkers | Jo | Slovo | (011) 735 1115 | | | | | 10 Pongola road | ACTIVIA |
| Ache Co | David | Paine | (655) 555 555 | | | | | Paine House | Pretoria |
| Acme Rockets | Willie | Coyote | (955) 555 555 | | | | | 12 Beep Beep | Johannesburg |
| Big Burtha | Jack | Nicolson | () | | | | | 12 Golf Drive | Potgietersrus |
| Cl Jane | Demi | Moore | (785) 749 658 | 01/07/2014 | Lead | 6D 23:06:03 | Josef Steyn | Unit 5 | |
| xw imports | x | | () | 08/07/2014 | Follow-up | | Josef Steyn | | |
| Grant Pty Ltd | Grant | Williams | (755) 555 55 | | | | | tdjklaj | Pretoria |
| Ian Blakeley | Ian | Blakeley | (755) 544 646 | 01/07/2014 | Lead | 6D 22:51:56 | Josef Steyn | 123 | Johannesburg |
| Ian Blakeley | Ian | Blakeley | (755) 544 646 | 08/07/2014 | Follow-up | 0D 00:00:15 | Josef Steyn | 123 | Johannesburg |
| Ian Blakeley | Ian | Blakeley | (755) 544 646 | 08/07/2014 | Follow-up | | Josef Steyn | 123 | Potgietersrus |
| Mary Lamber | Mary | Lamber | () | | | | | | |
| Rod Farrel | Rod | Farrel | () | | | | | | |
| ABC | John | Smith | (755) 555 5555 | | | | | 12 Somewhere PI | Pretoria |
| Fred Dagg | Fred | Dagg | () | | | | | | Johannesburg |
| KATE STANFORD | KATE | STANFORD | (895) 934 055 | | | | | | Kempton Park |

Sales Ratios

Gain an in-depth insight into what ratios your sales people are achieving ie. for every marketing contact, prospect or appointment given to a particular sales representative, they need twelve to make a sale, so have a ratio of 1:12. Great for creating healthy competition within the sales team. The Sales Ratio Report enables Department Heads to establish the efficiency of their Sales and Marketing procedures. It gives you vital information pertaining to each Employee/Rep in respect to: Follow-ups being done on time, therefore increasing the chance of a sale. Are there enough Leads being worked on during any given period. Are we converting enough Leads to Customers.

PAYMENTS

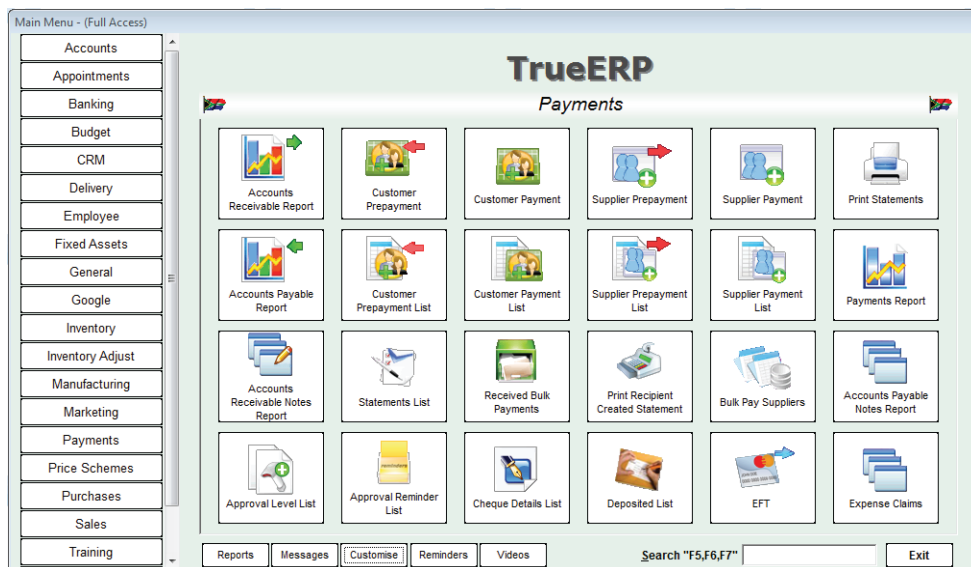
Within the Payments tab you are able to post payments for both the customer and supplier, draw a Cheque, and perform all the necessary reconciliation's of both Supplier and Customer Accounts.

Full Payment Tracking

Make and receive payments from any source, in any form and track all movements associated with these payments.

Supplier Payment

You are able to post payments to your Suppliers account. Once a Purchase Order has been created and goods or services are received, the Supplier invoice will appear within Supplier Payments by your Purchase order and the Supplier Invoice. When payments made either by direct Payments or as Prepayments they must be applied to the Suppliers account within ERP to update Suppliers Account payable balance. The Accounts Payable Report is automatically updated when payments are made to a Suppliers Account.



Supplier Payment

Supplier: Frozen Funds Inc

Foreign Currency: ZAR

Payment Amount: R1 276.05

Payment Date: 16/07/2014

Payment Method: Cheque

Chq / Ref No.: 1646

Opening Balance: -R1 276.05

Department: Default

Bank Account: Bank

| Trans Date | Type | Trans No | Ref No | Apply | Payment Amount | Outstanding Amount | Invoice Date | Invoice Number | Original Amount | Amount Due | Ente |
|------------|----------------|----------|--------|-------------------------------------|----------------|--------------------|--------------|----------------|-----------------|------------|-------|
| 28/05/2014 | Purchase Order | 2 | | <input checked="" type="checkbox"/> | R1 276.05 | R0.00 | 28/05/2014 | 1253 | R1 276.05 | R1 276.05 | Admin |

Notes: 16/07/2014 - 04:35:53 PM

Entered By: Josef Stey

Entered At: 16/07/2014

Add to E.F.T. ☐

Accounts Payable Report

Once a Purchase Order has been generated, and the goods or services have been received, the Invoice Number and date entered, and the Purchase Order is saved, the account then becomes payable as per the terms of the Supplier. The Accounts Payable Report can also be viewed by 'Age By Transaction Date'.

Accounts Payable Report

Department: Default All ☒

Search Column: Name Search Text:

Refresh Custom Filters: Summary Details Extra Details ☒ Show Prepayments

| Name | PO Number | Due Date | Amount Due | within Terms | 1 - 30 Overdue | 30 - 60 Overdue | 60 - 90 Overdue | 90 - 120 Overdue | Age By Transaction Date | Type | Order Date |
|------------------|-----------|------------|------------|--------------|----------------|-----------------|-----------------|------------------|-------------------------|------|------------|
| Coke | 11 | 29/05/2014 | R11.30 | R0.00 | R0.00 | R11.30 | R0.00 | R0.00 | | PO | 29/05/2014 |
| Frozen Funds Inc | | | R1 276.05 | R0.00 | R0.00 | R1 276.05 | R0.00 | R0.00 | | PO | 28/05/2014 |
| Frozen Funds Inc | 2 | 28/05/2014 | R1 276.05 | R0.00 | R0.00 | R1 276.05 | R0.00 | R0.00 | | PO | 28/05/2014 |
| Misc Supplier | | | R13.34 | R0.00 | R0.00 | R13.34 | R0.00 | R0.00 | | PO | 27/05/2014 |
| Misc Supplier | 1 | 27/05/2014 | R1.21 | R0.00 | R0.00 | R1.21 | R0.00 | R0.00 | | PO | 28/05/2014 |
| Misc Supplier | 4 | 28/05/2014 | R12.13 | R0.00 | R0.00 | R12.13 | R0.00 | R0.00 | | PO | 28/05/2014 |
| | | | R1 300.69 | R0.00 | R0.00 | R1 300.69 | R0.00 | R0.00 | | | |

Totals are Within Closing Dates. Click To Update

Total Records: 7

Current Filter: ((Details <= 1))

Buttons: Customise, Export, New, Bulk Pay, Pay Approved, Print, Close

Review Total: R0.00
Approved Total: R0.00

Auto List Updates Disabled

PAYMENTS

Accounts Receivable report

This allows you to view the Accounts Receivable Report as at the time of your last Update Batch (see Report Selector). The Accounts Receivable Report displays unpaid Sales Invoices. You have the ability to display the Accounts Receivable Report by All Departments (Cost Centres), or by one Department at a time. The Report can also be displayed by Date Range selection if required.

Auto Send

With the click of a button, TrueERP will automatically email, fax or print invoices, statements, bills and purchase orders based on the preferred correspondence method selected by the customer or supplier.

Foreign Currency

Make or receive payments in any form, in any currency for any value. Variations in payments can be posted to an account so you can track unders and overs with your foreign currency exchange rates.

Statement Listing

The Statements List button allows you to enquire on Customer Statement Details. You can display Customer Statement information at Summary or Detail level. The Statement List also displays the status of each Customer transaction, e.g. if full payment or partial payment has been made against an invoice. Re-design the look of your statement anytime you wish, using our built-in template designer.

Unpaid Bills

This is a list of all bills entered into TrueERP but which have not yet been paid. The list can be filtered on level of detail (Summary, Details, Extra Details), Date Range and either Bills and Credits only or All (includes Purchase Orders)

Received Bulk Payment

This allows the user to Post Payments received from multiple customers or jobs within the one processing screen by selection. Transactions to be paid can be selected by date range or by ignoring the date range therefore loading all transactions due for payment. You can choose to select individual transactions or use the 'Select All' button to select all transactions within the screen if one payment is to be applied to the selection. You can print out Customer Receipts, and select the Bulk Payments by Department. Customer payments posted can be viewed and maintained with the Customer Payment List.

Accounts Receivable Report

Department: Default All

Search Column: Name Search Text:

Refresh Custom Filters Summary Details Extra Details Show Prepayments

| Name | Amount Due | Within Terms | Phone | Notes | 1-30Days | 30-60Days | 60-90Days | >90Days | Avg Days Customer Takes to pay |
|--------------|------------|-------------------------|-------|-------|------------|-----------|-----------|---------|--------------------------------|
| ABC (Test) | R163.27 | R0.00 (012) 555 5555 | | | R0.00 | R163.27 | R0.00 | R0.00 | |
| Ache Co | R812.06 | R812.06 (012) 555 5555 | | | R0.00 | R0.00 | R0.00 | R0.00 | |
| Ache Co | R5 073.98 | R0.00 (013) 555 5555 | | | R5 073.98 | R0.00 | R0.00 | R0.00 | |
| Apple Corp | R19 199.85 | R0.00 (755) 555 5555 | | | R18 343.92 | R855.93 | R0.00 | R0.00 | |
| Cooke | R7 200.00 | R7 200.00 (755) 961 161 | | | R0.00 | R0.00 | R0.00 | R0.00 | |
| Ian Blakeley | R144.00 | R0.00 (755) 544 646 | | | R144.00 | R0.00 | R0.00 | R0.00 | |
| John Henry | R635.04 | R0.00 (758) 87 8 965 | | | R635.04 | R0.00 | R0.00 | R0.00 | |
| Mr Smith | R7 126.40 | R0.00 (755) 987 856 | | | R7 126.40 | R0.00 | R0.00 | R0.00 | |
| Steel Mate | R3 240.00 | R0.00 (011) 333 3333 | | | R3 240.00 | R0.00 | R0.00 | R0.00 | |
| Voss | R30.00 | R30.00 (755) 875 878 | | | R0.00 | R0.00 | R0.00 | R0.00 | |

Totals are Within Closing Dates. Click To Update

Group Jobs with Customer

Total Records: 10 Current Filter: (Details = 0)

Customise Export New Bulk Received Print Close

Auto List Updates Disabled

Statement List

Ignore Dates: Custom

Search Column: Customer Name Search Text: "F5,F6,F7" (Full)

Refresh Custom Filters Summary Details Extra Details

| Customer Name | Transaction Date | Receipt # | Status | Invoice Number | Total Amount | Type | Outstanding Amount | Transaction Due Date | Prepayamt | Days Outstanding |
|---------------|------------------|-----------|------------|----------------|--------------|------|--------------------|----------------------|-----------|------------------|
| ABC Test | | | No Payment | | R163.27 | | R163.27 | | | R0.00 |
| Ache Co | | | No Payment | | R812.06 | | R812.06 | | | R0.00 |
| Ache Co'80 | | | No Payment | | R5 073.98 | | R5 073.98 | | | R0.00 |
| Apple Corp | | | No Payment | | R12 896.24 | | R12 896.24 | | | R0.00 |
| Big Burtha | | | No Payment | | R855.93 | | R855.93 | | | R0.00 |
| Burns | | | No Payment | | R5 447.68 | | R5 447.68 | | | R0.00 |
| Cooke | | | No Payment | | R7 200.00 | | R7 200.00 | | | R0.00 |
| Ian Blakeley | | | No Payment | | R144.00 | | R144.00 | | | R0.00 |
| John Henry | | | No Payment | | R635.04 | | R635.04 | | | R0.00 |
| Mr Smith | | | No Payment | | R7 126.40 | | R7 126.40 | | | R0.00 |
| Steel Mate | | | No Payment | | R3 240.00 | | R3 240.00 | | | R0.00 |
| Van Den Berg | | | No Payment | | R2 376.00 | | R2 376.00 | | | R0.00 |
| Voss | | | No Payment | | R30.00 | | R30.00 | | | R0.00 |

Totals: R46 000.60 R0.00

Total Records: 13 Current Filter: (Details = 1)

Customise Export New Print Close

Auto List Updates Disabled

PAYMENTS

Pre-Payments

This button is used to account for payments received from customers, prior to the completed transaction. This will create a current liability as it is revenue earned from a transaction that is yet to be completed. Hence the money received has not yet been earned. It is important to differentiate between revenue that has been received, and those that have been received but have not yet been earned i.e. no invoiced transaction, to ensure the flow-through to the accounts is appropriately. After entry, Customer Prepayments appear in the customer payment list and can be offset against invoices as they are generated.

Customer Prepayment - (Full Access)

Customer Prepayment Receipt # 1

Customer: Steel Mate Payment Date: 28/08/2014 Exchange Rate: 1.0000

Currency Code: ZAR Payment Method: BankCard Department: Default

Payment Amount: R75 000.00 Rep: Admin Reference No: 14115 Bank Account: Undeposited Funds

Notes: (Enter Notes Here)

Applied Credit: R0.00 Entered By: Josef Steyn Entered At: 28/08/2014 Available Credit: R75 000.00

Save New Print Receipt Cancel

Bulk Pay Supplier

The 'Bulk Pay Suppliers' button allows the user to post payments to multiple suppliers. Transactions to be paid can be selected by date range or by ignoring the date range therefore loading all transactions due for payment. You can filter by columns, e.g. Supplier, Transaction Type, Due Date etc. You can select a payment list relating to specific Departments, or by all Departments if required. Bulk Pay Suppliers allows you to process payments for specified payment methods, e.g. Chq, EFT. Therefore only Suppliers with a preset default payment method to match will be loaded into the list. You have the ability to automatically load payments into your EFT run via the Bulk Payment screen. Upon confirmation of a payment, you can print cheques, remittances and audit trail documents for the run. Supplier payments posted can then be viewed and maintained via the Supplier Payments List.

Bulk Pay Suppliers - (Full Access)

Bulk Pay Suppliers Ignore Date Ranges To: 02/09/2014

Department: All Selected Balance: -R9.36 Running Balance: R12 009.36

Total Amount to Pay: R12 000.00 Basis of Suggestion: Manual Payment Method: Cheque Payment Date: 28/08/2014

Override Pay From Bank Account: Accounts Payable 759.36 Add to E.F.T.

Add To Filter Execute Filter Clear Filter Search Column: SupplierName Search:

| Supplier Name | Type | Invoice Number | Order Date | Due Date | Amount Due | Current | 30 Days | 60 Days | 90 Days | 120 Days | Amount To Pay | Pay | Balance Left |
|---------------|------|----------------|------------|------------|------------|---------|---------|---------|---------|----------|---------------|-----|--------------|
| Coke | PO | 1 | 29/05/2014 | 29/05/2014 | -R0.70 | R0.00 | R0.00 | R0.00 | R0.00 | -R0.70 | -R0.70 | ✓ | R0.00 |
| Misc Supplier | PO | 1258 | 28/05/2014 | 28/05/2014 | -R7.87 | R0.00 | R0.00 | R0.00 | R0.00 | -R7.87 | -R7.87 | ✓ | R0.00 |
| Misc Supplier | PO | 123 | 27/05/2014 | 27/05/2014 | -R0.79 | R0.00 | R0.00 | R0.00 | R0.00 | -R0.79 | -R0.79 | ✓ | R0.00 |

Filter Pay

EFT or Electronic Banking

Pay suppliers directly using Electronic Funds Transfer. Transfer the funds directly into the bank account of any supplier with the click of a button from your PC

Electronic Funds Transfer - (Full Access)

Electronic Funds Transfer

Account: Bank Bank Name: ABSA Processing Date: 28/08/2014

Name of User: Josef Number of User: 2 Transaction Description: Payroll

| Apply? | Account Name | BSB | Account No | Transaction Code | Lodgement References | Amount | From BSB | From Account No |
|--------|-------------------|-----|------------|------------------|----------------------|------------|----------|-----------------|
| ✓ | Henry Savings | -- | 461615115 | | Payment AP | R33 500.00 | -- | 123456789 |
| ✓ | John Cheque | -- | 156161161 | | Payment AP | R35 000.00 | -- | |
| ✓ | Karesa Cheque ACC | -- | 556665421 | | Payment AP | R45 000.00 | -- | 123456789 |
| ✓ | Peter Savings ACC | -- | 871361264 | | Payment AP | R41 000.00 | -- | 123456789 |
| ✓ | Sam Cheque | -- | 526151541 | | Payment AP | R26 300.00 | -- | |

R119 500.00

Export Cancel Options Select All

PAYROLL

True ERP has an extensive payroll and HRM system that integrates with every other module. This means employee information stored and updated via the employee interface or from activities linked to timesheets, rosters, sales etc. This brings together all data required to keep an accurate payroll system. The payroll system is comprehensive and flexible. You can pay into multiple employee accounts, take out additional tax, employee nominated deductions and salary sacrifice into superannuation etc. When your pays are run your chart of accounts, general ledger is immediately updated including bank accounts expenses and liabilities. All payments, bonuses, leave liabilities, allowances and deductions are immediately posted and recorded.

EFT or Electronic Banking

Transfer payroll directly from your bank account into the employees bank account with a simple click of a button.

Roster

These can be created to display the who, where and when for each and every staff member, including the ability to look at them in multiple ways from each individual location to each staff member. Assign all forms of leave on the roster from annual to sick.

Clock On/Off

The Clock On, Clock Off feature, sometimes known as a Bundy Clock, allows you to track the "Actual times" of each employee and load actual times into payroll if available. Also has full reporting on who has turned up late or who has finished early.

Time Sheet

Set your times by shift or hours, periods or rates. Allocate accurate labour times to jobs and areas. Great for job profitability etc.

Time Sheet Entry (Full Access)

Don't Show Date Messages

Entry No: 2

| Employee Name | Customer/Job | Equipment | Date | Rate | Service Details | | | Departm | | |
|---------------|--------------|-----------|------------|--------------|-----------------|--------------|-------|---------|---------|---------|
| | | | | | Date | Service Name | Hours | | | |
| Phillip Smith | Burns | | 18/07/2014 | Normal Hours | 08/07/2014 | Default | 5 | R155.00 | R155.00 | Default |
| Admin. | Burns | | 18/07/2014 | Normal Hours | 08/07/2014 | Default | 5 | R145.00 | R145.00 | Default |
| Molly Flower | Apple Corp | | 01/07/2014 | Normal Hours | 01/07/2014 | Super | 8 | R145.00 | R145.00 | Default |

18.00 R445.00

Save Load Roster Services Accept Allocate To Repair Cancel

TrueERP Payroll

Main Menu - (Full Access)

- Accounts
- Appointments
- Banking
- Budget
- CRM
- Delivery
- Employee
- Fixed Assets
- General
- Google
- Inventory
- Inventory Adjust
- Manufacturing
- Marketing
- Payments
- Payroll
- Price Schemes
- Purchases
- Sales

Pay Staff Award Allowance Deduction ATO Submissions Tax Scales List

Pay History Awards List Allowances List Deductions List Bank Code List Payroll Reports

Pay Rate List Services - Employee PAYE Payment Summary

Reports Messages Customise Reminders Videos Search "F5,F6,F7" Exit

Payslip Design

The TrueERP Software suite has one of the most user friendly, yet arguably the most powerful template, printout designer modules built in to the suite. Great for designing any printout, of any form in any manner you choose, so you can have a payslip or any number of payslip printouts, look anyway you choose including logos, images and bar codes.

Termination Wizard

Run the wizard for a step by step procedure on terminating employees ensuring that every allowance, pay and accrual is correctly accounted for.

Automatic Termination Calculation

True ERP will automatically calculate any termination payments and generate group certificates with the push of a button.

PAYROLL

Awards

You can create awards or groups that employees can be assigned to so that when updating an award all employees under that award are immediately updated. To add a new employee's details is as simple as assigning them to the award.

Deductions

Deductions allows the User to create new deductions that can be assigned to Employee Payroll information. This then enables the deduction of the required amount or 4percentage per pay, per employee. Deductions are items that are to be debited from an Employee's pay, e.g. Uniforms, Laptops, Union Fees etc.

Fully Automated Accruals

All options for leave from sick to annual, long service to rostered days off, so that when your pay is run, these will automatically load into your pay run and update all the associated accounts as required.

Superannuation

Fully integrated superannuation calculations from government guarantee to salary sacrifice, employer contributions and more with all reports from super by fund etc. included.

Allowances

This allows the User to create new allowances that can be linked directly to employee payroll. These can be set up by allocating an allowance to an Employee card to load into their periodic pay by default, or by adding an allowance to a specific pay for the relevant Employee/s. An allowance is an additional sum of money due to be paid to an employee in their wages either on an on-going basis, or as a one-off payment.

Full Allowances Lists

True ERP accommodates a full range of allowances so you can configure car or meal allowances etc, in minutes. In addition you can create any number of custom allowances over and above what is provided by default.

Services Employee

Employee Services gives the User the ability to create chargeable Services linked to a product, e.g. Product = Labour and you can set up multiple services such as Electrical, Mechanical, Plumber etc. You can create multiple other type products specific to each service that you provide, and link these to each Service respectively. The Employee Service is directly linked to the Timesheet Entry allowing each service job to be recorded and paid separately. This also enables you to record the job profitability for each Customer job. An Employee Service is the service rate charged to your Customers for services rendered.

POS

The POS interface is designed to work with almost all POS hardware, including scanners, receipt printers, cash drawers, EFTPOS machines, E-Banking and mag-card readers. Incorporate membership cards, Rewards programs, Bar Tabs and "Happy Hour" multiple price levels. Sell products or check stock quantities and locations by bar code, preset product keys or product search. Real time inventory control also allows multiple units of measure for each product.

| Qty | Description | Amount |
|-----|-----------------------------|----------|
| 1 | Black Keyboard | \$204.50 |
| 1 | A4 Mouse | \$33.33 |
| 1 | Soundblaster Pro Sound Card | \$30.68 |
| 1 | 17 Monitor IBM | \$165.00 |

SubTotal
\$433.51

Instant Updates to Entire System

Because the POS is fully integrated within the TrueERP Software suite, the moment a sale is made at the till, all accounts, customer's details and stock values are instantly updated. You don't have to wait until the end of the day to monitor how the sales through the till are processing.

Process Orders

Process Orders gives TrueERP the ability to display the status of orders purchased through POS to any other user. This could be used for Fast Food outlets where an order number is printed on a receipt and the status of the order is displayed on a screen in the kitchen as well as at front of house.

Vouchers

Vouchers or Gift Vouchers can be sold to customers who can then redeem them for product at a later date. At the time of sale of a voucher you receive money and at the same time incur a liability of equal value because you owe the customer an equal value in products or services. The Balance sheet will reflect an increase in cash at bank and an equal increase in liabilities. The value of the voucher is not recognised as income until it is redeemed.

Customisable Screens

POS is the abbreviation for Point of Sale. POS Customisation enables each User and/or Company to set their POS screen up the way they want to view it. The basic format is set by default however the required functions and one-touch keys are user specific. Customising POS is completed in the back-ground and is only possible with the correct Access Level to do so. The ability to Export and Import keypads enables Companies to create a keypad set-up once, and simply Import it onto Workstations at separate Outlets as required. If you run multiple locations or Cost Centres you should configure Tills specifically for these locations. This allows individual location and contact details to print on receipts from those Tills

Touch Screen Enabled

The Point of Sale software is ready to run on almost any touch screen and includes an on screen numeric keypad so that no keyboard or mouse is required at all.

Blind Balance

Run end of days or periods, using the standard printout method or using the blind balance method where the tills are counted and entered without knowing exactly what should be there. Someone with a higher security setting would then check that what is banked, matches what was balanced.

Cash Out Capable

Draw cash from the till for those quick payments as they arise, providing your security level allows it of course.

Customise POS Keypad

Location: A1

Key Function: Quick Product Selection

Reset All

POS

Multi-Site Enabled

Supports unlimited different store and warehouse locations all feeding from and back to one head office. Each site can make alterations or additions, which in turn update to every other site, instantly.

Multiple Tills

Run up to 200 tills in the one location, all with their own printers and cash drawers or have all 200 share the one printer or cash drawer.

Till Assignments

Till Name: Till 200

Primary Keypad: Main Department: [Dropdown]

Company: TrueERP Software

Address 1: 11B Uplands Drive

Address 2: [Text]

Suburb: PARKWOOD

State: QLD Postcode: 4214

Phone Number: (07) 5574 5350 Fax number: (07) 5574 4549

Default Template (POS): [Dropdown] Default Template (A4): [Dropdown] Active: [Checkbox]

Receipt Printer

☐ Use Receipt Printer

☒ Use Default Printer Settings

☐ Is a Print Spooler

☒ Print Receipts On Complete Sale

☐ Multiple Lines For Description

☐ Use Print Spooler

Spooler Till: [Dropdown]

☐ Kick Spooler Cash Drawer

Printer type: Epson

Receipt Printer Port: [None] [Lpt1] [Com3] [Com4] [Com2] [Com1] [Lpt2]

USB Printer: [Dropdown]

☒ Local Cash Drawer

☐ Use Cash Drawer Only

OPOS Configuration

☐ Use Scale

Device Name: SCRS232Scale

☐ Use Scanner

Device Name: SCRS232Scanner

☐ Use Pole display

Pole Port: [Dropdown]

Display type: GIGATEK DSP 830

Buttons: Assign to My Computer, Clear, Setup Customer Display, Save, Cancel

Pop-Up Notices

Set pop-up reminders per product. These are great as a reminder to your staff to on sell other products as well as the one selected ie. if they buy a printer, do they want the cable with that as well.

Units Of Measure

Sell your products in virtually any way you can think of, from cartons to pallets or kilograms to litres, sheets to rolls. Have these shown in the different units of measure ie. we have 240 bottles, 10 cartons and 1 pallet.

Price Over-rides

With a simple one key selection, any product's price can be over-ridden. Great for instant price changes for any reason.

Multi Discounting Options

Automatic discounts can be done at almost any level, from customer pricing to product specials, happy hours or monthly giveaways.

Customer Loyalty Program

Run loyalty programs to track your customer or turn on options to ask simple questions at the time of sale, such as postcode information etc

Full Lay-by/Lay-away System

Tracks everything to do with lay by/lay away from terms and conditions through to payments, balances outstanding and instant complete history.

Multiple Barcodes

Assign any type of barcode to a product including multiple barcodes for the same product. Great for running specials on that product and adding a different tracking code for how many of the specials you sell.

Run Membership Account

Use swipe cards for members to automatically load the members or customer details. Great for loyalty programs etc.

POS Reports

POS Reports can be found by selecting POS in the Report Selector screen which can be accessed from any main page in ERP. Access reports like Blind Balance Report, End of Period Report, Hourly Sales Report, Till Summary Report, POS End of Period Report, etc.

Preferences

Search: [Text]

POS

Layby Terms and Conditions

Warning: Any text typed beyond the right hand side of this box may not appear on the receipt.

(Insert Text Here)

Receipt Templates

Receipt Footer

Warning: Any text typed beyond the right hand side of this box may not appear on the receipt.

REFUND POLICY

For Health & Safety and product Integrity reasons we are unable to resell returned products.

Buttons: Save, Cancel

PRODUCT MATRIX

TrueERP inventory management software allows the creation of more than just a XY attribute matrix. The software is as flexible as you are creative so rather than simply tracking Size and Colour you can add any number of attribute tracking fields such as Colour, Size, length, decal, material etc. There is no restriction on names or number so your inventory tracking software is adjustable to your products instead of your product design being limited by your software.

Grid Entry

Enter product via a grid style screen or as a simple product selection. Group and filter on your products for even easier selection, to the point of selecting all products within a style with one click.

Instant Creation

By setting up a template of a default matrix grid, this template can be simply copied, renamed and you have instantly created a complete new set of products based on the template design.

Buy and Sell

TrueERPs clothing matrix is fully integrated throughout the suite, not just in the Inventory Management Software module so buying and selling in the matrix grid is as easy as every other activity within True ERP making bulk orders easy to enter.

Unlimited Entry

With no limits on the number of variations you can have, your range of options is also unlimited.

Excel

Import pricing directly from an Excel spreadsheet or use the copy and paste function into the grid as required.

PRODUCT MATRIX

Grid Reports

View your stock levels as a grid style screen or in a standard report view. Track these levels using any option based on any axis i.e. "X""Y" or "Z".

Group Updates

Change existing products by the defining group. Change one aspect of the group and the entire group is instantly updated with the change.

The screenshot displays two windows from the 'Product Attribute Groups - (Full Access)' application. The 'Create Products' window shows a table with columns: Product Name, Description, Colour, Size, Length, and Active. It lists various pants items with attributes like Colour (Blue, White, Black), Size (Small, Medium, Large, Extra Large), and Length (Short, Long, Regular). The 'Linked Products' window shows a similar table with columns: Description, Colour, Size, and Length, listing different combinations of these attributes.

Individual Pricing

Prices can be set by the group or individually.

This concept also feeds into every other aspect of the TrueERP Software suite in relation to the matrix set-ups, including re-order points and preferred levels.

Price Matrix

TrueERP has the ability to set a full pricing matrix. This area is completely customisable, so you can set the product price based on any combination of matrix attributes. Want to charge more for large sizes? No problem with TrueERP. You can even use attribute groups to bulk create products within each matrix.

Price Matrix Quantities

TrueERP Inventory Management software will track each and every matrix option and display in the one screen, what your choices are. This way you can see at a glance, how many of any product you have, in any combination as set by your matrix. eg. in a certain range of shirts you may have 6 white small, 4 white XL and 8 white XXL.

The screenshot shows a POS screen for 'Tee Shirts (Colour:White)'. It includes a header with 'Sale No.', 'Till', 'Date', and 'Time'. Below this is a list of items with columns for 'Qty', 'Description', and 'Amount'. The items listed are Tee Shirts with various attributes like Colour (Red, Yellow, White), Size (Medium, Small, Extra Large), and Length (Short). A 'SubTotal' of \$80.00 is displayed at the bottom. A numeric keypad is visible on the right side of the screen.

POS

Grid entry screens will display directly from your POS screen, giving you a consistent entry point selection for all your matrix selecting and viewing.

PURCHASES

True ERP gives you complete control of your procurement and purchasing processes. From reorder triggers to auto selection of the cheapest supplier to tracking and tracing shipping containers and stocking your shelves, True ERP is the fully integrated solution. Greater Purchase Order control means you can eliminate stock outs and order duplication. Purchase Order Control also means reduced costs, better efficiency and happier customers.

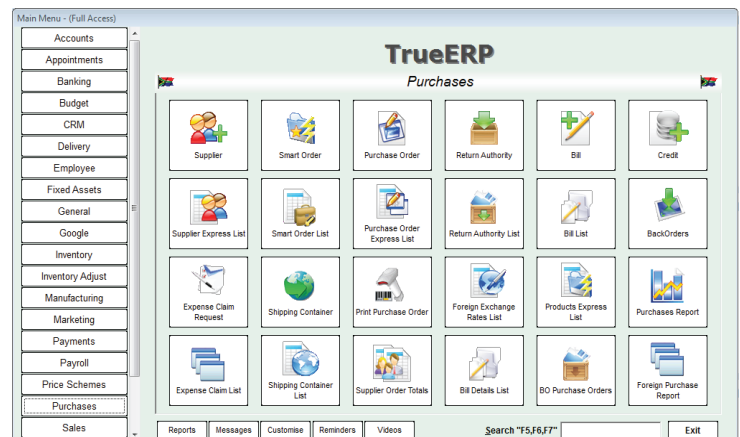
Auto Supplier Price Updates

If the supplier price changes when ordering a product, True ERP will ask if you wish to update the product list automatically. By doing so it makes this supplier the preferred supplier. True ERP is fully interactive to minimise the number of processes you have to follow to update information.

Auto Price Adjustment

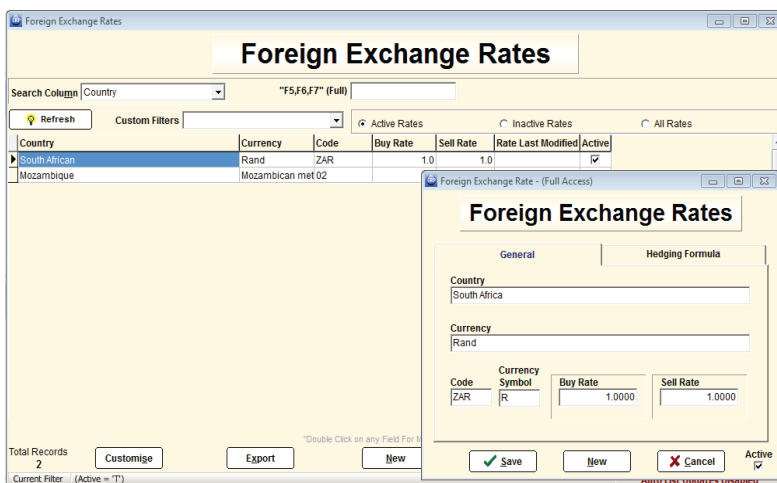
If altering a price on a purchase order, True ERP will ask if you wish to update your price list to this new price ensuring that when the next purchase of this item is made, the last cost appears on the purchase order.

True ERP will also add, automatically, any new supplier of a product loading their codes and prices as well from the purchase order.



Template Design

TrueERP has one of the most user friendly, yet arguably the most powerful template, printout designer modules built in to the suite. Great for designing any printout of any form in any manner you choose, so you can have a bill or purchase order look anyway you choose including logos, images and barcodes.



Foreign Currency

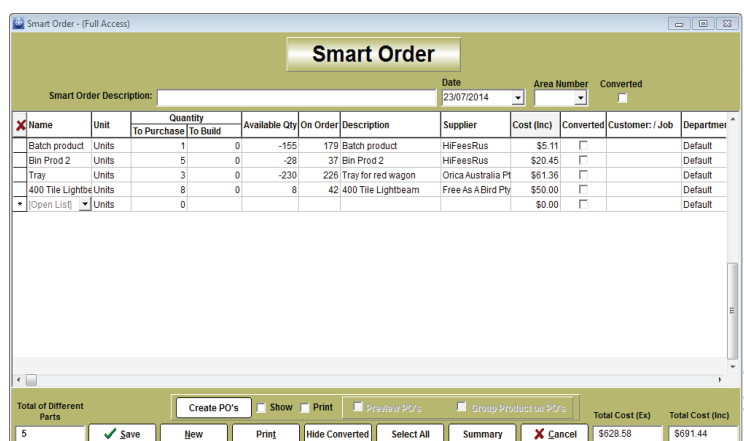
Allows selling and purchasing from foreign countries. Fixed foreign currency values per supplier can be set as well as auto loading of any currency adjustment value when a payment is made. Products can be pre-assigned with a supplier who has a fixed amount in the suppliers currency, which will auto load and adjust the currency amount by the foreign amount.

Source Lists

Keeps accurate accounts of where enquiries originate from e.g. Yellow pages, Radio or newspaper etc. This can be related to an expense account, which will then give you a relative return on the value spent on that form of advertising.

Smart Orders

Simplify ordering stock, without the operator needing to know who the supplier is or who has the cheapest price. You simply select the product you need and the Smart Order will automatically create a Purchase Order for the preferred supplier of that product. If there are 4 different suppliers on one Smart Order, then 4 different Purchase Orders will be created. Multiple location orders can be combined into one order, maximising your purchasing power and minimising your outlays.



PURCHASES

Supplier

Complete details as required to keep an accurate and extensive Supplier database. A database or collection of information which is fully integrated with a complete business management and accounting system. This collection of information can be added to or deleted from depending on your requirements, even down to creating your own customisable fields and drop downs.

The screenshot shows the 'Supplier (Full Access)' form. The top section is for 'Bridgestone'. It includes fields for Company Name, Mr./Mrs./Mr., First Name, Last Name, Phone Number, Fax Number, Alt. Phone Number, Mobile, and Skype Name. There are tabs for Documents, Custom Fields, Equipment, Attachments, Follow Ups / Skills, and Contacts. A 'Save' button is visible. Below this, there is a section for 'Frozen Funds Inc' with a similar set of fields. A table shows transaction history for 'Frozen Funds Inc'.

| SupplierName | Type | Date | Transaction No | Total Amount (Ex) | Total Amount (Inc) | Comment |
|------------------|------------------|------------|----------------|-------------------|--------------------|------------|
| Frozen Funds Inc | SUPPLIER PAYMENT | 16/07/2014 | 2 | -R1 276.05 | -R1 276.05 | 16/07/2014 |
| Frozen Funds Inc | PURCHASE ORDER | 28/05/2014 | 2 | R1 119.34 | R1 276.05 | |
| Frozen Funds Inc | PURCHASE ORDER | 28/05/2014 | 3 | R0.00 | R0.00 | |
| Frozen Funds Inc | PURCHASE ORDER | 28/05/2014 | 5 | R0.00 | R0.00 | |

Supplier Contact List

Keeps a list of all contacts associated with the Supplier, this list can be added to, or deleted from depending on your requirements.

Supplier Discounting

Create volume purchase discounts for each individual supplier's products. Enter actual prices for purchasing and selling, at different volume levels i.e. if you buy one of the products or if you buy fifty of the same product you can set a different price that will automatically load onto the purchase order at the time of ordering.

Supplier History

True ERP allows you to track an extensive and complete history of every Bill, Cheque, Purchase Order, Return Authority and Credit etc that you have with this supplier. These can at any time be simply drilled into to open the original transaction that makes up the report.

Supplier Product Code Tracking

Purchase Orders can use either your product code or the supplier's product code. These can also be set to print with your code or theirs or both.

Purchase Orders

Can be faxed, emailed or printed in multiple formats, all from the Purchase Order screen. True ERP integrates with your fax and email software. The receipt of goods and the reconciliation of amount of invoice is all on the one form.

Purchase Order Reports

You can customise any of the existing Purchase Order Control reports in True ERP in hundreds of ways. These reports can then be saved and viewed at any time. With an almost unlimited range of procurement and purchasing reports, using different printouts and styles that will allow a user to create a new report or modify existing reports and save as their own. Set your columns of data to not only total as a sum, but also display an average, a maximum or minimum value or any other range of totalling features.

The screenshot shows the 'Purchase Order (Full Access)' form. It includes fields for Supplier Name, Currency Code, Exchange Rate, Order Date, PO Number, Ship To, and Ship To Customer. There is a 'Search Lines By Barcode' field. A table shows product lines with columns for Product Name, Ordered, Received, BO, Allocation, Orig Qty, Description, Cost (Ex), Code, Tax (Dbl Click), Amount (Inc), and ETA Date. The bottom section shows a summary of the purchase order with fields for Entered By, Entered At, Printed By, Printed On, Printed At, Ordered, Received, BO, Est Final, Est Fx, Sub Total, Foreign Total, Discount, and Total.

| Product Name | Ordered | Received | BO | Allocation | Orig Qty | Description | Cost (Ex) | Code | Tax (Dbl Click) | Amount (Inc) | ETA Date |
|-----------------|---------|----------|-----|------------|----------|-----------------|-----------|------|-----------------|--------------|------------|
| Bin Prod 2 | 9 | 9 | 0 + | | 9 | Bin Prod 2 | R19.77731 | P | R24.92 | R202.92 | 23/07/2014 |
| Formula Product | 5 | 5 | 0 + | | 5 | Formula Product | R9.89348 | P | R6.92 | R56.39 | 23/07/2014 |
| Batch product | 11 | 11 | 0 + | | 11 | Batch product | R4.94191 | P | R7.61 | R61.97 | 23/07/2014 |
| Call Out | 1 | 1 | 0 + | | 1 | Call Out | R0.00 | P | R0.00 | R0.00 | 23/07/2014 |

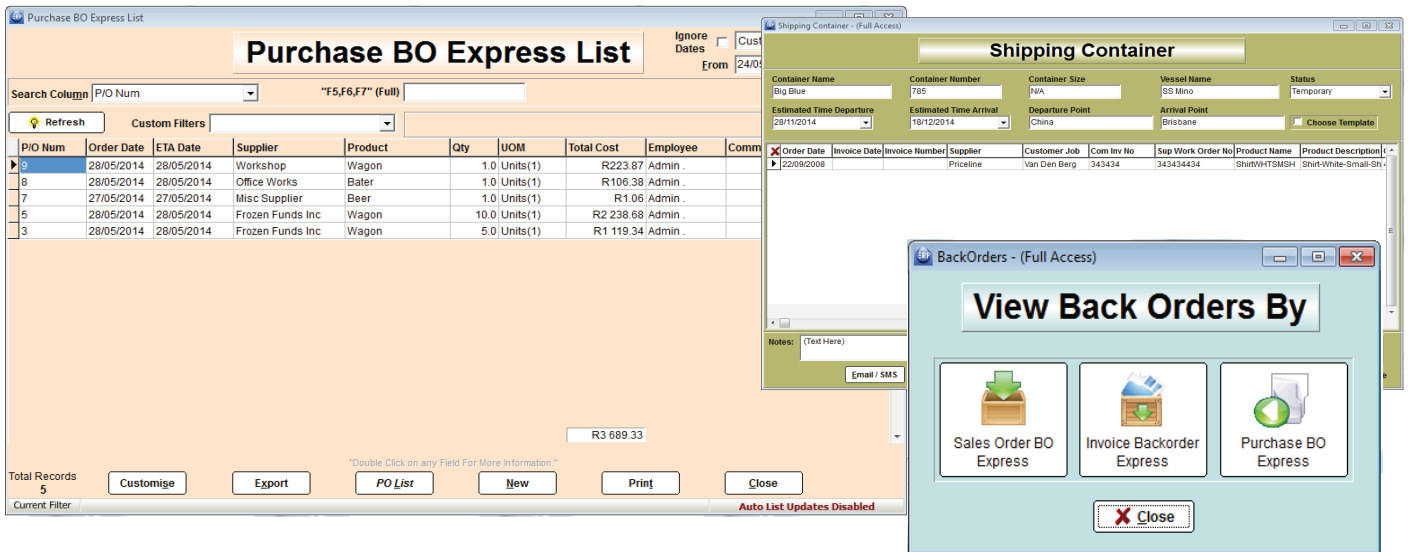
Return Authorities

Fantastic tool for tracking the return of purchased goods, where they can either be used as a refund on any outstanding purchase order or as a way of knowing what goods you have with a supplier that are being repaired.

PURCHASES

Back Orders

Complete back order system that will track what is yet to be delivered by your suppliers. Combine all orders for one supplier into one for easier shipping or treat them as individuals for tracking against your customers. Combine automatically, all orders for a supplier. This ensures your bulk purchasing discounts are maximised.



Supplier Product Code Tracking

Purchase orders can be entered using either your product name or the suppliers product code. Either way, will print with either option or both if required.

Unit Pricing

Your stock can be bought and sold in different units of measure (UOM). UOM can be created as you see fit from pallets to tubs to container loads. Each UOM can be a multiple of a single product, which will then track the product in all the range of UOM and also be reportable in this full range so you could buy a product by the pallet but sell it by the box. True ERP will tell you how many pallets and boxes you have of this product. Unit Pricing also gives you the ability to quote or display prices per unit (eg. Price per Kilogram)

Memorise Any Transaction

This will allow you to create any transaction such as an invoice or a cheque and memorise it. This transaction will then automatically appear every week, month or quarter as required. This is a great feature for regular monthly payments like hire purchases or rental payments etc.

Barcode Printing

Barcodes can be automatically printed on receipt of goods from a supplier or you can simply re-print the barcodes directly from the product list. The numbers printed can be based on either the numbers in stock or you can choose any number to print.

Auto Re-Order

TrueERP will check your entire product list, including satellite stores, and report on how many products you need to bring your stock levels back to your defined re-order points or preferred levels.

Shipping Containers

True ERP provides a complete Container Shipping tracking and tracing solution for importing goods from anywhere in the world. Track your goods from the moment ordered, what ship they are on all the way to stacked on your shelves.

Landed Cost

Costs against the container or purchase orders within the container can be treated as base cost or landed cost. You have the choice of applying all the expenses associated with the original order, or only applying a selection or proportion of them. Landed costs can be added to average costs giving you correct stock value.

REPORTING

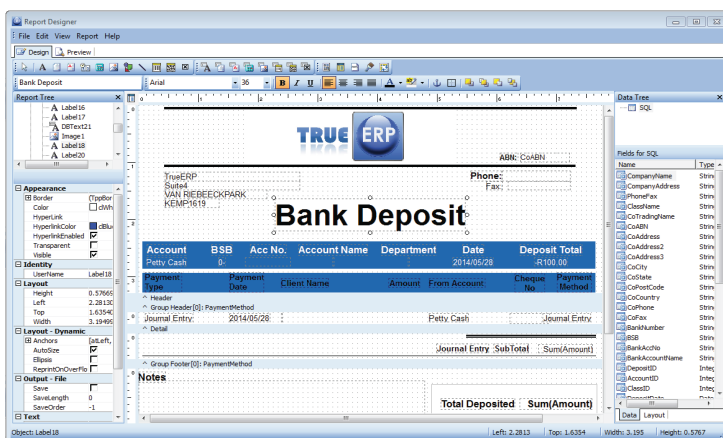
The TrueERP Software suite comes pre-loaded with over 250 standard reports. Every one of these reports can be completely customised to suit your individual needs and requirements.

Reporting Features

You can customise any of the standard reports in TrueERP in hundreds of ways selecting both the data you need and the layout you want. Custom reports can then be saved and viewed at any time. With an almost unlimited range of reports, using different printouts and styles that will allow a user to create a new report or modified any existing report and save as their own. Set your columns of data to not only total as a sum, but also display an average, a maximum or minimum value or any other range of totalling features. As an added bonus any piece of data that is displayed on any of these reports can be simply drilled into, this fantastic feature will give you extensive detail of what makes up the value displayed, right back to being able to open the original transaction on the report.

Real Time Reporting Features

You don't have to wait for end of month rollovers or batch updating anymore, your Business Intelligence reporting is up to date in real time. As an added bonus any piece of data that is displayed on any report can be drilled down into, giving you extensive detail of what makes up the value displayed, right back to being able to open the original transaction.



Export to Spreadsheet

The Export function enables a user to export Reports into a file format that is appropriate for further manipulation as required. The most suitable file format in which to open exported reports is Excel. Any report can be instantly exported in a range of formats from Text to CSV, XML to HTML. Great for reading in a spreadsheet or web page.

Cost Centre

An enormous range of departmental or cost centre reports, where everything from profit and loss, sales reports to balance sheets, can be broken into departments. Great for breaking your business into accountable areas like parts and sales.

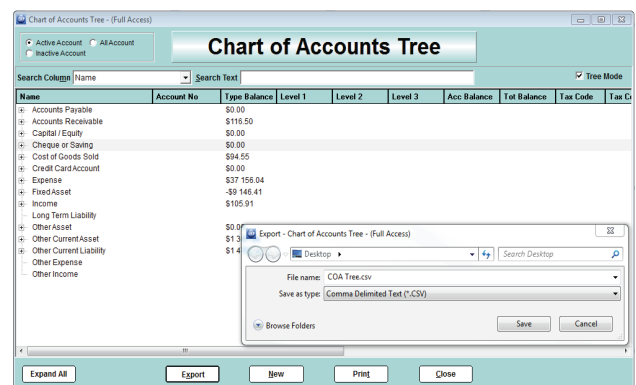
Questions like, "Is the parts department making money?" can be answered with the push of a button.

SQL Report Writer

TrueERP has one of the most user friendly, yet arguably the most powerful SQL report and template designer modules built into the suite. Great for designing any printout of any form in any manner you choose. So you can have a report, invoice or cash sale look anyway you choose including logos, images and barcodes.

Standard and SQL

All standard reports within the TrueERP Software suite are real time and drillable. When you view the data in the standard report mode you can create your own reports, double click on the data within these reports and drill back to the transaction that created the report in the first place



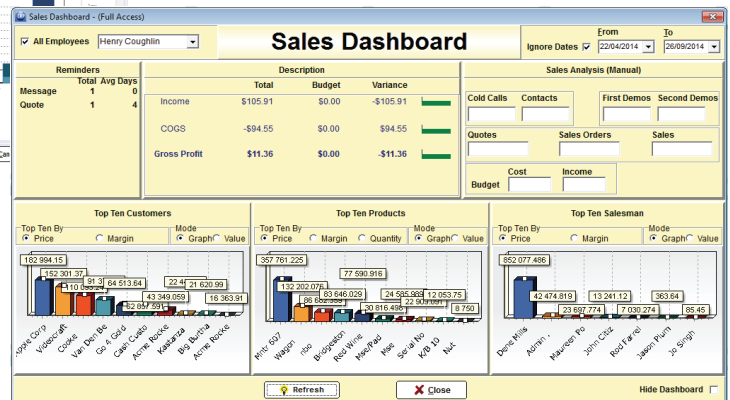
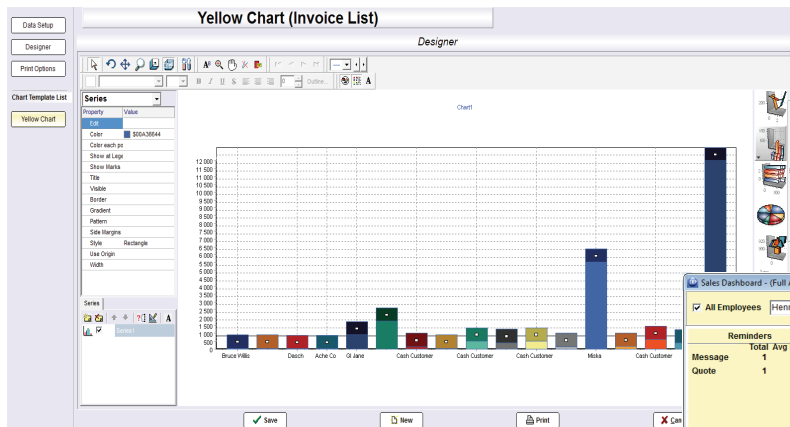
REPORTING

Charts

Any report within the TrueERP Software suite can be turned into a chart and/or graph. These can be edited fully and saved as a default chart, for simple one click viewing later. As the system is real time, these charts are always up to date to the second.

Graphs

All True ERP reports can be viewed as graphs which can be generated and formatted to meet your require. You can alter the existing set or create your own which can then be saved and filter on at any time giving a comprehensive graphical view of your business.



Dashboard

Great for a snapshot of your business on one screen, with easy to read lists and charts as a summary of some of the critical areas within any business.

Tax Summary Reporting

Get a complete break-up of every transaction and it's tax implications at any time, including the values the make up any field on the Business Activity Statement

Business Summary Report

Instant one page snapshot of your business, including cash in bank, accounts receivable, accounts payable, sales of different periods, cost of different periods and profit and loss over different periods. All figures again within this report are fully drillable to further investigate how these values are created.

Filters

Using an unlimited number of filters, on top of filters will give you the ability to create almost any specific report, on almost any subject. You can then save this filter as a Custom Filter and when needed again simply select it for instant results. A Custom Filter can also be set as default so the list opens to that filter every time.

My Reports

Create and save any of the reports or charts as your own, so that when you open the report selector it will display a "My Reports" section. This section will display only your reports and charts for easy access.

Drill Down

The ability to drill down to view each transaction, all the way down to the original transaction, within ERP Reports is an incredibly valuable tool. The time saved in identifying what an amount in one of your key reports is made up of is invaluable to any growing, efficiency-conscience business. Reports are located within every tab of ERP, and all reports are listed in the Report Selector per Tab of relevance, or found by selecting the 'Reports' button at the bottom left of ERP main screen. Many commonly used Reports are also located within the respective Tabs, e.g. Accounts Receivable and Accounts Payable Report buttons are located within the 'Payments' and 'Banking' tabs as well as within the Report Selector.

The screenshot shows a 'Sales Report' window. It has a 'Department' dropdown set to 'Default'. The 'Search Column' is 'Tax Code' with a value of 'F5,F6,F7'. The 'From' date is '28/07/2013' and the 'To' date is '02/08/2014'. The table below shows sales data with columns: Global Ref, Sale #, PO Number, Sale Date, Employee Name, Department Name, Ship Date, Product, Invoice Number, Product Description, Product Type, Unit Of Measure, and Ship. The table contains three rows of data.

| Global Ref | Sale # | PO Number | Sale Date | Employee Name | Department Name | Ship Date | Product | Invoice Number | Product Description | Product Type | Unit Of Measure | Ship |
|------------|--------|-----------|------------|---------------|-----------------|------------|---------|----------------|---------------------|----------------------|-----------------|------|
| DEF1914 | 1914 | | 23/03/2014 | Dene Mills | Default | 23/03/2014 | Beer | 1914 | Beer | Inventory Part Units | | |
| DEF1913 | 1913 | | 23/03/2014 | Dene Mills | Default | 23/03/2014 | Beer | 1913 | Beer | Inventory Part Units | | |
| DEF1911 | 1911 | | 23/03/2014 | Admin | Default | 23/03/2014 | Misc | 1911 | A4 Mouse | Inventory Part Units | | |

SALES

True ERP gives you maximum flexibility, combined with rock solid control over every aspect of your sales processes and cycles from the very first contact with a prospect, all the way through to order fulfillment. Track how many calls, email, appointments and number of phone calls required to convert prospects to sales with the Sales funnel report. Judge which sales campaigns are most effective and which sales reps and or products have the best return on investment.

Customer History

An extensive and complete history of every Invoice, Cash Sale, Refund and Sale etc. that you have with this customer. These can be simply drilled into at any time, to open the original transaction that makes up the report.

Customer

A New Customer is created when you require the selection of that Customer from within the drop down list in an Invoice, Sales Order, and Quote etc. A new customer can be allocated as a specific Customer Type, allowing the user to set specific pricing criteria for different Customer Types. Data entered into the Customer Card is linked to other areas of the program to ensure efficient means of processing and ability to track vital information.

Customer - Full Access

Customer

Adidas

Documents | Custom Fields | Attachments | Discounts | Equipment | Miscellaneous

Customer Info | Address Info | Accounts | General | History | Contacts

Company: Adidas

Phone Number: (11) 5616 1166

Fax Number: (01) 0500 6060

Mobile Number: +27 83 545 4820

Alt Phone: ()

Alt Contact: John ex 456

Skype Name:

Default Contact Method: Phone

First Name: AB

Last Name: De Villiers

Job Title: CEO

Customer Type: Default

Default Contact Method: Phone

Statement | AR Report | Price List | Invoice | Sales Order | Quote

Notes: (Enter Text Here)

Add Date & Time

Notes Audit Trail

Save | Cancel | New | Shipping | Notes | Print | Address Labels

Don't Contact | Customer is Active | Convert To Supplier | Include on Intranet

Multiple Shipping Addresses

Each customer can have multiple shipping addresses, which can be added to or deleted from depending on your requirements.

Sales Order

A Sales Order (Pro-forma Invoice) is created when someone orders products from you. A Sales Order does not post anything to your Chart of Accounts. It is a non-posting transaction and has no financial impact until it is converted to an Invoice. Products allocated to a Sales Order are not taken out of stock; Their 'In Stock' levels are not changed but the product's 'Available' level will be reduced as they have been allocated to a "SO".

CRM

Complete history and record of all correspondence with each and every customer, as the customer database is fully integrated with the CRM module of TrueERP.



Customer Lists

The Customer List displays all Customers and related Jobs entered into your ERP database. The Customer List is a valuable report in its own right. It would be an advantage to study the available information within this list, as it contains a great variety of data relating to your Customers.

Picking Slips

Prints location of stock within your warehouse by rack number and or bin location. You can also print all un-printed picking slips, with the touch of one button, or individual picking slips as required.

Sales Order - Full Access | Process(s) Already Started | Read Only

Sales Order

Customer Name: Van Den Berg | Department: Default | Currency Code: AUD | Exchange Rate: 1 | Date: 10/11/2011 | Area Number: 1717 | Sales Order: 1717

Order To: Van Den Berg, 87 Tree Drive, Airport Way, TULLAMARINE VIC 3043, Australia

Internal Order | Group shipments | Ship To: Van Den Berg, 87 Tree Drive, Airport Way, TULLAMARINE VIC 3043, Australia

Choose Template | Create a Job | Prepayment | Copy to Cash | Copy to Smart | Copy to Repair | Finalise Build | Copy Order | Copy to Invoice

PO Number: | Rep: Dene Mills | Ship Date: 10/11/2011 | Via: | Status: | Terms: Prepayment | Due Date: 10/11/2011 | No of Boxes: 0

| Name | Units | Ordered | Shipped | BO | Length | Colour | Allocation | Description | Price (Inc) | Code | Tax (Dbl Click) | Amount |
|----------|-------|---------|---------|----|--------|--------|------------|------------------|--------------|------|-----------------|-------------|
| Wagon | LF | 1 | 1 | 0 | | | + | Childs Red Wagon | \$1972.25328 | GST | | \$179.29575 |
| Rounding | Units | 1 | 1 | 0 | | | + | Rounding | -\$0.00329 | GST | | -\$0.00575 |

Comments: | Entered By: Dene Mills | Entered At: 10:07 AM | Ordered: 2.0 | Shipped: 2.0 | Early Payment: 0.00 | Discount: \$0.00 | Estimate: \$1972.25 | Cost: \$412.36 | Margin: %79.09 | Weight: 0.0

Sub Total: \$1792.96 | Tax Total: \$179.29 | Total: \$1972.25 | Invoiced Amount: \$0.00 | Balance: \$1972.25

Future Order | Barcode Pick | Con. Note

SALES

Invoices

An Invoice is created in order to sell products in ERP. As opposed to a Quote or a Sales Order, the Invoice is a posting financial transaction. Quotes and Sales Orders are created for internal control and do not actually 'touch' the Chart of Accounts. Invoices must contain products (which, in ERP, can be items, services, etc.) and can be generally classified as Shipped Invoice and Back Order Invoice. A Shipped invoice has the products in it set as Shipped and its financial figures will flow through the Chart of Accounts. A Back Order Invoice has products in it that are not being shipped (no stock at the moment or for any other reason); it has no dollar Total in it and it will not 'touch' the Chart of Accounts until the items are set as Shipped.

Invoices and ePadLink

Interacting directly with the various ePadLink signature pads, digitally sign any invoice using the ePadLink product and this will in turn integrate and store the digital signature to the required invoice in ERP.

With an LCD screen that lights up when an eSignature is applied or affirmation text displayed, the interactive visual feedback provides an enhanced user experience.

ePadLink Key Features and Benefits

- Ergonomic design
- Legally-binding eSignatures
- USB-powered (portable)
- Bundled with IntegriSign software
- Monochrome LCD display
- Displays affirmation text for greater signing context
- Assigns a unique serial ID number to the host computer



Invoice - (Full Access) (Before Closing Date! - Cannot Modify) - (Read Only)

Invoice

Customer Name: Rob Smith
Department: Default
Currency Code: AUD
Exchange Rate: 1
Date: 05/03/2012
Area Number: 1773
Invoice No: 1773
Sales Category: 1773

To: Rob Smith
Unit 12
Level 3
12 Main Street
SURFERS PARADISE QLD 4217
Australia

Ship To: Rob Smith
Unit 12
Level 3
12 Main Street
SURFERS PARADISE QLD 4217

Choose Template: ☒ Hold Sale ☐ Group shipments
Create a Job:
SMIO Created:

Comments:

Entered By: Dene Mills
Entered At: 12:40 PM
Printed By:
Printed On:
Printed At:
Con. Note:

| Name | Units | Ordered | Shipped | BO | Allocation | Description | Price (Inc) | Code | Tax (Del Click) | Amount (Inc) | UOM | Weight |
|----------|-------|---------|---------|----|------------|------------------|-------------|------|-----------------|--------------|-----|--------|
| Wagon | LF | 1 | 1 | 0 | + | Childs Red Wagon | 1972.25328 | GST | \$179.29575 | \$1972.25 | 0 | 0 |
| Rounding | Units | 1 | 1 | 0 | + | Rounding | -\$0.00329 | GST | -\$0.00575 | \$0.00 | 0 | 0 |

Sub Total: \$1792.96
Tax Total: \$179.29
Total: \$1972.25
Discount: \$0.00
Markup: \$0.00
Paid: \$0.00
Balance: \$1972.25

Template Design

The TrueERP Software suite has one of the most user friendly, yet arguably the most powerful template, printout designer modules, built into the suite. Great for designing any printout, of any form, in any manner you choose, so you can have an invoice or cash sale look any way you choose, including logos, images and barcodes.

Back Orders

Complete back order system that will track what is yet to be delivered to your customers. Combine all orders for one customer, into one for easier shipping.

Permanent Customer Discounts

Set up each individual customer to have either a one-off discount, a specific product discount, grouped products or family discount, permanent, volume or date range discount, even a mark-up, should the need arise.

Customize View of List

You have the ability to customise the view of this list as a preferred setting for each User. This way whenever you load the Customer List by selecting the Customer List button, you will be confronted with the column settings of your choice, therefore the information you most need to see will be available for quick and easy viewing

SALES

Quotes and Estimates

Unlimited number per individual customer or job with one button conversion to a sales order or invoice, even to ordering the goods through a purchase order. By creating the purchase order from the quote, sales order or invoice the goods can be tracked all the way. A Quote is created when you wish to provide a Customer or Prospect with a formal price and retain the details for later reference or conversion to a Cash Sale, Repair, Sales Order, Invoice or POS. Products, Services and Projects can be added to a Quote, a Follow Up Reminder can be set and pricing can be varied.

Customer Profitability

Track any and all costs for a customer job or project from expenses to time sheet entries. Combine these with quoted amounts to see any differences between that and the final income. Great for seeing in an instant if you are making money with this customer, at any time during the job or project.

Delivery Dockets

Prints your delivery information based on the order created, be it a sales order or invoice. You can also print all un-printed delivery dockets with one button, or individual delivery docket as required.

Cash Sales

A Cash Sale is a transaction in ERP that combines an Invoice and a Payment in one form. The Customer may make the payment with Cash, Cheque, Credit Card, EFT, Voucher, etc. Within the Cash Sale transaction the sale of items and the receipt of payment take place at the same time. All the products in a Cash Sale are shipped automatically, and the full payment is received at the time of purchase.

Transaction Customer Discounting

Set up or auto load from sales transactions, one off discount options per customer per product. These can be done in any number of ways including foreign amounts and mark-ups. Structure a complete price list for a group of customers or again for just one individual.

Foreign Currency

Allows the selling and purchasing of goods from and to a foreign country. Fixed foreign currency values per supplier can be set as well as auto loading of a currency adjustment value when payment is made. Products can also be pre-assigned with a foreign supplier and costs displayed in the foreign currency amount.

Units Of Measure

Track your products in virtually any way you can think of, from cartons to pallets or kilograms to litres, sheets to rolls. Have these shown in these different units of measure ie. we have 240 bottles, 10 cartons and 1 pallet.

SALES

Multi-Site Enabled

Supports unlimited different store and warehouse locations, all feeding from and back to one head office. Each site can make alterations or additions, which in turn update to every other site, instantly. Should the internet go down for any reason or time TrueERP will wait until it re-activates then send everything, while still allowing full operation at every site with no loss in speed or activity.

Batch Printing

Invoices can be printed in order of date or customer or number or simply all un-printed orders.

Refunds

Can be faxed, emailed, or printed in multiple formats, all from the refund screen as TrueERP has its own built in fax and email engine.

Seamless Office Links

One click of a button to automatically create spreadsheets, letters or emails in Microsoft Office including Word, Excel and Outlook. If you don't use Microsoft then you can create these options directly within TrueERP or have them communicate with virtually any default email program, such as Thunderbird etc.

| Name | Refund ... | UOM(FR) | Description | Latest Cost (Inc) | Code | Tax (DBI Click) | Discounts | Amount (Inc) |
|--------------------|------------|---------|--------------------|-------------------|------|-----------------|-----------|--------------|
| 400 Tile Lightbeam | | 2 Units | 400 Tile Lightbeam | \$55.00 | GST | \$35.00 | \$0.00 | \$385.00 |

| | | | | |
|-------------------------|----------------|-----------|-------------|-----------|
| Entered By: Admin | Discount Total | -\$165.00 | Sub Total | -\$350.00 |
| Printed By: | Markup Total | \$0.00 | Tax Total | -\$35.00 |
| Printed On: | | | Grand Total | -\$385.00 |
| Printed At: | | | | |
| Entered At: 02:27:15 PM | | | | |

Progress Invoicing

Great for extended projects where a portion of the total job, needs to be invoiced at any time. Enter the value as a percentage of the entire job or as a fixed value.

TRAINING

With over 120 videos on how to do anything, a comprehensive help file and 24 hour unlimited free, real time, live support from around the world, using understanding and learning TrueERP, couldn't be easier.

To find out more about how to improve productivity with TrueERP's software suite contact us today for a free demo...

Modules

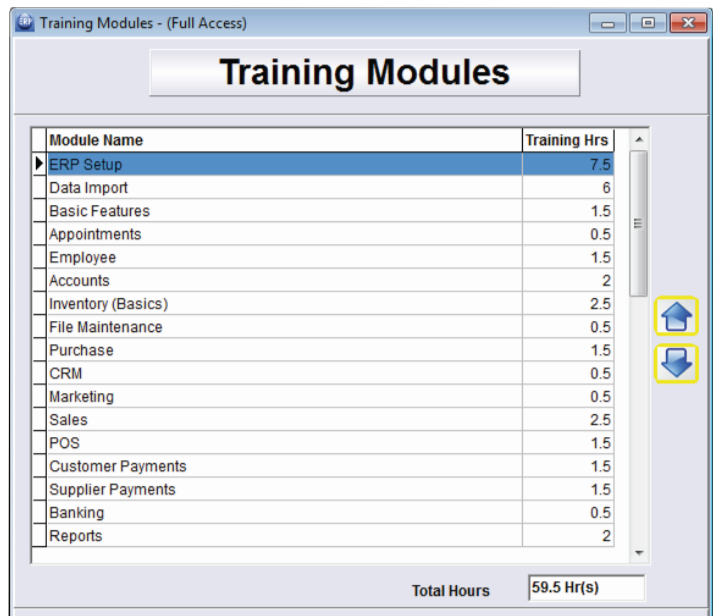
You can check all the training modules from this tab, with the estimated time of training for each module. You will have access to all the training modules with the estimated time of training. By double clicking you can make active or inactive any training module which then feeds to Training Status and Training Assignment. Every module have separate training videos associated to it.

Videos

To access this; Go to Training and click Videos. This is the list of all the training videos and help videos. You can see the video name and the description which will tell you what the help video is about. By double clicking you can play the video. These videos are designed to understand the modules and each function within the software.

On line Help

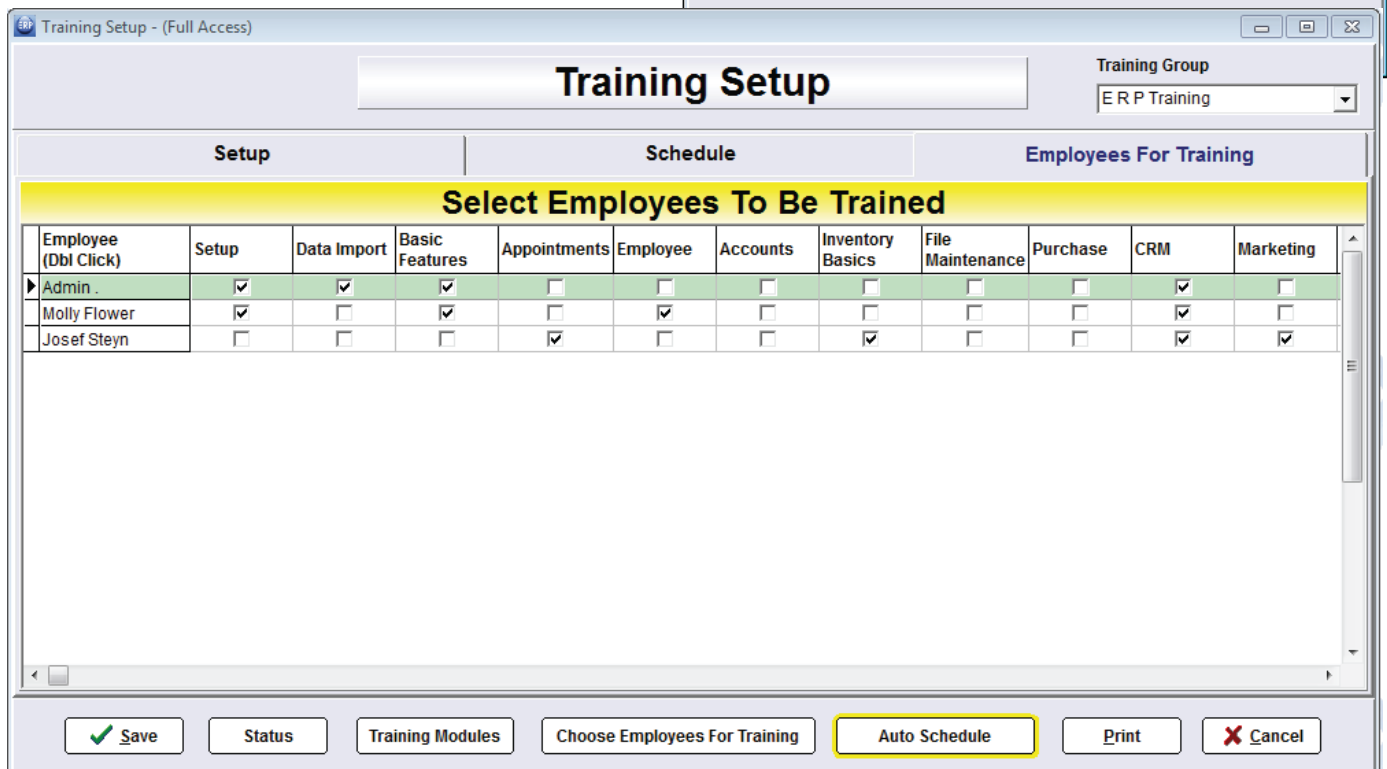
Jump on line at any time to search, read and study the extensive on line help files on every topic within TrueERP.



Training Modules - (Full Access)

| Module Name | Training Hrs |
|--------------------|--------------|
| ERP Setup | 7.5 |
| Data Import | 6 |
| Basic Features | 1.5 |
| Appointments | 0.5 |
| Employee | 1.5 |
| Accounts | 2 |
| Inventory (Basics) | 2.5 |
| File Maintenance | 0.5 |
| Purchase | 1.5 |
| CRM | 0.5 |
| Marketing | 0.5 |
| Sales | 2.5 |
| POS | 1.5 |
| Customer Payments | 1.5 |
| Supplier Payments | 1.5 |
| Banking | 0.5 |
| Reports | 2 |

Total Hours 59.5 Hr(s)



Training Setup - (Full Access)

Training Group: ERP Training

| Setup | Schedule | Employees For Training | | | | | | | | | |
|--------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|--------------------------|-------------------------------------|--------------------------|--------------------------|-------------------------------------|-------------------------------------|
| Select Employees To Be Trained | | | | | | | | | | | |
| Employee (Dbl Click) | Setup | Data Import | Basic Features | Appointments | Employee | Accounts | Inventory Basics | File Maintenance | Purchase | CRM | Marketing |
| Admin . | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Molly Flower | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Josef Steyn | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |

Buttons: Save, Status, Training Modules, Choose Employees For Training, Auto Schedule, Print, Cancel

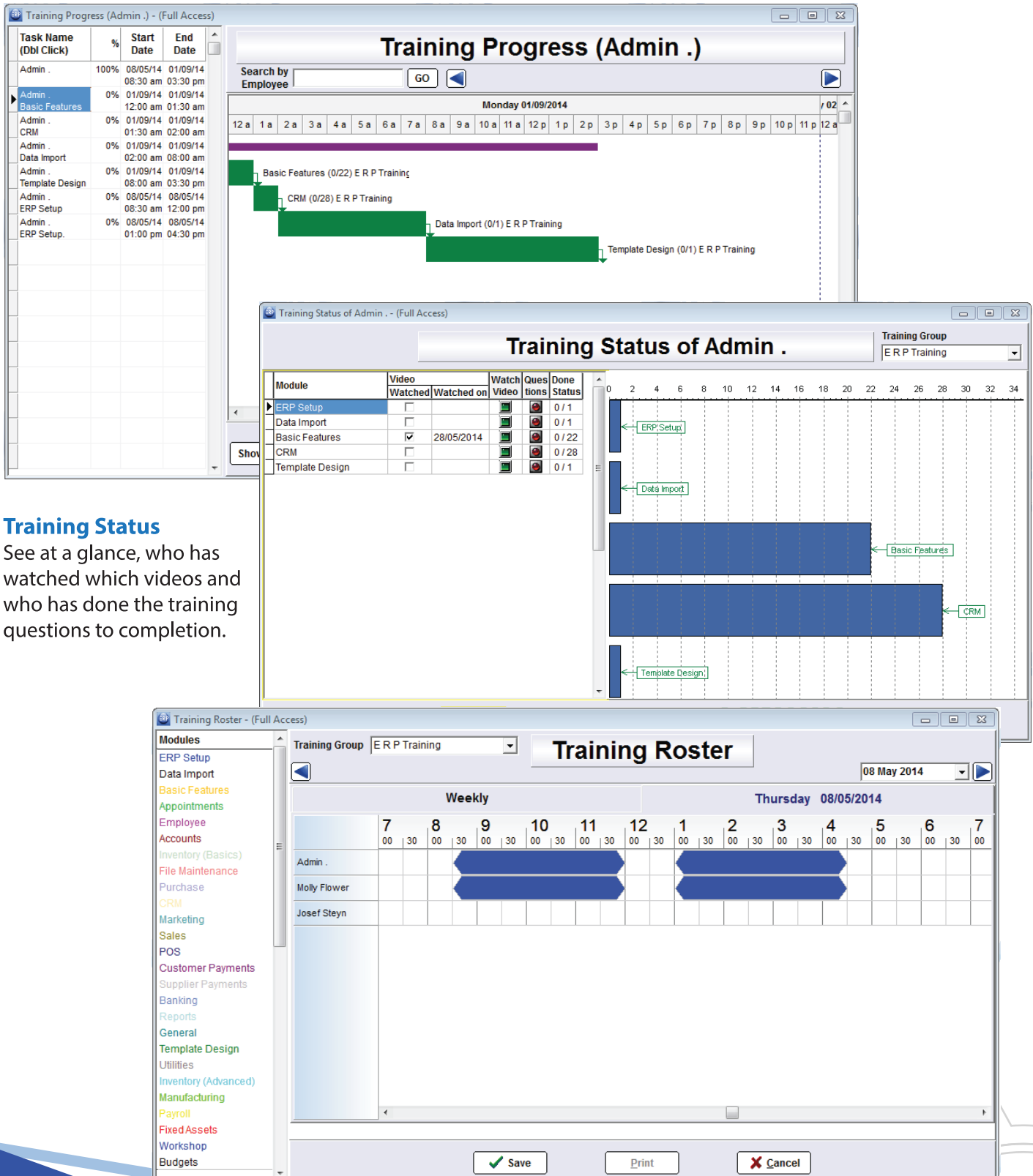
TRAINING

Telephone Support

Pick up the phone at any time from anywhere in the world and talk to anyone of our support crew in almost any language you choose. With our instant real time remote viewing we can be looking at your screen while we are talking on the phone. Absolutely brilliant for getting across exactly what it is you need or are trying to achieve.

Training Progress

Track and monitor how each member of your team is going with their training and what progress the entire project has made with all team members.

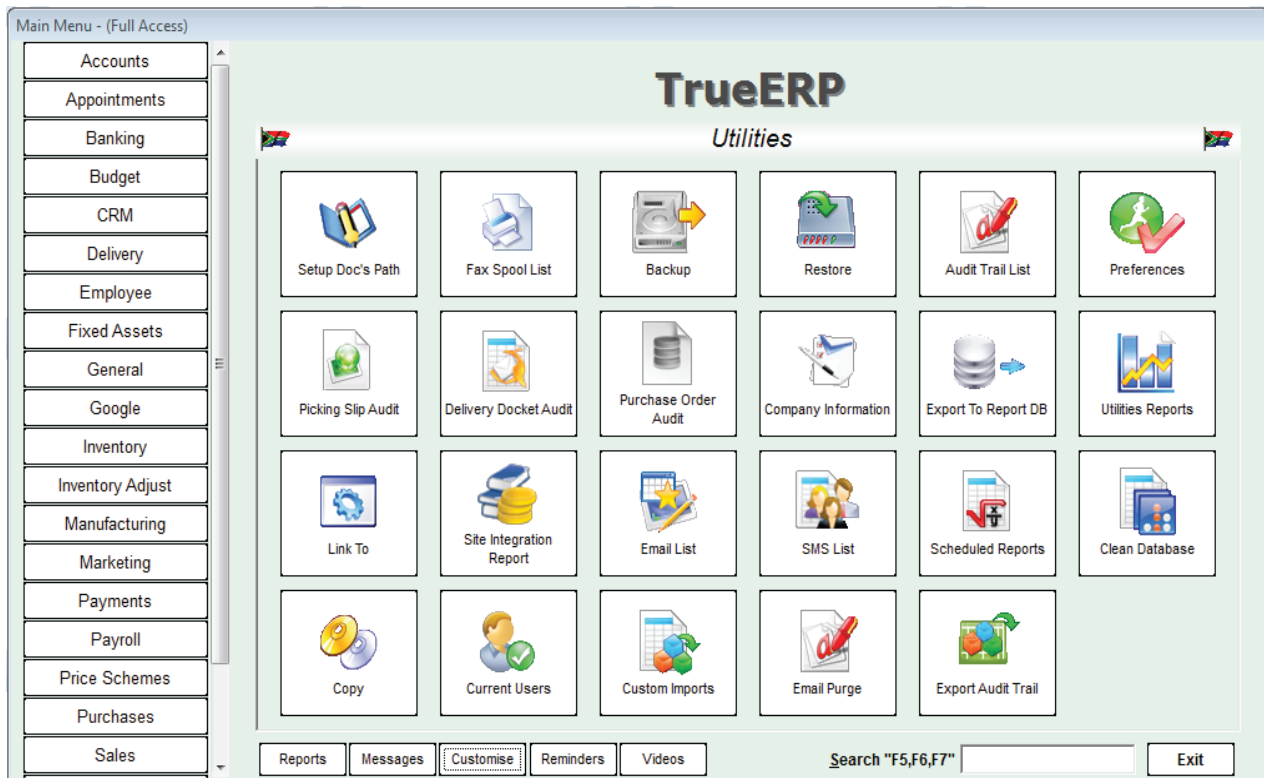


Training Status

See at a glance, who has watched which videos and who has done the training questions to completion.

UTILITIES

The Utilities Tab leads to tools necessary to manage your data. These include Backup and Restore functions, as well as various configuration options and reports.



Multi-Site Enabled

Supports unlimited different store and warehouse locations all feeding from and back to one head office. Each site can make alterations or additions, which in turn update to every other site, instantly. Should the internet go down for any reason or time TrueERP will wait until it re-activates then send everything, while still allowing full operation at every site with no loss in speed or activity.

Picking Slip Audit

This option gives you the list of all the items ready to deliver or pick. You can drill down to any item by double click on to it. There are different search options available for your ease to search for particular data. You can see the list of Picking Slip Audit data by using the Printed, Not Printed, Emailed, Not emailed or All option. Print Picking Slip option will allow you to print an individual slip of each entry, with all the details of the product and customer in the slip.

Company Preferences

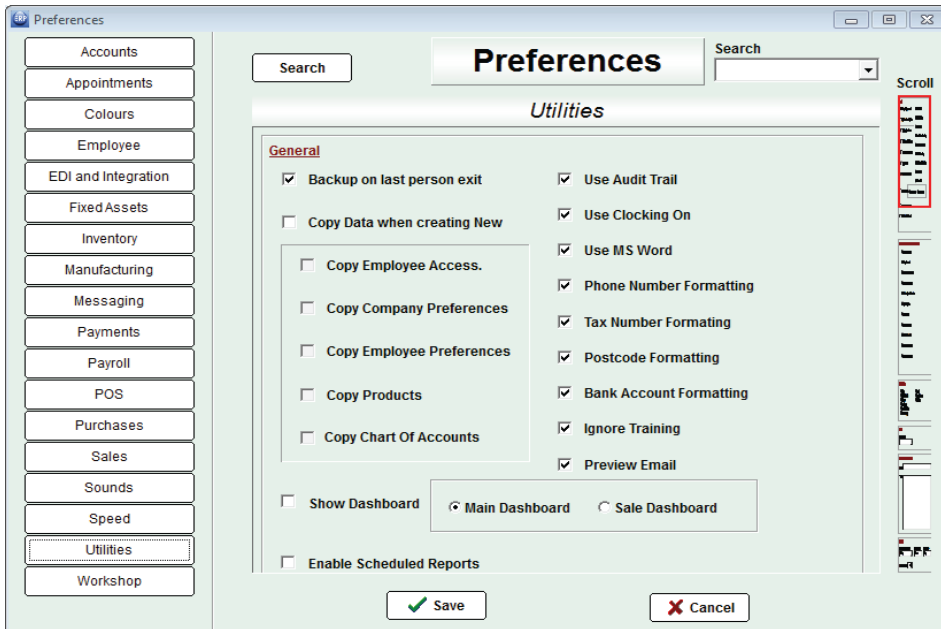
Set TrueERP to behave in a certain way for all employees and departments. Everything from deciding what columns to display on any transaction, through to what colour a line will be displayed in.

| Sale Date | Type | Trans No # | Customer | Last Picking Slip Printed | | Print | Preview | Email | Total |
|------------|-------------|------------|---------------|---------------------------|------|-------|---------|-------|-------|
| | | | | On | From | | | | |
| 04/06/2014 | POS | 13 | Cash Customer | | | 0.0 | 0.0 | 0.0 | |
| 10/06/2014 | Invoice | 18 | Voss | | | 0.0 | 0.0 | 0.0 | |
| 18/06/2014 | POS | 20 | Cash Customer | | | 0.0 | 0.0 | 0.0 | |
| 18/06/2014 | Sales Order | 21 | Apple Corp | | | 0.0 | 0.0 | 0.0 | |
| 18/06/2014 | Invoice | 22 | Apple Corp | | | 0.0 | 0.0 | 0.0 | |
| 18/06/2014 | Invoice | 23 | Mr Smith | | | 0.0 | 0.0 | 0.0 | |
| 18/06/2014 | Invoice | 25 | Ache Co*80 | | | 0.0 | 0.0 | 0.0 | |
| 08/07/2014 | Invoice | 27 | Steel Mate | | | 0.0 | 0.0 | 0.0 | |
| 09/07/2014 | Invoice | 29 | Ache Co | | | 0.0 | 0.0 | 0.0 | |
| 09/07/2014 | Invoice | 32 | Cooke | | | 0.0 | 0.0 | 0.0 | |
| 09/07/2014 | Invoice | 33 | Ian Blakeley | | | 0.0 | 0.0 | 0.0 | |
| 09/07/2014 | Invoice | 34 | Van Den Berg | | | 0.0 | 0.0 | 0.0 | |
| 09/07/2014 | Invoice | 35 | Apple Corp | | | 0.0 | 0.0 | 0.0 | |
| 09/07/2014 | Invoice | 36 | Burns | | | 0.0 | 0.0 | 0.0 | |
| 09/07/2014 | Invoice | 37 | John Henry | | | 0.0 | 0.0 | 0.0 | |
| 11/07/2014 | POS | 38 | Cash Customer | | | 0.0 | 0.0 | 0.0 | |

UTILITIES

Personal Preferences

Create your own look and feel for how you personally want to see the TrueERP Software suite from font sizes, to columns display, even down to tab orders in forms. All modules within ERP have related Preferences that enable you to configure TrueERP Software to meet your specific needs.



Export Data

Export any list or report at any time, including a complete transaction report of all transactions. Dump lists from customers, products and accounts and create anything from a text file to CSV which can be read by Excel or anything similar.

Built in Report Writer

TrueERP has one of the most user friendly, yet arguably the most powerful report, template, printout designer modules built in to the suite. Great for designing any report of any table in any manner you choose, so you can create virtually any report you like.

Messages

Create instant messages within TrueERP that will pop up on the required employees machine.

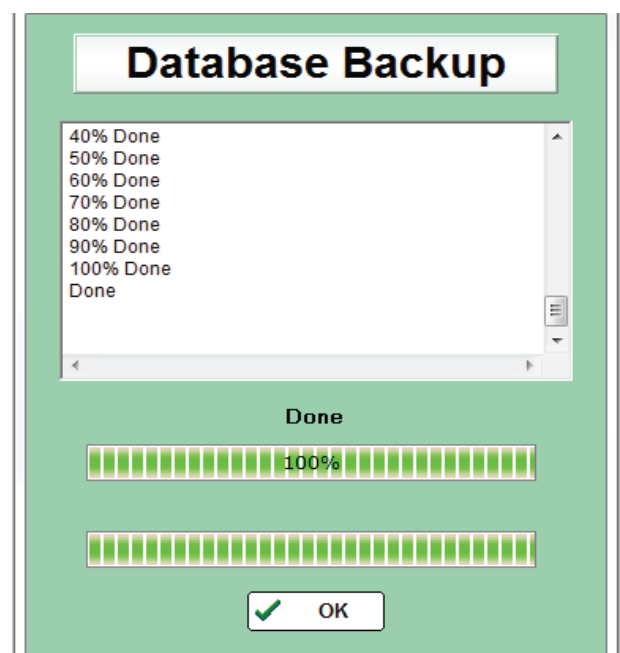
Create a Connection Using EDI

Two Way Synchronisation works on a Push – Pull basis, meaning the Main Server Pushes All data out to a remote location and then Pulls All data back from this remote location. The disadvantage of this set up is that All of the data from both Databases needs to Synchronise which is extremely slow and in most cases not required.

One Way Synchronisation of only selected data is much faster as only relevant data is Pushed to a remote location eg Product/Inventory Data and then only the required data is Pulled back eg POS / Sales Transactions.

Backup

You should have a strict backup schedule in place to ensure minimal loss of data in the event of a disaster such as Hardware failure, power surges etc. It is recommended that an off site storage of backups is used as an extra precaution. Backups can only be performed when no other users are logged in. Set TrueERP to backup automatically on last person exit and direct where the created backup is to be saved to on the hard drive.



UTILITIES

Audit Trail List

Ignore Dates ☒ Custom

From 29/06/2014 To 02/09/2014

Search Column Changes Details "F5,F6,F7" (Full)

Refresh Custom Filters

| Audit Date | Changes Details | Trans Type | Data Description | Employee Name |
|------------------------|--------------------------|------------------|------------------|------------------|
| 28/08/2014 03:09:13 PM | Double Click for details | Preference | Main | Josef Steyn |
| 28/08/2014 02:29:29 PM | Double Click for details | Preference | Main | Excellent Khosa |
| 28/08/2014 02:29:10 PM | Double Click for details | Preference | Main | Excellent Khosa |
| 28/08/2014 02:28:01 PM | Double Click for details | Preference | Main | Advice Makhubela |
| 28/08/2014 02:21:41 PM | Double Click for details | MarketingContact | Cancellation | Advice Makhubela |
| 28/08/2014 02:21:47 PM | Double Click for details | Preference | Main | Excellent Khosa |
| 28/08/2014 02:21:23 PM | Double Click for details | Preference | Main | Excellent Khosa |
| 28/08/2014 02:21:22 PM | Double Click for details | Preference | Main | Excellent Khosa |
| 28/08/2014 02:21:18 PM | Double Click for details | Preference | Main | Excellent Khosa |
| 28/08/2014 02:21:18 PM | Double Click for details | Preference | Main | Excellent Khosa |
| 28/08/2014 02:19:39 PM | Double Click for details | Preference | Main | Advice Makhubela |
| 28/08/2014 02:19:49 PM | Double Click for details | Preference | Main | Excellent Khosa |
| 28/08/2014 02:19:29 PM | Double Click for details | Preference | Main | Advice Makhubela |
| 28/08/2014 02:19:26 PM | Double Click for details | Preference | Main | Excellent Khosa |
| 28/08/2014 02:19:12 PM | Double Click for details | Preference | Main | Advice Makhubela |
| 28/08/2014 02:19:09 PM | Double Click for details | Preference | Main | Excellent Khosa |
| 28/08/2014 02:18:52 PM | Double Click for details | PickAssemEntry | Cancellation | Advice Makhubela |

Total Records 1080

Customise Export New Print Close

Current Filter

Auto List Updates Disabled

Full Audit Trail

This will track any and all changes made to the TrueERP Software Suite and report on who did them, when they did them and what they did. Great for reviewing what has happened to any transaction or item within TrueERP. As nearly every transaction in ERP results in a record being created in the Audit Trail it is advisable to Purge the Audit Trail from time to time so that the file does not get too big.

Multi Company

Create as many different company databases as required. Copy pre-defined set-ups to make creation quicker and easier or start from scratch with all your accounts, customer and suppliers etc.

Setup Docs Path

This allows the user to choose the Set up path to where your correspondence and other documents are saved to. It is recommended and advised to make a shared folder destination for the set up path, so that everyone in a company can use the documents required for correspondence.

How To Videos

The TrueERP Software suite comes with a comprehensive range of how to videos, with everything from how to set up your file in the first place with things like opening balances and template designs, to how to run fixed assets and manufacturing modules.

Help Notes

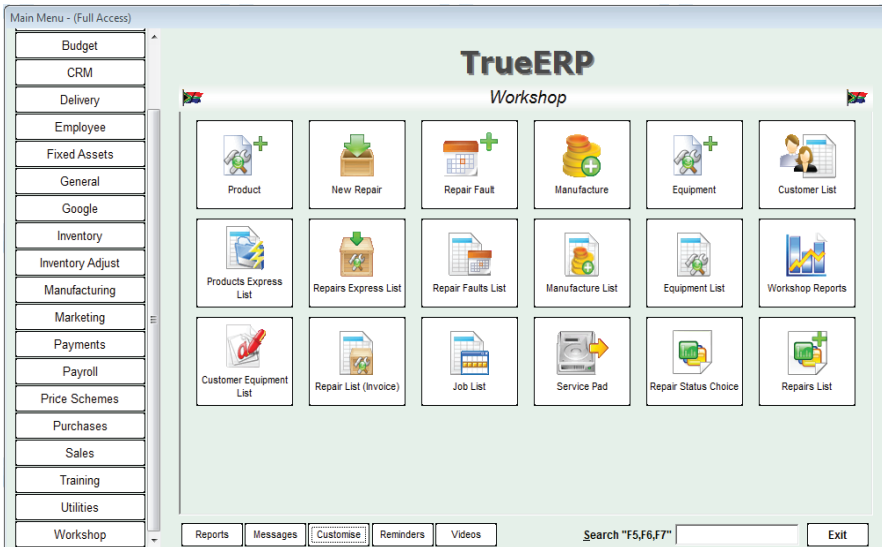
In addition to the video's, is an extensive set of help notes on every subject within the TrueERP Software suite.

Restore

To restore a backup from within ERP you must be logged in to a database of the same name as the one to be restored. If for any reason you are unable to do this you should run the restore from your Windows Programs Menu.

WORKSHOP

The Workshop module is a set of tools that allows you to manage a workshop or service department from tracking equipment owned by customers to managing the work-flow of each repair, scheduling work, time sheet tracking, tracking of spare parts used, ordered and invoiced to customers. It also enables customised reporting of work performed on equipment for each equipment manufacturer using each unique manufacturers own terminology.



Workshop Management

Full workshop management with reports including work in progress, staff costing, job costing and job profitability. Jobs can be scanned in and out of work in progress giving real time worksheets and labour costs.

Feedback Reports

Reports on customer responses to any meeting or contact, had with any Rep or Employee. Great for getting information on how the repairs and service calls are being handled and what customers think of the Rep that attended.

Repair and Maintenance Scheduler

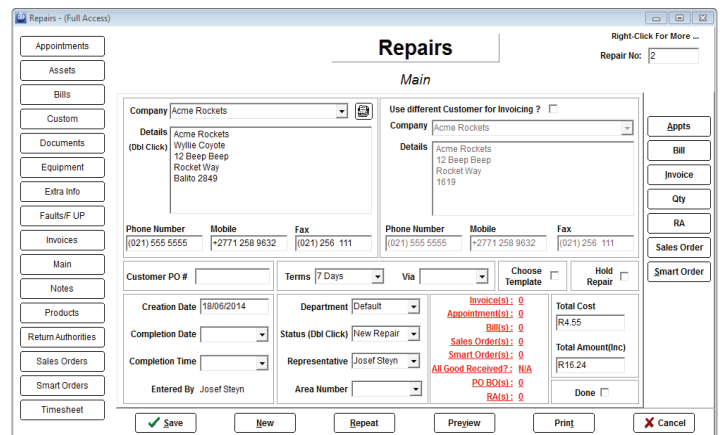
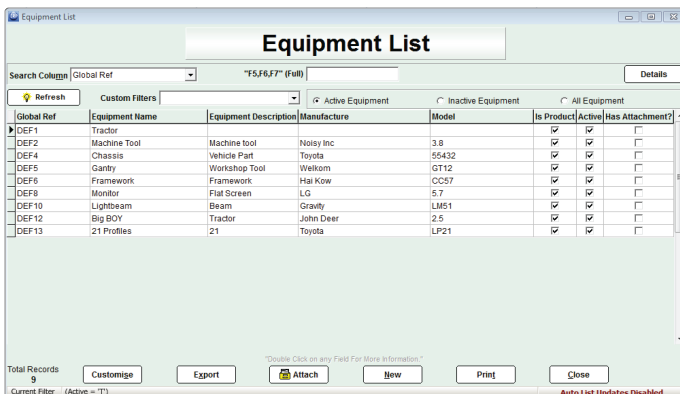
Book in a repair with a client, for one-off work, warranty or regular service calls. Have these scheduled for any period, over any time, so that you know what is required for the future. In Repairs Equipment, you can add products used in the repair, timesheet entries and schedule repairs in the Calendar. You also invoice the customer directly from the repairs screen.

Appointment Tracking

Complete breakdown of all required details for any repair, including income generated and costs involved. Great for time tracking etc.

Equipment Tracking

Track each individual piece of equipment owned and operated by any customer, giving you a complete history on the piece of equipment and its profitability. Create schedules based on each piece of equipment or customer.



Equipment

An item of Equipment is "generic" (eg. Ford falcon) until attached to a customer which can be done from the Customer screen or a Repair. Once attached the specific item can be given a registration number or serial number to identify it. For example you may have 20 customers with a Ford Falcon but Ford Falcon would only appear in the Equipment list once.

An item of Equipment may be a product that you sell or it may be supplied by a customer. Where can you add equipment from the main screen? New Equipment can be added from within the Equipment List, from the Main Screen, from a Product or from a Quote. Once in the New Equipment page either method is the same.

WORKSHOP

Repair Fault

A Repair Fault is a manufacturers code for a particular fault, condition, symptom, defect or repair. eg. A particular manufacturer may want reports on the condition of equipment brought in for repair, the symptom reported, what defect was identified and the nature of the repair.

| Manufacturer | Category | Code | Description | Active |
|--------------|-----------|------|------------------------------|-------------------------------------|
| Toyota | Defect | 583 | Defect Product Repair | <input checked="" type="checkbox"/> |
| Gravity | Condition | 777 | Defect Product Repair Update | <input checked="" type="checkbox"/> |
| Hai Kow | Section | | | <input checked="" type="checkbox"/> |
| LG | Symptom | | | <input checked="" type="checkbox"/> |
| Dell | Repair | | | <input checked="" type="checkbox"/> |
| LG | Condition | | | <input checked="" type="checkbox"/> |

Warranty Repairs

TrueERP allows you to service customer equipment and invoice the company responsible for the warranty giving complete control over servicing, products and labour costs.

Work In Progress Reports

See at a glance what jobs are being worked on and at what stage they are at with everything from "Waiting on Product" to "Re-assignment to another Employee". Create your own stages at any time, giving you complete control over your Work In Progress.

Manufacture

This is where you can record the Make or Manufacture of Equipment that you repair. To use the Repair Fault functionality in Repairs you must first create the Manufacture records. Within Manufacture you can also configure the Repairs export format for to match the terminology for each Manufacture.

Service Pad

This is a calendar in which your appointment could be listed accordingly, so that you have a track of your schedules. You access the Service Pad in the Workshop Module by clicking on Service Pad. A message at the top in red will say that this form only show the 'Repair' appointment of a particular employee, usually the one who is logged in with his credentials. For other appointments you have to check it from the Main Calendar.

Instant Invoicing

Create invoices with the push of a button, from the repair job with the inclusion of all products and labour involved.

| Manufacture # | Name | Active | Created On |
|---------------|-----------|-------------------------------------|------------|
| 1 | Dell | <input checked="" type="checkbox"/> | 08/05/2014 |
| 2 | Welkom | <input checked="" type="checkbox"/> | 08/05/2014 |
| 3 | Gravity | <input checked="" type="checkbox"/> | 08/05/2014 |
| 4 | Hai Kow | <input checked="" type="checkbox"/> | 08/05/2014 |
| 5 | John Deer | <input checked="" type="checkbox"/> | 08/05/2014 |
| 6 | LG | <input checked="" type="checkbox"/> | 08/05/2014 |
| 7 | Nasty Inc | <input checked="" type="checkbox"/> | 08/05/2014 |
| 8 | Toyota | <input checked="" type="checkbox"/> | 08/05/2014 |

| Job Name | Job Number | Company Name | Contact Name | Phone | Mobile | Balance | Total Balance | Stop Credit | Credit Limit | Reg |
|----------|------------|--------------|--------------|----------------|--------|----------|---------------|-------------|--------------|-----|
| Test | 1 | ABC | John Smith | (012) 555 5555 | | R 163.27 | | F | 500000.0 | |

Job List

The Job List is a report listing details of all the Jobs entered into your TrueERP database. The list can also be viewed with Related Customers displayed.

Time Sheet Entry

Full link with time sheets and payroll, so again all costs associated with any job are always tracked and accounted for.

Profit & Loss Reporting

Full profit and loss reporting on each and every job, with costs and income tracked. Compare quoted values to actual income received, for greater control.

TRUEERP MOBILE APP

With an increasing number of businesses operating on the move, mobile software is fast infiltrating the workplace. Online or off line your Business management software is now available real time in Tablet format. It will automatically synchronise with your TrueERP database when connected to the internet, or update automatically when a connection is re established. TrueERP Mobile gives flexibility to work from anywhere any time, it's great for business employees out in the field and allows them to manage their customer accounts so easily from any mobile device whether it's on Android, Apple or Windows platforms.

Customer Data

Collecting business cards is something of the past, all your customer details can now be captured in the database on site. Updating contact information or looking at customer history, all available with a tap of a finger. Reps can now deliver quotes, orders or invoices real-time while on-site with customers, no more going back to the office.

The image displays two screenshots of the TrueERP Mobile App. The top screenshot shows the 'Customer List' screen, which features a sidebar menu with options: Customers, Inventory, Sales, Utilities, Sync, and Logout. The main area displays a table of customer data with columns: ID, Company, Contact Name, Phone, Mobile, Credit, and Balance. The bottom screenshot shows the 'Add Customer' screen, which has a sidebar menu with the same options. The main area contains a form with fields for First Name, Last Name, Email, Phone, Mobile, Company, Skype, Address, Address 2, Suburb, State, Postcode, and Country. There are 'Save' and 'Cancel' buttons at the bottom.

| ID | Company | Contact Name | Phone | Mobile | Credit | Balance |
|----|------------------------|------------------------|------------|--------------|-------------|-------------|
| 1 | Cash Customer | Cash Customer | | | \$265.1 | \$265.1 |
| 2 | Workshop | Ware house | | | \$734234.67 | \$0 |
| 3 | Apple Corp | Apple Corp | 0755555555 | | \$132314.94 | \$128769.19 |
| 5 | Mr Smith | Mr Smith | 0755987856 | +6142545878 | \$1133.5 | \$390 |
| 7 | Kilarney | Kilarney | 0755425695 | +61415236585 | \$3667.25 | \$12907.25 |
| 8 | Jones | Jones | 0755784758 | +61412536523 | \$9377.54 | \$7687.54 |
| 9 | Burns | Burns | 0296569856 | +61417875896 | \$37105.62 | \$33015.02 |
| | Kidman | Nicole Kidman | 0269850000 | +61145652325 | \$18461.8 | \$3357.03 |
| | Van Den Berg | Van Den Berg | 0356985698 | +61408096755 | \$28452.38 | \$27741.28 |
| | Voss | Voss | 0755875878 | +61412365636 | \$10589.32 | \$9769.32 |
| | Pearce | Pearce | 0356985698 | +61421785896 | \$16158.73 | \$6950.73 |
| | Cooke | Cooke | 0755961161 | +61412345678 | \$119299.74 | \$119203.59 |
| | Pastell Paints Pty Ltd | Pastell Paints Pty Ltd | 0298985633 | | \$-7296.01 | \$-7894.76 |
| | Kastanza | Kastanza | 0755458785 | | \$5524.11 | \$5339.36 |
| | Jones Bathroom | Jones | 0755784758 | | \$4269.25 | \$4269.25 |
| | Jones Kitchen | Jones | 0755784758 | | \$1187.5 | \$1187.5 |

Sales

TrueERP Mobile gives your business the advantage of delivering a prompt service. Giving your customer a quote, sales order or invoice whilst on-site will increase your chances of closing the deal.

The image displays two screenshots of the TrueERP Mobile App. The top screenshot shows the 'Sales Order' screen, which features a sidebar menu with options: Customers, Inventory, Sales, Utilities, Sync, and Logout. The main area displays a form for creating a sales order, including fields for Customer Name, Shipping, and a table for products with columns: Product, Description, Price, Tax Code, Qty, and Line Total. The bottom screenshot shows the 'Sales Order Info' screen, which has a sidebar menu with the same options. The main area displays a form for viewing sales order information, including fields for Customer Name, Shipping, and a table for products with columns: Product, Description, Price, Qty, and Line Total.

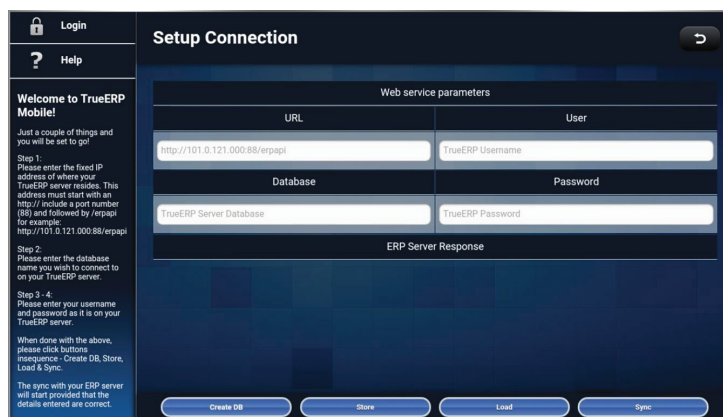
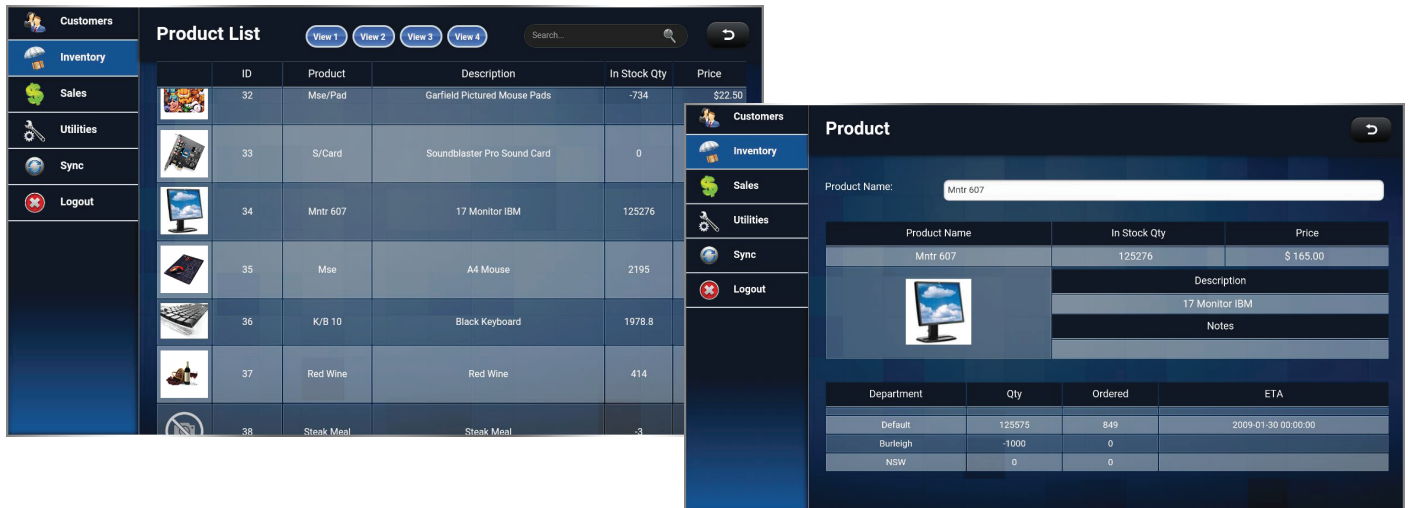
| Order Number | Date | Customer Name | Total Amount |
|--------------|---------------------|------------------------|--------------|
| 10 | 2008-08-22 00:00:00 | Pearce | \$ 2400 |
| 13 | 2008-08-22 00:00:00 | Kidman | \$ 600 |
| 16 | 2008-08-22 00:00:00 | Van Den Berg | \$ 200 |
| 22 | 2008-08-28 00:00:00 | Voss | \$ 500 |
| 30 | 2008-09-22 00:00:00 | Van Den Berg | \$ 60 |
| 43 | 2008-09-23 00:00:00 | Pearce | \$ 6000 |
| 51 | 2008-10-03 00:00:00 | Burns | \$ 427.5 |
| 62 | 2008-10-04 00:00:00 | Burns | \$ 817.19 |
| 63 | 2008-10-04 00:00:00 | Pearce | \$ 4301 |
| 70 | 2008-10-07 00:00:00 | Burns | \$ 0 |
| | | Kidman | \$ 50 |
| | | Jones | \$ 154 |
| | | Acme Rockets | \$ 275 |
| | | Burns | \$ 142.5 |
| | | Pastell Paints Pty Ltd | \$ 480 |

TRUEERP MOBILE APP

Product Information

Leave your product files at the office...

With TrueERP Mobile you can give your customers trusted product prices and stock quantities from the data stored in the application. This functionality will give you the ability to sell spot on delivery times and keep your customers smiling. You'll be able to show them pictures of your products whilst with them.



Database Integration

Every time you are online TrueERP Mobile will sync with your live database in the office, giving you the advantage of having your Business Management Software mobile.

Recommended Requirements

- 10.1-inch Samsung Galaxy Tab 3
- Android version: 4.4.2 with API 22
- Storage 16GB or 32GB
- Dual core 1.6GHz processor

Supported on:



ANDROID



Windows®



Apple



REQUIREMENTS

Hardware Requirements:

Server Specifications

ERP Software Server application will run on any computer that has Windows 7, 8 and 10. This includes Server 2008, 2008 R2, 2012 R2 and Terminal Services.

Machine (Less than 5 accessing)

Minimum Intel Core i5 2GigHz Processor, Hyper-Thread based CPU. 8Gb of RAM. 80 Gig Solid State Hard Drive. Gig Network Card.

Machine (More than 5 accessing)

Minimum Intel Core i5 3GigHz Processor, Hyper-Thread based CPU. 16Gb of RAM. 100 Gig Solid State Hard Drive. Gig Network Card.

Please note: Do not run Windows Exchange Server with any other application, on the same machine, including ERP. Windows Exchange Server must be run on a stand alone machine.

Why a Solid State Drive (SSD) over a traditional Hard Drive (HDD)?

SSD's are more durable, faster, lighter, quieter, cost-efficient and consume less power than HDD's.

Solid state drives provide substantial benefits over traditional hard drives.

Whether you're refreshing an old laptop or trying to maximize the potential of the latest desktop, SSDs are the ultimate way to "feel" the difference in your everyday computing performance!

Workstation Specifications

ERP Software User application will run on any computer that has Windows 7 or above. This includes Server 2008 upwards.

Minimum Intel Core i5 2GigHz Processor, Hyper-Thread based CPU. 4Gb of RAM. 40 Gig Solid State Hard Drive. Gig Network Card.



REQUIREMENTS

Pricing:

Pricing

| | | | |
|------------------|-------|------------------|-------|
| Base System | _____ | Additional Users | _____ |
| Additions | _____ | Maintenance | _____ |
| Total Investment | _____ | | |

Base System

ERP Software suite, including MySQL, is as per the brochure. Includes 3 users, Unlimited Phone Support and all Updates for a 12 month period from the date of first install.

Additional Users

Any additional Users above the base package.

Additions

Alterations done on your request to the ERP Software suite.

Maintenance and Support

Annual maintenance and Support for your company on the ERP Software Suite for a 12 month period from the date of first install.

Compatible POS Hardware

This hardware has been pre-configured to run immediately in ERP with no modification required.

POS Printers; Com Port Type; (Star, Citizen iDP460, Citizen iDP3540, Hero Th200, Eltron Companion). USB Type; (Epson TM-U220 Series, Star TSP-100 Series(Recommended))

Cash Drawer; Any cash drawer with built-in Kicker compatible with the above printers.

Pole Display; Bronet VFD-860-A-SB-U

Scales; Datalogic Magellan 8300

Combined Units; E-POS E-Touch Integrated 465



TRUE

ERP



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